

Nashville in Harmony 2021-2022 Budget Worksheet

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July 2021 - June 2022

Account Number	Name of Account: Delete (Add)?	Holiday Show	Spring Show	Major Minors	Admin	May 2021 YTD Actual	2020-2021 Budget	2019-2020 Actual	2019-2020 Budget	2018-2019 Actual
Income:										
41200	Charitable Contributions			Spencer→	27,000	7,682	26,000	36,093	29,000	26,776
41210	Attire Collections			→	2,000	105	4,000	3,814	10,000	1,700
41220	Board Giving			→		873	2,000	5,910	3,600	3,530
41230	Music Deposit Donations			→	5,000		5,000	4,840	5,000	5,090
41240	Youth Chorus Contributions	for MM Tour		22,000		15,465	10,000	10,228	10,000	9,376
41320	Educational DVD Collections			→	0		500	525	0	305
41330	Gift of Music			→	0	200	250	273	0	800
41340	Membership Dues			→	14,000	9,188	12,000	12,498	11,800	13,240
41350	Member Trip Collections						1,600	5,574		0
41400	Grants			Spencer→	25,000	16,816	20,211	17,186	15,000	13,770
41510	Contributions at Shows	5,000	5,000	←		5075	11,000	6,684	500	17,343
41540	Main Show Sponsorship and Advertisement Revenue	2,500	2,500	←		2500	500	500	2,500	2,000
41550	Ticket Sales	17,000	12,000	←			18,500	18,574	39,825	35,947
41600	Sales of Goods			→	1,500	1,290	2,000	1,763	1,500	3,560
41610	Sales of MP3s			→	100	97	200	217	160	175
42200	Buddy Fund Contributions	0	0	Spencer→	2,000	70	2,300	2,312	2,000	104
71000	Interest Income			Steve→	0		0	0	0	0
Total Income		24,500	19,500	22,000	76,600	59,361	116,061	126,991	130,885	133,716
					142,600					
50000	Goods Purchased				500	0	500	2,142	1,200	3,713
Gross Profit					142,100	59,361	115,561	124,849	129,685	130,003

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Adult Chorus Program Services:										
64100	A/V Recording	1,100	1,100	←			7,000	850	2,200	3,050
643005	Main Show Marketing	2,700	2,700	←		1,088	5,400	1,033	5,800	438
64310	Main Show Advertising	1,000	1,000	←			2,000	1,283	2,000	3,479
64320	Programs	500	500	←			900	0	1,800	1,052
64400	Music and Licensing	2,000	2,000	←		951	9,000	4,589	4,131	10,342
64500	Performers and Entertainers	2,250	2,250	←			2,800	1,600	4,600	6,385
64600	Photography	500	500	←		200	500	400	1,000	900
64700	Production and Staging	7,000	7,000	←		800	8,500	5,873	13,650	18,765
64800	Venue Rental	4,000	4,000	←			5,000	4,273	8,000	8,949
65100	Adult Attire Expense	1,000	1,000	←			4,000	4,879	12,000	887
65300	Main Show Supplies	200	200	←			800	1,555	400	98
Total Adult Chorus Program Services		22,250	22,250			3,039	45,900	26,335	55,581	54,345

Youth Chorus Program Services:										
67201	Major Minor Outings (Member Activities)	4,200	←				2,500	1,898	8,100	8,341
67300	Major Minor Performances	6,400	←				500	28	500	1,375
67310	Major Minor Attire Expense	1,000	←				1,000	2,212	500	1,333
67320	Major Minor Transportation (Tour)	22,000	←				7,500	0	900	898
Total Youth Chorus Program Services		33,600				0	11,500	4,138	10,000	11,947

13200
plus 2400 summer
15600

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Supporting Services:										
61300	State and Federal Taxes			Steve→		200	181			180
61300	Office Expense			Steve→		400	223	600	573	361
61400	Insurance Expense 849 + (224.52 x 12)			Contracts→		3,500	3,423	3,000	2844	2,782
61500	Payment Processing			*		1,600	612	1,600	1587	1,892
61610	Artistic Director Development	(adult chorus specific)		Wesley→		800		800	840	180
61620	Board Development			*		5,000	190	5,000	4013	482
61700	Rent (199.50x12)	Txt2 25/, ChorCon 60/		Contract→		2,900	2,011	1,908	1687	353
61800	Information Technology Quickbooks 825,Accel 415,Flip 150			→		5,000	4,954	4,500	4506	3,412
61910	Accompanist	(adult chorus specific)		Wesley→		9,064	1,574	6,798	4689	6,078
61920	Artistic Director			***Contract→		20,800	15,300	18,360	21360	19,500
61930	Accounting and Legal			Contract→		4,800	4,400	4,960	2201	0
62100	Development Expense			*		500	30	500	0	65
62200	Marketing			Jamal→		1,000	25	1,000	0	25
62300	Communication			*		1,000		1,000	0	0
64305	Outreach Events			*		5,000		1,000	2482	1,316
63100	Dues and Conferences			*		2,000	270	2,000	1095	550
63200	Supplies			*		1,000		1,000	981	1,035
65200	Membership Events	(adult chorus specific)		*		5,000		2,700	2,748	675
69000	Depreciation (New Equipment)			Michael→		2,000		0	251	286
82000	Interest Expense					0		0	0	0
	Executive Director	Six Months		Steve→		15,000		0	0	0
Subtotal Supporting Services						86,564	33,193	56,726	51,857	39,172

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Supporting Services (continued):										
66000	Member Trip Expenses						0	7,150	0	0
66300	Member Trip Transportation						0	178	0	0
67101	Major Minor Administrative			2,200	←	274	1,380	1,263	1,860	1,673
67110	Major Minor Accompanist			3,800	←	1,710	3,792	3,792	3,600	3,517
67120	Major Minor Director			15,600	←	3,981	8,250	8,250	9,000	9,100
67130	Major Minor Marketing and Outreach				←	236	1,000	110	540	419
Subtotal Supporting Services						6,201	14,422	20,743	15,000	14,709
Total Supporting Services				21,600	86,564	39,394	71,148	72,600	66,608	53,881
Total Expenses				22,250	22,250	55,200	86,564	42,433	128,548	103,073
						186,264				
Net Income (-Loss)						-44,164	16,928	-12,987	21,776	-2,504
										9,830

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