The Contributor, Inc.

2018 BUDGET

$ 187,869.49	6.00%	6.00%	6.00%	9.11%	9.11%	9.11%	9.11%	9.11%	9.11%	9.11%	9.11%
	$ 11,272.17	$ 11,272.17	$ 11,272.17	$ 17,117.00	$ 17,117.00	$ 17,117.00	$ 17,117.00	$ 17,117.00	$ 17,117.00	$ 17,117.00	$ 17,117.00
Income											
	Jan	**Feb**	**Mar**	**Apr**	**May**	**Jun**	**Jul**	**Aug**	**Sep**	**Oct**	**Nov**
4060 Miscellaneous Income											
4015 Discounts to Vendors	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
4025 Subscriptions Income	$ 8.02	$ 8.02	$ 8.02	$ 12.18	$ 12.18	$ 12.18	$ 12.18	$ 12.18	$ 12.18	$ 12.18	$ 12.18
Bumper Sticker Income	$ 13.10	$ 13.10	$ 13.10	$ 19.89	$ 19.89	$ 19.89	$ 19.89	$ 19.89	$ 19.89	$ 19.89	$ 19.89
Gear Sales Income	$ 55.12	$ 55.12	$ 55.12	$ 83.69	$ 83.69	$ 83.69	$ 83.69	$ 83.69	$ 83.69	$ 83.69	$ 83.69
Advertising Income	$ 1,503.76	$ 1,503.76	$ 1,503.76	$ 2,283.48	$ 2,283.48	$ 2,283.48	$ 2,283.48	$ 2,283.48	$ 2,283.48	$ 2,283.48	$ 2,283.48
Mag Sales Income	$ 9,691.83	$ 9,691.83	$ 9,691.83	$ 14,717.23	$ 14,717.23	$ 14,717.23	$ 14,717.23	$ 14,717.23	$ 14,717.23	$ 14,717.23	$ 14,717.23
Resource Guide Income	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total Income	**$ 11,271.82**	**$ 11,271.82**	**$ 11,271.82**	**$ 17,116.47**	**$ 17,116.47**	**$ 17,116.47**	**$ 17,116.47**	**$ 17,116.47**	**$ 17,116.47**	**$ 17,116.47**	**$ 17,116.47**
Cost of Goods Sold											
5000 Paper Costs											
5005 Freelance Feature Writers	$ 886.25	$ 886.25	$ 886.25	$ 1,345.78	$ 1,345.78	$ 1,345.78	$ 1,345.78	$ 1,345.78	$ 1,345.78	$ 1,345.78	$ 1,345.78
5007 Managing Editor	$ -	$ 1,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00
5010 Printing Costs	$ 3,832.42	$ 3,832.42	$ 3,832.42	$ 5,819.60	$ 7,146.13	$ 7,146.13	$ 7,146.13	$ 7,146.13	$ 7,146.13	$ 7,146.13	$ 7,146.13
5020 Vendor Editorial Payments	$ 360.70	$ 360.70	$ 360.70	$ 547.73	$ 547.73	$ 547.73	$ 547.73	$ 547.73	$ 547.73	$ 547.73	$ 547.73
5025 Freelance Photographer	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
5045 Misc Paper Content	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total 5000 Paper Costs	$ 5,079.36	$ 6,079.36	$ 7,079.36	$ 9,713.11	$ 11,039.63	$ 11,039.63	$ 11,039.63	$ 11,039.63	$ 11,039.63	$ 11,039.63	$ 11,039.63
5100 Vendor Supplies Costs											
5118 Vendor Meeting Costs	$ 45.09	$ 45.09	$ 45.09	$ 68.47	$ 68.47	$ 68.47	$ 68.47	$ 68.47	$ 68.47	$ 68.47	$ 68.47
5125 Permanent Badges	$ 28.18	$ 28.18	$ 28.18	$ 42.79	$ 42.79	$ 42.79	$ 42.79	$ 42.79	$ 42.79	$ 42.79	$ 42.79
5130 Vendor BackPacks	$ -	$ -	$ -	$ 3,550.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -
5132 Vendor Vests	$ -	$ -	$ -	$ 2,575.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -
5135 Stocking Cap	$ 72.57	$ 72.57	$ 72.57	$ 110.19	$ 110.19	$ 110.19	$ 110.19	$ 110.19	$ 110.19	$ 110.19	$ 110.19
5140 T-shirts	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
5145 Temporary Badges	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
5150 Vendor Appreciation	$ -	$ -	$ 1,400.00	$ 66.67	$ 66.67	$ 66.67	$ 66.67	$ 66.67	$ 66.67	$ 66.67	$ 66.67
Total 5100 Vendor Supplies Costs	$ 145.83	$ 145.83	$ 1,545.83	$ 6,413.12	$ 288.12	$ 288.12	$ 288.12	$ 288.12	$ 288.12	$ 288.12	$ 288.12
Total Cost of Goods Sold	**$ 5,225.20**	**$ 6,225.20**	**$ 8,625.20**	**$ 16,126.22**	**$ 11,327.75**	**$ 11,327.75**	**$ 11,327.75**	**$ 11,327.75**	**$ 11,327.75**	**$ 11,327.75**	**$ 11,327.75**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Gross Profit	**$ 6,046.62**	**$ 5,046.62**	**$ 2,646.62**	**$ 990.24**	**$ 5,788.72**	**$ 5,788.72**	**$ 5,788.72**	**$ 5,788.72**	**$ 5,788.72**	**$ 5,788.72**	**$ 5,788.72**
Expenses											
8200.25 Membership - YLC	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8900 Tax Expenses											
8900.05 Corporate Annual Reports	$ -	$ -	$ -	$ 20.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8900.10 Tax - TN Charitable Solicitat	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 250.00	$ -	$ -	$ -
Business Expenses											
8500 IT & Communication Expenses											
8500.05 Telephone Expense	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8500.10 Internet Expense	$ 135.00	$ 135.00	$ 135.00	$ 135.00	$ 110.00	$ 110.00	$ 110.00	$ 110.00	$ 110.00	$ 110.00	$ 110.00
8500.15 Software & IT Expense	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36	$ 106.36
8500.20 Website Expense	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00	$ 160.00
8500.45 Misc Tech (Software, other equ	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8800 Business Insurance											
8800.05 Directors & Officers Insurance	$ 62.72	$ 62.72	$ 62.72	$ 95.24	$ 95.24	$ 95.24	$ 95.24	$ 95.24	$ 95.24	$ 95.24	$ 95.24
8800.10 General Liability Insurance	$ 42.24	$ 42.24	$ 42.24	$ 64.15	$ 64.15	$ 64.15	$ 64.15	$ 64.15	$ 64.15	$ 64.15	$ 64.15
8800.20 Multi Media Liability	$ 87.24	$ 87.24	$ 87.24	$ 132.47	$ 132.47	$ 132.47	$ 132.47	$ 132.47	$ 132.47	$ 132.47	$ 132.47
8850 Database Expenses	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8860 Over/Short	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Labor Wages & Benefits	2	2	2	2	2	3	2	2	2	2	3
8000 Gross Wages & Benefits											
8000.05 Gross Wages	$ 17,305.14	$ 11,155.90	$ 9,478.98	$ 9,678.98	$ 9,428.98	$ 9,428.98	$ 14,076.92	$ 14,076.92	$ 21,115.37	$ 14,076.92	$ 14,076.92
Severance	$ -	$ 5,000.00	$ 5,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Recruiting	$ -	$ -	$ 910.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Interim	$ -	$ 4,446.16	$ 5,230.76	$ 5,230.76	$ 5,230.76	$ 5,230.76	$ -	$ -	$ -	$ -	$ -
8000.15 Mileage Reimbursement	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8000.20 Technology Reimbursement	$ -	$ -	$ 50.00	$ 50.00	$ 1,600.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00
8000.25 TEC Subsidy	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8000.30 FICA/Medicare PR Taxes	$ 1,323.86	$ 1,576.07	$ 1,511.62	$ 1,144.42	$ 1,243.88	$ 703.67	$ 1,050.54	$ 1,050.54	$ 1,575.81	$ 1,050.54	$ 1,050.54
8000.35 TN SUI PR Tax Expense	$ 467.22	$ 361.65	$ 58.32	$ 57.78	$ -	$ 43.41	$ 64.81	$ 64.81	$ 97.21	$ 64.81	$ 64.81
8000.40 SUI PR Tax Expense	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8000.45 Health & Dental Insurance	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00	$ 2,900.00
8000.50 Workers Comp Insurance	$ 41.74	$ 26.91	$ 22.86	$ 23.35	$ 22.74	$ 22.74	$ 33.95	$ 33.95	$ 50.93	$ 33.95	$ 33.95
8000.55 HSA Contribution	$ 110.00	$ 110.00	$ 110.00	$ 110.00	$ 110.00	$ 165.00	$ 110.00	$ 110.00	$ 110.00	$ 110.00	$ 165.00
8100 Contract Labor Fees											
8100.10 Accounting Fees	$ 300.00	$ 450.00	$ 600.00	$ 300.00	$ 403.41	$ 300.00	$ 750.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00
8100.15 Consulting/Coach Fees	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
8100.50 Vendor Chores	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8100.52 Vendor Office Management	$ 1,050.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8100.60 Payroll Processing Fees	$ 337.21	$ 217.38	$ 184.71	$ 188.60	$ 183.73	$ 183.73	$ 274.30	$ 274.30	$ 411.45	$ 274.30	$ 274.30
8100.65 Audit Expense	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 3,600.00	$ -	$ 3,600.00	$ -
Marketing & Advertising											
7000 Adv/Promotional Exp											
7000.10 Promotional Expense	$ -	$ -	$ 5,000.00	$ -	$ -	$ 8,500.00	$ 8,500.00	$ -	$ -	$ -	$ -
7000.25 Resource Guide Printing	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8200 Membership Expense	$ 400.00	$ 600.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8300 Fundraising Expense											
8300.05 Postage Expense	$ 598.30	$ 598.30	$ 428.00	$ 908.53	$ 908.53	$ 908.53	$ 908.53	$ 908.53	$ 908.53	$ 908.53	$ 908.53
8300.10 Disposables Event	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8300.15 Events - Other Exp	$ -	$ -	$ 279.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ -
8300.20 Meals Expenses	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8300.26 Dues & Memberships		$ -	$ -	$ -	$ -	$ 850.00	$ -	$ -	$ -	$ -	$ -
8300.30 Printing Costs	$ 225.44	$ 225.44	$ 2,540.00	$ 342.33	$ 342.33	$ 342.33	$ 342.33	$ 342.33	$ 342.33	$ 342.33	$ 342.33
8300.45 Professional Development	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Office Exp											
8700 Office Expenses											
8700.05 Office Supplies	$ 329.89	$ 329.89	$ 329.89	$ 500.95	$ 500.95	$ 500.95	$ 250.00	$ 250.00	$ 250.00	$ 250.00	$ 250.00
8700.10 Bank Charges	$ 86.53	$ 86.53	$ 86.53	$ 131.40	$ 131.40	$ 131.40	$ 131.40	$ 131.40	$ 131.40	$ 131.40	$ 131.40
8700.15 Post Office Box Expense	$ -	$ -	$ -	$ -	$ -	$ 112.00	$ -	$ -	$ -	$ -	$ -
8700.18 Postage (G&A)	$ 56.36	$ 56.36	$ 56.36	$ 85.58	$ 85.58	$ 85.58	$ 85.58	$ 85.58	$ 85.58	$ 85.58	$ 85.58
Other Exp											
8775 Other Expenses											
8775.05 Staff Appreciation	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00	$ 15.00
Rent Exp											
8400 Rent Expense	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 575.00	$ 575.00	$ 575.00	$ 575.00	$ 575.00	$ 575.00	$ 575.00
Seminars & Conferences	$ -	$ -	$ -	$ -	$ 800.00		$ -	$ -	$ -	$ -	$ -
Travel & Entertainment Exp											
8600 Travel & Entertainment											
8600.02 Business Meals	$ 72.02	$ 72.02	$ 72.02	$ 109.37	$ 75.00	$ 75.00	$ 75.00	$ 75.00	$ 75.00	$ 75.00	$ 75.00
8600.05 Meals-100%	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
8600.10 Travel Expenses	$ -	$ -	$ -	$ -	$ 1,250.00	$ -	$ -	$ -	$ -	$ -	$ -
8600.20 Parking Expense	$ 1,300.00	$ 1,300.00	$ 1,300.00	$ 1,400.00	$ 750.00	$ 750.00	$ 750.00	$ 750.00	$ 750.00	$ 750.00	$ 750.00
Total Expenses	**$ 28,064.27**	**$ 30,673.17**	**$ 37,309.61**	**$ 24,442.26**	**$ 27,227.51**	**$ 32,695.31**	**$ 31,763.58**	**$ 26,663.58**	**$ 30,563.84**	**$ 27,413.58**	**$ 22,869.58**
Net Operating Income	**$ (22,017.64)**	**$ (25,626.55)**	**$ (34,662.99)**	**$ (23,452.02)**	**$ (21,438.80)**	**$ (26,906.59)**	**$ (25,974.87)**	**$ (20,874.87)**	**$ (24,775.13)**	**$ (21,624.87)**	**$ (17,080.87)**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
$ 281,804.23											
Other Income											
Donations Income - Bus/Ind	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16	$ 16,938.16
Foundation Income	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94	$ 1,747.94
Grant - NonGovernment	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32	$ 3,187.32
Resource Grants - NonGovernment	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24	$ 268.24
Sponsorships	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03	$ 1,342.03
Total Other Income	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**	**$ 23,483.69**
Net Income	$ 1,466.04	$ (2,142.86)	$ (11,179.30)	$ 31.67	$ 2,044.89	$ (3,422.90)	$ (2,491.18)	$ 2,608.82	$ (1,291.44)	$ 1,858.82	$ 6,402.82
Other Cash Needs											
Cash Increase	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Other	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

9.11%	100.00%
$ 17,117.00	$ 187,869.49

Dec	Total	Last 12 Avg	Difference	%	
$ -	$ -	$ (2,876.80)	$ 2,876.80	0.00%	
$ 12.18	$ 133.64	$ 180.00	$ (46.36)	0.07%	
$ 19.89	$ 218.28	$ 294.00	$ (75.72)	0.12%	
$ 83.69	$ 918.60	$ 1,237.25	$ (318.65)	0.49%	
$ 2,283.48	$ 25,062.59	$ 21,104.44	$ 3,958.15	13.34%	5.00%
$ 14,717.23	$ 161,530.56	$ 232,949.10	$ (71,418.54)	85.98%	-5.00%
$ -	$ -	$ 150.00	$ (150.00)	0.00%	
$ 17,116.47	**$ 187,863.67**	**$ 253,037.99**	**$ (65,174.32)**	**100.00%**	**0.00%**
		Needed before changes	$ 11,790.00		
		Need to cover changes	$ (76,964.32)		
$ 1,345.78	$ 14,770.77	$ 37,607.76	$ (22,836.99)	7.86%	
$ 2,000.00	$ 21,000.00	$ -	$ 21,000.00	11.18%	
$ 7,146.13	$ 74,485.86	$ 49,695.15	$ 24,790.71	34.00%	41.75%
$ 547.73	$ 6,011.64	$ 14,894.75	$ (8,883.11)	3.20%	
$ -	$ -	$ 525.00	$ (525.00)	0.00%	
$ -	$ -	$ 358.87	$ (358.87)	0.00%	
$ 11,039.63	$ 116,268.27	$ 103,081.53	$ 13,186.74	56.24%	
$ 68.47	$ 751.45	$ 392.79	$ 358.66	0.40%	
$ 42.79	$ 469.66	$ 4,824.00	$ (4,354.34)	0.25%	
$ -	$ 3,550.00	$ -	$ 3,550.00		
$ -	$ 2,575.00	$ -	$ 2,575.00		
$ 110.19	$ 1,209.44	$ 1,629.02	$ (419.58)	0.64%	
$ -	$ -	$ 3,110.31	$ (3,110.31)	0.00%	
$ -	$ -	$ 629.88	$ (629.88)	0.00%	
$ 66.67	$ 2,000.00	$ -	$ 2,000.00		
$ 288.12	$ 10,555.55	$ 10,586.00	$ (2,030.45)	4.18%	
$ 11,327.75	**$ 126,823.82**	**$ 113,667.53**	**$ 11,156.29**	**44.92%**	

Dec	Total	Last 12 Avg	Difference	%
$ 5,788.72	**$ 61,039.85**	**$ 139,370.46**	**$ (78,330.61)**	**55.08%**
$ -	$ -	$ 250.00	$ (250.00)	0.10%
$ -	$ 20.00	$ 20.00	$ -	0.01%
$ -	$ 250.00	$ 240.00	$ 10.00	0.09%
$ -	$ 400.00	$ 634.71	$ (234.71)	0.25%
$ 110.00	$ 1,420.00	$ 3,819.93	$ (2,399.93)	1.51%
$ 106.36	$ 1,276.32	$ 772.00	$ 504.32	0.31%
$ 160.00	$ 1,920.00	$ 5,969.84	$ (4,049.84)	1.00%
$ -	$ -	$ -	$ -	0.00%
$ 95.24	$ 1,045.35	$ 1,408.00	$ (362.65)	0.56%
$ 64.15	$ 704.07	$ 948.33	$ (244.26)	0.37%
$ 132.47	$ 1,453.92	$ 1,958.32	$ (504.40)	0.77%
$ -	$ -	$ 3,881.30	$ (3,881.30)	1.53%
$ -	$ -	$ 303.27	$ (303.27)	0.12%
2	26			
$ 14,076.92	$ 157,976.91	$ 306,674.94	$ (148,698.03)	0.00%
$ -	$ 10,000.00	$ -	$ 10,000.00	
$ -	$ 910.00	$ -	$ 910.00	
$ -	$ 25,369.20	$ -	$ 25,369.20	
$ -	$ -	$ 398.03	$ (398.03)	0.00%
$ 200.00	$ 3,100.00	$ 3,176.99	$ (76.99)	0.00%
$ -	$ -	$ 1,800.00	$ (1,800.00)	0.00%
$ 1,050.54	$ 14,332.05	$ 22,886.78	$ (8,554.73)	7.46%
$ 64.81	$ 1,409.63	$ 1,290.75	$ 118.88	0.46%
$ -	$ -	$ 121.14	$ (121.14)	0.00%
$ 2,900.00	$ 34,800.00	$ 33,418.82	$ 1,381.18	13.21%
$ 33.95	$ 381.05	$ 739.72	$ (358.67)	0.24%
$ 110.00	$ 1,430.00	$ 2,030.00	$ (600.00)	0.80%
$ 300.00	$ 4,603.41	$ 10,258.75	$ (5,655.34)	4.05%
$ -	$ -	$ 3,750.00	$ (3,750.00)	1.48%

Dec	Total	Last 12 Avg	Difference	%
$ -	$ -	$ 170.80	$ (170.80)	0.07%
$ -	$ 1,050.00	$ 6,000.00	$ (4,950.00)	2.37%
$ 274.30	$ 3,078.32	$ 5,975.84	$ (2,897.52)	1.95%
$ -	$ 7,200.00	$ 10,100.00	$ (2,900.00)	3.99%
$ -	$ 22,000.00	$ 1,339.17	$ 20,660.83	3.50%
$ -	$ -	$ 7,247.00	$ (7,247.00)	2.86%
$ 350.00	$ 1,350.00	$ 1,589.40	$ (239.40)	0.63%
$ 908.53	$ 9,801.38	$ 13,429.47	$ (3,628.09)	5.31%
$ -	$ -	$ 120.00	$ (120.00)	0.00%
$ -	$ 1,279.00	$ 9,752.96	$ (8,473.96)	3.85%
$ -	$ -	$ 535.37	$ (535.37)	0.21%
$ -	$ 850.00			
$ 342.33	$ 6,071.84	$ 458.40	$ 5,613.44	2.00%
$ -	$ -	$ 312.46	$ (312.46)	0.12%
$ 250.00	$ 3,992.52	$ 14,811.30	$ (10,818.78)	2.93%
$ 131.40	$ 1,442.18	$ 1,255.00	$ 187.18	0.77%
$ -	$ 112.00	$ 112.00	$ -	0.04%
$ 85.58	$ 939.32	$ -	$ 939.32	0.50%
$ 15.00	$ 180.00	$ 269.88	$ (89.88)	0.11%
	$ -	$ -	$ -	
$ 575.00	$ 6,400.00	$ 13,800.00	$ (7,400.00)	5.45%
$ -	$ 800.00	$ 1,401.27	$ (601.27)	0.55%
$ 75.00	$ 925.43	$ 1,616.78	$ (691.35)	0.64%
$ -	$ -	$ 119.77	$ (119.77)	0.05%
$ -	$ 1,250.00	$ 817.65	$ 432.35	0.32%
$ 750.00	$ 11,300.00	$ 14,645.91	$ (3,345.91)	5.79%
$ 23,163.58	**$ 342,849.90**	**$ 546,017.39**	**$ (203,167.49)**	**215.78%**
$ (17,374.87)	**$ (281,810.05)**	**$ (406,646.93)**	**$ 124,836.88**	**-160.71%**

Dec		Total		Last 12 Avg		Difference	%
$	16,938.16	$	203,257.94	$	201,941.03	$ 1,316.91	72.13%
$	1,747.94	$	20,975.29	$	20,839.39	$ 135.90	7.44%
$	3,187.32	$	38,247.81	$	38,000.00	$ 247.81	13.57%
$	268.24	$	3,218.85	$	3,198.00	$ 20.85	1.14%
$	1,342.03	$	16,104.34	$	16,000.00	$ 104.34	5.71%
$	**23,483.69**	**$**	**281,804.23**	**$**	**279,978.42**	**$ 1,825.81**	**100.00%**
$	6,108.82	**$**	**(5.82)**	$	(126,668.51)	$ 126,662.69	-50.06%
$	-	$	-		0.00%		
$	-	$	-				
$	-	$	-				

Breakeven	$	469,673.72
Other Cash	$	-
Total Rev Required	$	469,673.72

		2018 Rev. Allocation	Last 12 monts	Difference	
40.00%	Mag	$ 187,869.49	$ 253,037.99	$ (65,168.50)	47%
60.00%	Other	$ 281,804.23	$ 279,978.42	$ 1,825.81	53%
100.00%		$ 469,673.72	$ 533,016.41	$ (63,342.69)	