Fifty Forward

	FY2018	FY2017		FY18 Budget
	Budget	Forecast	Budget	B/(W) FY17 Fcst
REVENUE				
Government Grants	$ 1,050,274	$ 858,062	$ 846,470	$ 192,212
United Way Allocations	299,700	340,180	337,882	$ (40,480)
Development	913,767	1,056,159	1,175,915	$ (142,392)
Special Events	283,300	243,772	331,700	$ 39,528
Endowment/Trust	215,000	209,506	225,280	$ 5,494
Memberships	184,000	181,169	174,113	$ 2,831
Program Fees	707,262	621,177	679,794	$ 86,085
Facilities Usage	224,000	223,385	223,720	$ 615
All Other	127,500	138,400	122,755	$ (10,900)
Total Revenue	**4,004,803**	**3,871,810**	**4,117,629**	**$ 132,993**
EXPENSE				
Personnel	$ 2,807,286	$ 2,538,018	$ 2,767,197	$ (269,268)
Professional Fees	191,799	223,747	197,406	$ 31,948
Supplies	183,300	182,267	176,442	$ (1,033)
Occupancy & Equipment	561,050	585,126	559,314	$ 24,076
Transportation & Travel	120,400	110,060	90,753	$ (10,340)
Specific Assistance	277,823	281,020	276,917	$ 3,197
All Other	137,900	134,180	121,552	$ (3,720)
Total Expense	**4,279,558**	**4,054,418**	**4,189,581**	**$ (225,140)**
Operating Income/(Loss)	**(274,755)**	**(182,608)**	**(71,952)**	$ (92,147)
Funds Released From Restriction	**25,000**	**76,011**	**72,100**	$ (51,011)
Allocation of Prior Year Pledges	**250,000**	**250,000**	**0**	$ -
Income/(Loss) Including Funds Released From Restriction and Pledge Allocation	**$ 245**	**$ 143,403**	**$ 148**	$ (143,158)