

<b>DRAFT DSAMT 2020 BUDGET</b>		
	<b>Updated approved Budget, as result of COVID in June</b>	<b>Budget</b>
<b>NET INCOME</b>		
<b>Income</b>		
Fundraisers	\$ 100,000	\$ 100,000
Buddy Walk	\$ 350,000	\$ 350,000
Golf	\$ 75,000	\$ 75,000
Celebration Bowl	\$ -	\$ -
Top Golf - Sports Council	\$ 2,500	\$ 2,500
21 Bars of Charity	\$ -	\$ 2,000
Race to Include	\$ 20,000	\$ 20,000
Lonestar Rodeo	\$ 2,500	\$ 2,500
Fishing tourney	\$ 15,000	\$ 5,000
Facebook campaigns	\$ 11,410	\$ 6,000
Penn Station Fundraiser	\$ 3,000	\$ 3,000
County Friends Fundraisers*	\$ -	\$ 3,000
Merchandise*	\$ 5,000	\$ 5,000
Extraordinary Lives Conference	\$ 3,310	\$ 10,000
Unrestricted donations (not related to other categories)		
Donations		
Kroger*	\$ 1,000	\$ 1,000
Amazon Smile*	\$ 500	\$ 500
License plates	\$ 10,000	\$ 10,000
Employer Contributions (CAF, HCA, Cybergrants, etc.)	\$ -	\$ -
Community Health Charities	\$ -	\$ -
United Way	\$ -	\$ -
Fees (camp & CoF)*	\$ 1,000	\$ 2,000
Pizza Kits*	\$ -	\$ 1,000
Grant Opportunities		
Predators (Creative Club)	\$ 3,000	\$ 3,000
TN Council on Developmental Disabilities (Extraordinary Lives Conference)	\$ 1,500	\$ 1,500

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Remote Working Mini Grant through CNM (ED Extraordinary Lives Conference)	\$ 800	\$ 800
Altria (Support & Education)	\$ 10,000	\$ 10,000
Global Family Grant (FC - Crisis)	\$ 1,000	\$ -
Interest Income	\$ -	\$ -
<b>TOTAL INCOME</b>	<b>\$ 604,720</b>	<b>\$ 603,000</b>
<b>Aministrative Expenses (AD)</b>		
staff/taxes (10%)	\$ 24,573	\$ 24,573
contract labor not program specific - Accounting & Audit (graphic design classed to Programs)	\$ 12,500	\$ 12,500
telephone & internet	\$ 1,500	\$ 1,500
insurance	\$ 6,300	\$ 6,300
Filing & registration fees (solicitation w state, etc.)	\$ 250	\$ 250
Mortgage discount expense	\$ 530	\$ 530
Office supplies (not program specific - toner, etc.)	\$ 3,000	\$ 3,000
Miscellaneous	-	
<b>Total Administrative Expenses</b>	<b>\$ 48,653</b>	<b>\$ 48,653</b>
<b>First Call (FC) for caregivers/families</b>		
Celebration (baby showers & gift items like onesies)	\$ 2,500	\$ 2,500
Parent Mentors (Training/Appreciation)	\$ 700	\$ 700
Sunshine (Bags/Visits/Meals or anything else we mail/give to parents that isn't celebration)	\$ 5,000	\$ 5,000
Crisis	\$ 5,000	\$ 5,000
dsamt Collaterals (Extraordinary Lives Guidebook, trifolds, First Call brochures, etc.)		
Miscellaneous		
<b>Education (ED)</b>		
Workshops	\$ 1,000	\$ 5,000
Inspired Scholarship	\$ 1,000	\$ 1,000
DSAIA Conference (Erin & Alecia)*	\$ 2,305	\$ 2,305

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NDSC Conference	\$ -	\$ 120
Lunch & Learns	\$ 1,000	\$ 1,000
Extraordinary Lives Conference	\$ 14,000	\$ 40,000
Books - ALL books purchased for caregivers on any topic	\$ 2,500	\$ 2,500
Miscellaneous	\$ 500	\$ 500
DSC2U		
Global Adult Guidelines	\$ 2,500	\$ 2,500
ABA-led Tutoring (Cares Act)		
<b>Advocacy (AD)</b>		
Disability Policy Seminar (move to 2021)	\$ 3,000	\$ 3,000
Self-Advocate of Year	\$ 700	\$ 700
Legislation		
Organ Transplant Legislation	\$ -	\$ -
Medicaid Payback Legislation	\$ -	\$ -
Disability Day on the Hill	\$ -	\$ -
Parent Mentor Advocacy Training	\$ 4,000	\$ 4,000
License Plates	\$ -	\$ -
COPAA Membership	\$ 500	\$ 500
School Advocacy (if we pay for advocate)	\$ 500	\$ 500
Miscellaneous	\$ 330	\$ 330
<b>Community (CO)</b>		
3.21	\$ 100	\$ 7,000
CCK	\$ 6,500	\$ 6,500
Spring Picnic	\$ 500	\$ 2,500
Nashville Shores Day	\$ 100	\$ 100
Zoo (DS Awareness Day)	\$ 6,500	\$ 6,500
County Groups	\$ 10,000	\$ 10,000
Holiday (xmas)	\$ 2,500	\$ 2,500
MOMS	\$ 1,000	\$ 1,000
DADS	\$ 1,000	\$ 1,000
Grandparents	\$ -	\$ -
Dual Extraordinaire (DS/Autism)	\$ 2,000	\$ 2,000
GOATS	\$ 2,500	\$ 2,500
Sibling Saturdays	\$ 3,000	\$ 3,000
Amigos	\$ 1,500	\$ 1,500

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Miscellaneous	\$ -	
<b>Medical Partnership (MP)</b>		
Conferences (CPF, National Society of Genetics Counselors)		
Hospital/Physician Materials (books, giveaways, trainings, etc.)	\$ 2,000	\$ 2,000
DOH Materials	\$ -	\$ -
<b>School Partnership (SP)</b>		
DS Specialist Program	\$ 2,500	\$ 2,500
Music & Fun with Belmont	\$ 500	\$ 500
Conference (e.g. PIE)	\$ 1,500	\$ 1,500
DS Awareness Curriculum	\$ -	
Miscellaneous	\$ -	
<b>Employment (EM)</b>		
Employer Partnership	\$ -	
EMPLOY *Altria in 2019	\$ 10,000	\$ 10,000
Pepe's w/a Purpose	\$ 1,000	\$ 1,000
<b>Inclusive Programs (IN)</b>		
Creative Camp (cancelled due to covid)	\$ -	\$ 2,000
Middle School Creative Camp (cancelled due to covid)	\$ -	\$ 2,000
One Extraordinary Evening (16+ dance)	\$ 7,500	\$ 7,500
Circle of Friends	\$ 3,000	\$ 3,000
Next Chapter Book Club	\$ 500	\$ 500
Meredith Brunner Scholarship	\$ 1,000	\$ 1,000
Creative Club (Preds Grant)	\$ 2,000	\$ 2,000
Club Can-Do (Covid)		
Miscellaneous	\$ -	
<b>Development/Fundraising (DF)</b>		
Golf Tourney	\$ 26,000	\$ 26,000
Celebration Bowl		
Race to include	\$ -	\$ -
Buddy Walk*	\$ 68,000	\$ 68,000
NDSS Payback for BW		
Fundraising thank you/other	\$ 1,000	\$ 1,000
Fishing tourney		

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Merchandise (to sell)	\$ 5,000	\$ 5,000
Miscellaneous	\$ -	\$ -
<b>Programs Miscellaneous (PM)</b>		
Biz/Volunteer (gifts, meals)	\$ 2,000	\$ 2,000
staff/taxes (&ED) - 90%*excludes \$43k ppe	221,161	221,161
Credit Card Fees		
Miscellaneous contract labor (not accounted for by other programs, but program related)		
Office Items	\$ 23,000	\$ 23,000
Rent		
PO Box	\$ 2,000	\$ 2,000
Nashville Gas		
COVID (Cares Act)	\$ 2,000	\$ 2,000
NES	\$ -	\$ -
Office Cleaning	\$ 8,000	\$ 8,000
Office upgrades & materials	\$ 1,800	\$ 1,800
Cell Phones	\$ 2,000	\$ 2,000
Equipment	\$ 3,000	\$ 3,000
HVAC		
Exterminator		
Marketing/Communication		
Stationary (letterhead, biz cards, etc.)	\$ -	\$ -
Website	\$ -	\$ -
Facebook Marketing	\$ 6,000	\$ 6,000
Memberships & Fees		
DSAIA Membership	\$ 834	\$ 834
Global DS Membership	\$ 500	\$ 500
NDSC Affiliate Membership	\$ 250	\$ 250
Center for NonProfit Management	\$ 350	\$ 350
Robertson Co. Chamber		
Membership Rutherford Chamber	\$ 400	\$ 400
Membership CNPM	\$ 225	\$ 225
TN SOS Char Sol		
Software		
Maleware	\$ 300	\$ 300
Background checks	\$ 150	\$ 150

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Backup Security/Storage	\$ 200	\$ 200
Adobe	\$ 180	\$ 180
Kindful	\$ 1,200	\$ 1,200
MobileUp APP	\$ 3,150	\$ 3,150
Emma	\$ 1,000	\$ 1,000
Survey Monkey	\$ 300	\$ 300
BOD Meetings	\$ 2,000	\$ 2,000
Staff Meetings	\$ 500	\$ 500
Staff Training/Professional Development	\$ 500	\$ 500
Miscellaneous	\$ 1,200	\$ 1,200
<b>Total Program Expenses</b>	<b>\$ 499,935</b>	<b>\$ 542,955</b>
<b>TOTAL EXPENSES</b>	<b>\$ 548,588</b>	<b>\$ 591,608</b>
<b>Net Income</b>	<b>\$ 56,132</b>	<b>\$ 11,392</b>