

updated 3/16/17	Financial Management & Administration					Financial Resource Development					Marketing, Communications & Technology					Planning & Community Affairs												
	FY16-17 YTD Actuals	FY16-17 YTD Budget	Variance	FY16-17 Approved Budget	FY 17-18 Proposed Budget	FY16-17 YTD Actuals	FY16-17 YTD Budget	Variance	FY16-17 Approved Budget	FY 17-18 Proposed Budget	FY16-17 YTD Actuals	FY16-17 YTD Budget	Variance	FY16-17 Approved Budget	FY 17-18 Proposed Budget	FY16-17 YTD Actuals	FY16-17 YTD Budget	Variance	FY16-17 Approved Budget	FY 17-18 Proposed Budget	FY16-17 YTD Actuals	FY16-17 YTD Budget	Variance	FY16-17 Approved Budget	FY 17-18 Proposed Budget	Variance	FY15-16 Actual Numbers	
FY 16-17 YTD (through 12/31/16)																												
Direct Income																												
Observer Income											73,864	80,000	-8%	160,000	175,000							73,864	80,000	-8%	160,000	175,000	9%	159,784
Sponsorships (Financial Institutions/NowGen)											500	7,500	-93%	15,000	17,500							500	7,500	-93%	15,000	17,500	17%	16,550
Endowment Admin Fee Income	140,000	140,000	0%	280,000	292,000																	140,000	140,000	0%	280,000	292,000	4%	286,168
Akiva Bookkeeping Income	34,763	34,763	0%	69,525	72,305																	34,763	34,763	0%	69,525	72,305	4%	67,500
Investment Income	4,751	4,500	6%	9,000	12,000																	4,751	4,500	6%	9,000	12,000	33%	7,500
Tohrner Memorial Fund Income						57,500	57,500	0%	115,000	115,000												57,500	57,500	0%	115,000	115,000	0%	115,000
Special Projects Fund																21,500	21,500	0%	43,000	2,176	21,500	21,500	0%	43,000	2,176	-95%	70,000	
Technology Fund						15,000	15,000	0%	30,000	30,000											15,000	15,000		30,000	30,000	0%	10,000	
Grinspoon Life and Legacy Grant										93,750											-	-		-	93,750		-	
Board Approved Overages															27,140						-	-		-	27,140			
Board Discretionary Fund					20,000																				20,000			
Total Income	179,514	179,263	0%	358,525	396,305	72,500	72,500	0%	145,000	238,750	74,364	87,500	15%	175,000	219,640	21,500	21,500	0%	43,000	2,176	347,878	360,763	-4%	721,525	856,871	19%	732,502	
Staff Costs																												
Salaries	146,510	139,940	5%	279,880	311,160	146,710	141,810	3%	283,620	314,250	59,750	55,275	8%	110,550	128,980	113,750	106,290	7%	212,580	234,495	466,720	443,315	5%	886,630	988,885	12%	883,433	
Payroll Taxes	10,044	10,706	-6%	21,411	23,804	10,021	10,849	-8%	21,697	24,040	4,049	4,229	-4%	8,457	9,867	7,769	8,131	-4%	16,262	17,939	31,883	33,914	-6%	67,827	75,650	12%	62,762	
Employee Insurance	14,318	13,969	3%	27,937	25,316	9,664	8,649	12%	17,297	20,958	2,288	1,779	29%	3,558	11,926	1,967	4,015	-51%	8,029	5,425	28,237	28,411	-1%	56,821	63,625	12%	53,800	
Retirement Plan Expense	5,044	7,628	-34%	15,256	20,633	6,469	8,547	-24%	17,094	15,927	537	2,442	-78%	4,884	4,220	5,188	6,090	-15%	12,179	13,661	17,238	24,707	-30%	49,413	54,441	10%	64,230	
Employee Benefits	1,178	2,530	-53%	5,060								150		300			-				1,178	2,680	-56%	5,360	5,360	0%	1,762	
Total Staff Costs	177,094	174,772	-1%	349,544	380,913	172,864	169,854	2%	339,708	375,175	66,624	63,875	4%	127,749	154,993	128,674	124,525	3%	249,050	271,520	545,256	533,025	2%	1,066,051	1,187,961	11%	1,065,987	
Operating Costs																												
Observer Publication:Advertising Commission											10,918	17,500	-38%	35,000	45,000							10,918	17,500	-38%	35,000	45,000	29%	44,339
Observer Publication: Production / Printing											17,686	25,000	-29%	50,000	65,000							17,686	25,000	-29%	50,000	65,000	30%	67,890
Observer Publication: Postage											3,638	6,000	-39%	12,000	12,000							3,638	6,000	-39%	12,000	12,000	0%	11,277
FRD: Marketing & Programming	334					5,589				28,000	13,122	20,000	-34%	40,000	22,000							19,045	20,000	-5%	40,000	50,000	25%	53,549
FRD: Missions																690	8,750	-92%	17,500	17,500	690	8,750	-92%	17,500	17,500	0%	29,512	
Staff Development	3,252	1,500	117%	3,000	10,500	-	1,000	-100%	3,000	17,500	1,233	1,000	23%	2,000	1,000	645	1,000	-36%	2,000	1,000	5,130	4,500	14%	10,000	30,000	200%	8,663	
Development Expenses	3,824	2,750	39%	5,500	5,500	3,971	3,750	6%	7,500	8,500	7,994	1,750	357%	3,500	5,500		1,250	-100%	2,500	2,500	15,789	9,500	66%	19,000	22,000	16%	24,440	
Contract Services (1099)		-	0%								100		#DIV/0!				13,500	-56%	27,000	29,100	6,100	13,500	-55%	27,000	29,100	8%	12,825	
Accounting Services	17,367	11,750	48%	23,500	21,000																17,367	11,750	48%	23,500	21,000	-11%	24,811	
Legal Fees	-	500	-100%	1,000	1,000																-	500	-100%	1,000	1,000	0%	-	
Equipment Contracts		-									253	1,000	-75%	2,000	2,000						253	1,000	-75%	2,000	2,000	0%	-	
Postage	115	1,250	-91%	2,500	2,500	458	1,000	-54%	2,000	2,000	1,506	4,000	-62%	8,000	8,000		500	-100%	1,000	1,000	2,079	6,750	-69%	13,500	13,500	0%	13,794	
Printing (Copying)	1,220	1,500	-19%	3,000	3,000	876	1,000	-12%	3,000	3,000	1,054	1,500	-30%	3,000	3,000	264	500	-47%	1,000	1,000	3,414	4,500	-24%	10,000	10,000	0%	9,431	
Telephone	785	750	5%	1,500	1,500	858	750	14%	1,500	1,500	270	500	-46%	1,000	800	540	625	-14%	1,250	700	2,453	2,625	-7%	5,250	4,500	-14%	4,055	
Technology	1,515	3,650	-58%	7,300	5,000	740	5,250	-86%	7,500	6,000	2,927	1,800	63%	3,600	3,500	465	3,300	-86%	6,600	500	5,647	14,000	-60%	25,000	15,000	-40%	14,586	
Office Supplies	1,053	1,000	5%	2,000	3,000	1,162	950	22%	1,900	1,900	260	750	-65%	1,500	1,500	409	300	36%	600	600	2,884	3,000	-4%	6,000	7,000	17%	7,828	
Credit Card fees	1,040	3,000	-65%	6,000	7,000																1,040	3,000	-65%	6,000	7,000	17%	6,799	
Insurance (D&O, Umbrella)	5,532	4,525	22%	9,050	9,050																5,532	4,525	22%	9,050	9,050	0%	8,801	
Memberships & Subscriptions	745					306					1,185	4,500	-74%	9,000	8,000						2,236	4,500	-50%	9,000	8,000	-11%	7,325	
Total Operating Costs	36,782	32,175	14%	64,350	69,050	13,960	13,700	2%	26,400	68,400	62,146	85,300	-27%	170,600	177,300	9,013	29,725	-70%	59,450	53,900	121,901	160,900	-24%	320,800	368,650	15%	349,924	
Total Costs	213,876	206,947	3%	413,894	449,963	186,824	183,554	2%	366,108	443,575	128,770	149,175	-14%	298,349	332,293	137,687	154,250	-11%	308,500	325,420	667,157	693,925	-4%	1,386,851	1,556,611	12%	1,415,911	
Total Net Costs	34,362	27,684	24%	55,369	53,658	114,324	111,054	3%	221,108	204,825	54,406	61,675	-12%	123,349	112,653	116,187	132,750	-12%	265,500	323,244	319,279	333,163	-4%	665,326	699,740	5.2%	683,409	
	\$ 13,884																											