	Jan - Dec 11	2012 Budget	2013 Proposed
Income			
4000 · General			
4000-01 · Individual Gifts and Donations	293,100.77	300,000.00	279,000.00
4005-01 · United Way	78,665.99	77,500.00	77,500.00
4006-01 · Foundations	64,000.00	86,000.00	106,000.00
------------Food Grant	11,510.00	0.00	9,200.00
4010-01 · Benevolence Income	4,300.00	2,000.00	2,000.00
4030-01 · Interest Income	0.10		
4035-01 · Facility Rental/Other Income	3,057.01	3,000.00	3,000.00
4070-01 · Government Grants	15,000.00	15,000.00	15,000.00
-----------Restricted Funds - staff support			80,000.00
Total 4000 · General	**469,633.87**	**483,500.00**	**571,700.00**
4500 · Church			
4510-01 · Christ Presbyterian	251,986.39	203,962.00	176,981.02
4540-01 · Covenant Presbyterian	5,874.00	4,200.00	4,200.00
4550-01 · Other Church Income	19,731.00	16,500.00	16,500.00
Total 4500 · Church	**277,591.39**	**224,662.00**	**197,681.02**
4550-04 · Fundraising Events			
4552-04 · Songwriters Night	112,306.76	100,000.00	80,000.00
4553-04 · Pheasant Hunt	11,389.75	20,000.00	25,000.00
4554-04 · Bonarooberts		10,000.00	10,000.00
------------Parent/Student			0.00
------------Other Fundraising			10,000.00
4556-04 · Bill Evans Run	14,041.00	5,500.00	5,500.00
Total 4550-04 · Fundraising Events	**137,737.51**	**135,500.00**	**130,500.00**
4600 · Program			
4600-15 · Salama Institute Income			
4602-15 · Program Income-tuition	18,327.00	17,800.00	17,800.00
4603-15 · Salama Institue Donor Income	11,203.50	20,000.00	20,000.00
Total 4600-15 · Salama Institute Income	**29,530.50**	**37,800.00**	**37,800.00**
4600-62 · Community Outreach			
4608 · Community Production	4,039.09	25,000.00	28,000.00
4606-62 · Ticket Sales- Summer Arts	14,840.00	3,500.00	3,500.00
Total 4600-62 · Community Outreach	**18,879.09**	**28,500.00**	**31,500.00**
Total 4600 · Program	**48,409.59**	**66,300.00**	**69,300.00**
Total Income	**933,372.36**	**909,962.00**	**969,181.02**

	Jan - Dec 11	2012 Budget	2013 Proposed
Expense			
01 · Admin Expenses			
5110 · Salaries & Wages			
6055-01 · Salaries (full-time)	42,152.70	42,000.00	40,000.00
5110-01 · Salaries (part-time)	12,362.50	12,000.00	14,000.00
Total 5110 · Salaries & Wages	**54,515.20**	**54,000.00**	**54,000.00**
5111-01 · Payroll Taxes	3,939.87	4,131.00	4,131.00
5112-01 · Retirement Expense	449.78	1,300.00	1,300.00
5113-01 · Health Insurance	4,040.07	4,100.00	5,000.00
5115-01 · Staff Development	531.27	500.00	500.00
5116-01 · Hospitality	1,182.85	720.00	1,200.00
5120-01 · Office Supplies	180.43	120.00	500.00
5125-01 · Printing	162.00	100.00	500.00
5128-01 · Staff Expense	376.44	300.00	300.00
5130-01 · Telephone	420.00	0.00	0.00
5135-01 · Computer Software	1,002.40	500.00	600.00
5137-01 · Computer Hardware	715.48	750.00	750.00
5138-01 · Security & Equipment	0.00	0.00	0.00
5139-01 · Equip. Rental	317.01	360.00	360.00
5140-01 · Accounting Expense	0.00	0.00	0.00
5141-01 · Professional Fees	75.00	300.00	300.00
5199-01 · Miscellaneous Expense	3,478.28	2,000.00	1,000.00
5214-01 · Repairs/Maint-Non Contract	343.25	480.00	480.00
5215-01 · Repairs/Maintenance-Contract	222.41	480.00	480.00
5216-01 · Interest Expense	1,631.47	1,600.00	1,600.00
5217-01 · Taxes and License	830.00	830.00	830.00
5218-01 · Insurance	3,219.77	1,000.00	2,000.00
5230-01 · Electricity	853.44	750.00	750.00
5232-01 · Gas	190.33	200.00	200.00
5234-01 · Water Services	97.16	120.00	120.00
5236-01 · Trash Removal	75.12	100.00	100.00
5237-01 · Kitchen Supplies	18.40	50.00	50.00
5238-01 · Janitorial Service	460.50	450.00	450.00
5239-01 · Janitorial Supplies	112.89	90.00	90.00
5500-01 · Postage Expense	247.00	180.00	180.00
6920-01 · Vehicle Operations/Service	959.56	1,200.00	2,000.00
Total 01 · Admin Expenses	**80,647.38**	**76,711.00**	**79,771.00**
03 · Marketing Expenses			
5115-03 · Staff Development	90.00	300.00	300.00
5117-03 · Media Expense	1,000.00	1,000.00	2,000.00
5120-03 · Office Supplies	19.98	100.00	100.00
5125-03 · Printing	5,051.84	3,000.00	3,000.00
5126-03 · Public Relations	0.00	0.00	0.00
5129-03 · Supplies	131.54	240.00	240.00
5133-03 · Dues,Books,Subscriptions	224.95	120.00	120.00
5199-03 · Miscellaneous Expense	4.00	120.00	120.00
5500-03 · Postage	538.18	600.00	1,400.00
6024-03 · Food	145.40	200.00	200.00
6031-03 · Promotion	221.81	360.00	1,000.00
6040-03 · Direct Marketing & Advertising	2,871.08	1,200.00	6,500.00
Total 03 · Marketing Expenses	**10,298.78**	**7,240.00**	**14,980.00**

	Jan - Dec 11	2012 Budget	2013 Proposed
04 · Fund Raising			
5105-04 · Salaries			
6055-04 · Salaries (full-time)	28,000.00	28,000.00	83,000.00
Total 5105-04 · Salaries	**28,000.00**	**28,000.00**	**83,000.00**
5111-04 · Payroll Taxes	1,962.56	2,142.00	3,450.00
5112-04 · Health Insurance	9,819.57	8,300.00	8,300.00
5115-04 · Staff Development	0.00	100.00	100.00
5125-04 · Printing	129.00		
5127-04 · Special Events			
5127 · Songwriters Night	12,376.96	12,000.00	8,000.00
5128 · Pheasant Hunt	575.00		2,000.00
5129 · Bonarooberts	0.00		
5130 · Parent/Student Fundraiser	0.00		
5131 · Bill Evans Run	0.00		
5135 · Banquet Expense	0.00		
5127-04 · Special Events - Other	41.77		5,000.00
Total 5127-04 · Special Events	**12,993.73**	**12,000.00**	**15,000.00**
5128-04 · Staff Expense	26.80	100.00	100.00
5133-04 · Dues and Subscriptions	416.45	600.00	1,300.00
5135-04 · Computer Software	2,550.00	3,000.00	3,600.00
5141-04 · Professional Fees	4,562.50	5,000.00	3,000.00
5199-04 · Miscellaneous Expenses	719.08	300.00	300.00
5500-04 · Postage	224.72	500.00	1,000.00
6024-04 · Food	716.86	600.00	600.00
Total 04 · Fund Raising	**62,121.27**	**60,642.00**	**119,750.00**

	Jan - Dec 11	2012 Budget	2013 Proposed
15 · The Salama Institue -Youth & Ch			
5105-15 · Salaries & Wages			
6055-15 · Salaries - Full-time	204,505.31	195,000.00	130,000.00
5110-15 · Salaries - Part Time	26,291.83	28,000.00	80,000.00
5113-15 · Salaries-Instructors	26,829.89	33,000.00	100,000.00
5114-15 · Salaries-Arts	33,202.90	36,000.00	0.00
5117-15 · Salaries-Transportation	42,403.75	42,000.00	30,000.00
Total 5105-15 · Salaries & Wages	**333,233.68**	**334,000.00**	**340,000.00**
6033-15 · Support & Contract Services			
5106-15 · Arts	0.00		
5107-15 · Educational	0.00		
Total 6033-15 · Support & Contract Services	**0.00**	**0.00**	**0.00**
5109-15 · Students Incentives	22,681.98	24,000.00	0.00
5111-15 · Payroll Taxes	25,083.17	24,403.50	21,000.00
5108-15 · Retirement Expense	1,633.53	5,000.00	5,000.00
5112-15 · Health Insurance	32,877.28	36,000.00	10,100.00
5115-15 · Staff Development	233.22	200.00	1,000.00
5116-15 · Hospitality	25.54	200.00	1,000.00
5118-15 · Utility Expenses	22,039.53	21,999.96	22,000.00
5119-15 · Trash Removal	1,232.00	1,200.00	1,200.00
5120-15 · Office Supplies	2,709.49	2,000.00	2,000.00
5125-15 · Printing	76.15	120.00	120.00
5127-15 · Special Events	96.00	100.00	500.00
5128-15 · Staff Expense	144.50	240.00	500.00
5133-15 · Dues, Books & Subscriptions	1,078.94	600.00	2,000.00
5137-15 · Computer Hardware Maintenance	1,880.24	2,000.00	12,000.00
5139-15 · Equipment Rental	4,110.17	4,000.00	4,000.00
5141-15 · Professional Fees	200.00	6,000.00	20,000.00
5199-15 · Miscellaneous Expenses	1,162.94	600.00	400.00
5210-15 · Rent	1.00		
5214-15 · Repairs/Maint-Non Contract	12,120.41	5,000.00	5,000.00
5215-15 · Maint - Contract	1,016.00	1,200.00	1,200.00
5216-15 · Interest Expense	30,998.05	30,000.00	16,000.00
5218-15 · Insurance	10,288.43	13,500.00	13,500.00
5237-15 · Kitchen Supplies	416.40	600.00	1,000.00
5238-15 · Janitorial Service	8,749.50	9,000.00	11,000.00
5239-15 · Janitorial Supplies	1,497.05	1,500.00	1,800.00
5500-15 · Postage	475.00	720.00	900.00
6000-15 · Program Development and Outcome Manage	20,450.00	24,000.00	0.00
6010-15 · Sports Training	68.78	200.00	1,500.00
6013-15 · Facility Rent	1,200.00	1,200.00	2,500.00
6022-15 · Curriculum	5,329.65	6,000.00	8,000.00
6024-15 · Food	8,469.07	7,200.00	12,000.00
6028-15 · Volunteer Gifts	0.00	0.00	0.00
------------Volunteer supplies and materials			0.00
6030-15 · Activity	112.50	200.00	100.00
6031-15 · Promotion	0.00	200.00	100.00
6032-15 · Music	100.23	200.00	200.00
6040-15 · College Student Support	24,086.36	10,000.00	5,000.00
6041-15 · Benevolence - Family Assistance	8,565.69	1,000.00	1,000.00
6042-15 · College & Career Prep	650.00	750.00	1,200.00
6060-15 · Travel & Lodging Expenses	2,207.21	1,200.00	1,200.00
6070-15 · Student Transportation	0.00	999.97	500.00
6710-15 · Outdoor Education	0.00	200.00	1,000.00
6720-15 · Field Trips	0.00	200.00	2,000.00
6910-15 · Vehicles - Lease	19,276.00	18,000.00	20,000.00
6915-15 · Vehicle Insurance	995.61	5,500.00	5,500.00
6920-15 · Vehicles-Operations/Service	14,834.79	12,000.00	15,000.00
6925-15 · Vehicle Repairs	1,081.63	1,500.00	3,000.00

	Jan - Dec 11	2012 Budget	2013 Proposed
6933-15 · Telephone	6,827.96	6,600.00	7,400.00
6961-15 · Cable/Internet Expense	4,532.40	4,000.00	4,000.00
6962-15 · Copy Machine	8,585.83	6,000.00	6,400.00
Total 15 · The Salama Institue -Youth & Ch	**643,433.91**	**631,333.43**	**590,820.00**

	Jan - Dec 11	2012 Budget	2013 Proposed
62 · Community Outreach (Self-Funded)			
5110-62 · Salaries & Wages	30,731.52	18,500.00	5,000.00
5111-62 · Payroll Taxes	2,403.08	2,295.00	0.00
5127-62 · Special Events	0.00	0.00	0.00
5139-62 · Equip. Rental	0.00	2,000.00	2,000.00
5141-62 · Professional Fees	600.00	600.00	1,500.00
5199-62 · Miscellaneous Expenses	1,904.98	1,500.00	500.00
6028-62 · Volunteer Gifts	0.00	0.00	0.00
6030-62 · Activity	700.00	0.00	0.00
6032-62 · Music	27.93	2,000.00	2,000.00
6033-62 · Professional Fees	0.00	0.00	0.00
6043-62 · Costume Expense	5,400.00	6,000.00	3,000.00
6050-62 · Musicians-Contract Services	4,875.00	6,500.00	3,000.00
6051-62 · Guest Performers	80.00	0.00	0.00
6053-62 · Sound and Lights Engineering	13,696.57	12,000.00	10,000.00
6756-62 · Set Construction	7,550.00	7,500.00	6,000.00
Total 62 · Community Outreach	**67,969.08**	**58,895.00**	**33,000.00**
Total Expense	**864,470.42**	**834,821.43**	**838,321.00**
Net Income	**68,901.94**	**75,140.57**	**130,860.02**