

The Estuary, Inc.
Profit & Loss Budget Overview

January through December 2022

	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL Jan - Dec 22
Ordinary Income/Expense													
Income													
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rental Income from Therapists	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	6,810.00	81,720.00
Client Revenues	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
Donations	2,812.50	2,812.50	2,812.50	2,812.50	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	19,250.00
Fund Raisers	0.00	55.42	0.00	0.00	40.49	16,814.34	0.00	45.36	0.00	0.00	42.93	0.00	16,998.54
Grants	0.00	0.00	0.00	0.00	0.00	0.00	75,000.00	0.00	0.00	0.00	0.00	0.00	75,000.00
Total Income	9,922.50	9,977.92	9,922.50	9,922.50	8,150.49	24,924.34	83,110.00	8,155.36	8,110.00	8,110.00	8,152.93	8,110.00	196,568.54
Gross Profit	9,922.50	9,977.92	9,922.50	9,922.50	8,150.49	24,924.34	83,110.00	8,155.36	8,110.00	8,110.00	8,152.93	8,110.00	196,568.54
Expense													
Digital Scanning	0.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
Social Media Marketing	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,800.00
Bank Fees													
Merchant Fees	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
Bank Fees - Other	0.00	0.00	0.00	0.00	0.00	2.50	2.50	2.98	3.48	0.00	0.00	0.00	11.46
Total Bank Fees	125.00	125.00	125.00	125.00	125.00	127.50	127.50	127.98	128.48	125.00	125.00	125.00	1,511.46
Building Expenses													
Estuary Rent	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	7,837.08	94,044.96
Building and Office Repairs	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Janitorial	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,800.00
Total Building Expenses	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	8,287.08	99,444.96
Client Expenses													
Estuary Cares Program	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	11,000.04
Holistic Health Program	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	1,883.33	22,599.96
Licenses and Permits	0.00	20.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.95
Contract Labor	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
Estuary Provided Services	1,812.50	1,812.50	1,812.50	1,812.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,250.00
Total Client Expenses	4,912.50	4,933.45	4,912.50	4,912.50	3,100.00	3,100.00	3,100.00	3,100.00	3,100.00	3,100.00	3,100.00	3,100.00	44,470.95
Equipment and Supplies													
Office Furniture and Decor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Office Supplies	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
Computers & Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equipment Repairs	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Software Expense	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Total Equipment and Supplies	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
Insurance													
General Liability Insurance	604.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	604.76
Total Insurance	604.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	604.76
Marketing													
Printing and Reproduction	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Website	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	192.00
Advertising	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	1,467.00	17,604.00
Total Marketing	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	1,483.00	17,796.00
Payroll Expenses													
Employer FICA	332.01	332.01	498.02	332.01	332.01	332.01	498.02	332.01	332.01	332.01	332.01	332.01	4,316.14
FUTA Expense	0.00	0.00	0.00	42.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42.00
Office Salary	4,340.00	4,340.00	6,510.00	4,340.00	4,340.00	4,340.00	6,510.00	4,340.00	4,340.00	4,340.00	4,340.00	4,340.00	56,420.00
SUTA Expense	0.00	0.00	0.00	3.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.50
Total Payroll Expenses	4,672.01	4,672.01	7,008.02	4,717.51	4,672.01	4,672.01	7,008.02	4,672.01	4,672.01	4,672.01	4,672.01	4,672.01	60,781.64
Utilities													
Recycling	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Gas, Electric & Water (Post...)	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
Dumpster Fees (Poston)	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
Internet/Cable	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
Total Utilities	675.00	675.00	675.00	675.00	675.00	675.00	675.00	675.00	675.00	675.00	675.00	675.00	8,100.00
Total Expense	21,509.35	20,925.54	23,240.60	21,550.09	19,092.09	19,094.59	21,430.60	19,095.07	19,095.57	19,092.09	19,092.09	19,092.09	242,309.77
Net Ordinary Income	-11,586.85	-10,947.62	-13,318.10	-11,627.59	-10,941.60	5,829.75	61,679.40	-10,939.71	-10,985.57	-10,982.09	-10,939.16	-10,982.09	-45,741.23
Net Income	-11,586.85	-10,947.62	-13,318.10	-11,627.59	-10,941.60	5,829.75	61,679.40	-10,939.71	-10,985.57	-10,982.09	-10,939.16	-10,982.09	-45,741.23