| JUNIOR ACHIEVEMENT OF MIDDLE TENNESSEE | APPROVED BUDGET - FYE JUNE 30, 2021 | | | |
|---|---|---|---|---|
| | OPERATIONS | JA BIZTOWN | JA FINANCE PARK | TOTAL FYE2021 BUDGET |
| ***REVENUE*** | | | | |
| ***Development Income*** | | | | |
| Ops Foundations/Corporate/Individual | 406,839 | - | - | 406,839 |
| Capstone Foundations/Corporate/Individual | - | 136,882 | 164,750 | 301,632 |
| ***Total Development Income*** | 406,839 | 136,882 | 164,750 | 708,471 |
| | | | | |
| ***Events Revenue (net)*** | | | | |
| Bowl-a-thon | 103,450 | - | - | 103,450 |
| Nashville Business Hall of Fame | 74,384 | - | - | 74,384 |
| Golf Classic | 125,405 | - | - | 125,405 |
| Bottles for BizTown | 18,267 | - | - | 18,267 |
| Backstage at BizTown | 29,700 | - | - | 29,700 |
| FYE20 Backstage at BizTown | 17,950 | - | - | 17,950 |
| FYE20 Golf | 110,155 | - | - | 110,155 |
| ***Total Events Income (net)*** | 479,311 | - | - | 479,311 |
| | | | | |
| ***Other Income*** | | | | |
| Board Membership Dues | 7,250 | - | - | 7,250 |
| Class Fees (less scholarships) | - | 60,895 | 6,750 | 67,645 |
| ***Total Other Income*** | 7,250 | 60,895 | 6,750 | 74,895 |
| | | | | |
| **Total Revenues** | 893,400 | 197,777 | 171,500 | 1,262,677 |
| | | | | |
| ***EXPENSES*** | | | | |
| Salaries | 281,538 | 134,230 | 122,432 | 538,200 |
| Payroll Taxes | 21,538 | 10,269 | 9,366 | 41,172 |
| Employee Insurance | 29,322 | 10,474 | 30,092 | 69,888 |
| Pension Benefits | 8,217 | 3,681 | 3,482 | 15,380 |
| Unemployment Expense | 10,504 | 1,911 | 1,911 | 14,326 |
| Line of Credit Interest/Loan Interest | 1,000 | - | - | 1,000 |
| Business Insurance | 3,975 | 3,044 | 2,078 | 9,097 |
| Outside Services | 3,012 | 1,233 | 1,255 | 5,500 |
| R & M - Office Equipment | 9,836 | 12,719 | - | 22,555 |
| R & M - Building | 7,497 | 48,878 | 37,470 | 93,845 |
| Office Supplies | 2,435 | 1,500 | 1,200 | 5,134 |
| Subscriptions, Dues & Fees | 7,810 | - | - | 7,810 |
| Postage | 1,000 | - | - | 1,000 |
| Telephone | 11,168 | 3,600 | 3,692 | 18,460 |
| Utilities (Gas, Electric & Water) | 3,328 | 13,310 | 13,613 | 30,250 |
| Staff Development | 2,553 | 616 | 616 | 3,786 |
| Travel | 2,500 | - | - | 2,500 |
| Volunteer/Teacher Trg & Recognition | 2,280 | 253 | 568 | 3,100 |
| Program Insurance | 7,822 | 3,205 | - | 11,027 |
| Public Relations | 1,100 | - | - | 1,100 |
| Program Materials | 38,047 | 17,090 | 5,620 | 60,757 |
| STEM Summit | 7,503 | - | - | 7,503 |
| Fund Raising/Marketing | 2,750 | - | - | 2,750 |
| Rent Expense | 24,277 | 82,708 | 84,587 | 191,572 |
| Computer Expense/IT Support | 2,207 | 8,830 | 9,031 | 20,068 |
| Staff Car Interest | 800 | - | - | 800 |
| Franchise & Program Fees | 29,074 | 13,542 | 14,116 | 56,731 |
| Audit Expense | 8,700 | - | - | 8,700 |
| Business Meetings | 6,495 | - | - | 6,495 |
| Miscellaneous | 500 | - | - | 500 |
| **Total Expenses w/o Depreciation** | 538,786 | 371,092 | 341,127 | 1,251,005 |
| | | | | |
| **TOTAL (LOSS)/GAIN (Before Depreciation)** | $354,615 | ($173,315) | ($169,627) | $11,672 |