BACKFIELD IN MOTION, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2006 and 2005

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#### CPA for the Not-For-Profit Sector

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#### INDEPENDENT AUDITOR'S REPORT

To the Management of Backfield in Motion, Inc. Nashville, Tennessee

We have audited the accompanying statement of financial position of Backfield in Motion, Inc. as of December 31, 2006 and 2005, and the related statements of activities, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Backfield in Motion, Inc. as of December 31, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

February 13, 2007

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# BACKFIELD IN MOTION, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2006 AND 2005

ASSETS		
	2008	2005
Current Assets	<del></del>	<del></del>
Cash	\$ 1,061	\$ 19,950
Contributions receivable	11,776	-
Prepaid insurance	7,873	10,074
Total current assets	20,509	30,024
Property and Equipment		
Land	29,800	29,800
Building	136,470	136,470
Office equipment and computers	49,714	49,714
Vehicles	39,729	39,729
	255,713	255,713
Less: accumulated depreciation	(51,553)	(29,508)
Total property and equipment	204,160	228,205
STATEMENTS OF FILL MOS	Cot CIFIC	<del></del>
Total assets	\$ 224,669	\$ 266,229
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 17,715	\$ 3,444
Current portion of notes payable	21,081	19,000
Current portion of capital lease obligation	2,514	2,514
Total Current Liabilities	41,290	24,958
Long Term Debt		
Notes payable	110,997	124 220
Capital lease obligation	2,327	134,220 5,029
Total long term debt	113,324	
	7 10,024	139,249
Total llabilities	154,614	164,207
Net Assets	194914	104,207
Unrestricted	70,055	02 022
Total liabilities and net assets	\$ 224,669	92,022 \$256,229
	¥ 227,000	Q ZUU ZZB

The accompanying notes are an integral part of these financial statements

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# BACKFIELD IN MOTION, INC. STATEMENTS OF ACTIVITIES

	Year Ended December 31.			
		2008		2005
	<u>Un</u>	restricted	<u>Ų</u>	prestricted
Public Support and Revenue				
Public Support:				
Contributions	\$	888,401	\$	1,042,542
Grants		20,000		20,000
Total public support		908,401		1,062,642
Revenue:				
Special events, net of direct costs of \$72,182		36,588		29,294
Other Income		•		14
Total revenue		36,588		29,308
Total public support and revenue		944,989		1,091,850
Expenses				
Program expenses				
Education		238,319		238,072
Athletics		343,191		426,863
Other programs		13,135		23,292
4th and 1		12,218		809
Total program expenses		606,863		687,036
Marketing and development		89,455		126,127
Administrative		270,638		295,298
Lose on disposal of assets		-		•
Total expenses		966,956		1,108,459
Change in net essets	4	(21,967)		(16,609)
Net assets at beginning of year		92,022		108,631
Net assets at end of year	\$	70,055	\$	92,022

The accompanying notes are an integral part of these financial statements

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# BACKFIELD IN MOTION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

Cash Flows From Operating Activities Change in net assets Adjustments to reconcile change in net assets to	<u>2005</u> (\$21,967)	<u>2005</u> (\$16,609)
net cash provided by operating activities:  Depreciation Loss on disposal of equipment	22,045 -	19,053
Changes in operating assets and liabilities: Contributions receivable Prepaids	(11,775) 2,401	5,670
Accounts payable  Net cash provided by operating activities	14,271 4,975	(4,092) 4,022
Cash flows From Investing Activities Purchases of property and equipment	-	(53,772)
Proceeds from sale of assets  Net cash used in investing activities		(63,772)
Cash flows From Financing Activities		39,729
Proceeds from issuance of notes payable	(21,162)	(9,988)
Payments on notes payable Proceeds from issuance of capital lease obligations	(21,102)	10,057
Payments on capital lease obligations	(2,702)	(2,514)
Net cash (used in) provided by financing activities	(23,864)	37,284
Net decrease in cash and cash equivalents	(18,889)	(12,466)
Cash at beginning of year	19,950	32,416
Cash at end of years to	\$1,061	\$19,950
Supplemental Disclosure of Cash Flow Information:		
Cash paid during the year for interest	\$11,270	\$7,178

The accompanying notes are an integral part of these financial statements

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Backfield in Motion, Inc. (the "Organization") is a not-for-profit organization incorporated in 2000 to primarily provide year-round academic tutoring at Nashville community centers and sponsor youth athletic leagues. Services are available at no cost to children and families. The Organization's academic programs focus on reading, literacy and mathematics.

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> — net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets — net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time. Restrictions that are fulfilled in the same accounting period in which the contributions are received are reported in the statement of activities as unrestricted. When a restriction expires in a period after the contributions are received, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned and any related investments for general or specific purposes.

#### Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, the Organization considers all cash funds, cash bank accounts and highly liquid debt instruments, with an original maturity when purchased of three months or less, to be cash and cash equivalents. At December 31, 2006 and at December 31, 2005, the Organization had no cash equivalents.

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# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### **Contributions**

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Contributions Receivable

Contributions receivable are recorded at their estimated value and reflect discounts for payment terms greater than one year, if applicable. Contributions receivable are considered to be conditional or unconditional promises to give. A conditional contribution is one which depends on the occurrence of some specified uncertain future event to become binding on the donor. Conditional contributions are not recorded as revenue until the condition is met, at which time they become unconditional. Unconditional contributions are recorded as revenue at the time verifiable evidence of the promise to give is received. The Organization considers contributions receivable to be fully collectible at year-end. Accordingly, no allowance for uncollectible promises to give has been recorded. All contributions receivable are due within one year of December 31, 2006. There were no conditional promises to give as of December 31, 2006 or 2005 cert, another reserving as a supplier of the supplint of the supplier of the supplier of the supplier of the supplin

#### Building, Equipment and Vehicles

Building, Equipment and Vehicles are recorded at cost to the Organization, or if donated, at the estimated fair market value at the date of donation. All depreciation is computed using the straight-line method based on the estimated useful life of the asset as follows:

contribution is one wrBuildings as on the con-- 40 years Equipment and vehicles 5 years

Expenditures for repairs and maintenance are charged to operations when incurred.

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### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

The Organization is a nonprofit organization exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the financial statements.

NOTE 2 - NOTES PAYABLE	2006	2005
Note payable with SunTrust for the purchase of land and a building. The note requires monthly payments of principal and interest in the amount of \$1,096. The note bears interest at 5.75% and matures May 2008, at which time all outstanding interest and principal are due.	\$108,258	\$117,356
Note payable to Ford Credit bearing interest of 9.74%. The note requires monthly payments of principal and interest in the amount of \$638. The note matures August 2008.	11,900	17,932
Note payable to Ford Credit bearing interest of 9.74%. The note requires monthly payments of principal and interest in the amount of \$638. The note matures August 2008.	<u>11,900</u> 132,058	<u>17.932</u> 153,220
Less current maturities	(21,061) \$110,997	•
Maturities of debt are as follows:		
2007 2008	21,061 <u>110,997</u> \$132,058	

NOTE 3 - CAPITAL LEASE OBLIGATION	<u>2006</u>	2005
The Organization leases a phone system with BSFS Equipment Leasing requiring monthly payments of \$209.54 through December 2008.	\$4,842	\$7,543
Less amount due within one year	(2,514)	(2,514)
	<u>\$2.327</u>	\$5.029
Future minimum lease payments under capital lease obligation	on are as follows:	
2007	2,514	
2008	2.327	
	54.842	

# NOTE 4 - CONCENTRATION OF CREDIT RISK

Financial instrument that potentially subjects the Organization to concentrations of credit risk consists of contributions from the Founder and President of the Organization. These contributions represented 91% and 86% of total revenue for the years ended December 31, 2006 and 2005, respectively. A significant reduction in the level of this support, if this were to occur, could have an adverse impact on the Organization's programs and activities.

#### NOTE 5 - RELATED PARTY

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The Organization received contributions of \$857,000 and \$935,000 from the President of the Organization during 2006 and 2005, respectively. These contributions were included in the Statement of Activities for the year ended December 31, 2006 and 2005.

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# Backfield in Motion, Inc. Balance Sheet Summary As of December 31, 2006

	Total		
· · · · · · · · · · · · · · · · · · ·	As of Dac 31, 2006	As of Dec 31, 2005 (PY)	
ASSETS			
Current Assets  Bank Accounts  Accounts Receivable  Other Current Assets	1,081.22 0.00 10,074.00	19,950.00 0.00 10,074.00	
Total Current Assets	\$11,135.22	\$30,024.00	
Fixed Assets	226,205.00	226,205.00	
TOTAL ASSETS	\$237,340,22	\$256,229.00	
LIABILITIES AND EQUITY Liabilities			
Current LiabIlities Accounts Payable	0.00	0.00	
Other Current Liabilities	0.00	0.00	
Total Current Liabilities	\$0.00	\$0.00	
Long Term Liabilities	151,864.90	160,763.00	
Total Liabilities	\$151,864.90	\$180,763.00	
Equity	85,675.32	95,466.00	
TOTAL LIABILITIES AND EQUITY	\$237,340.22	\$256,229.00	

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# Backfield in Motion, Inc. Profit & Loss

January - December 2006

Total		
Jan - Dec 2006	Jan - Dec 2005 (PY)	
936,918.12	1,091,835.61	
\$936,918.12	\$1,091,835,61	
12,217.92	794.48	
74,528.85	152,100.39	
10,732.82	12,850,41	
10,699.50		
69,053.02	105,821.01	
57,501,13	78,817.71	
	14,099.37	
648,971.31	646,380,54	
6,067.77	9,584.55	
54,500.70	50,915.49	
2,435,98		
\$946,708.80	\$1,071,343.93	
\$ -9,780.68	\$20,491.68	
	10,362.00	
\$	\$10,362,00	
\$0.00	\$ -10,362.00	
\$ -9,790.88	\$10,129.68	
	Jan - Dec 2006  936,918.12  \$936,918.12  12,217.92 74,528.65 10,732.82 10,699.50 69,053.02 57,501.13  648,971.31 6,067,77 54,500.70 2,435.98 \$946,708.80 \$-9,790.68	

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Income by I	Donor Summary	
January - December 2006		
		ncome
	Jan - Dec 2006	Jan - Dec 2005 (PY)
511 Group	2,500.00	2,500.0
A J Kazimi	500.00	
Adventure Science Center	1,600.00	
Aflac	15,000.00	
AJ Kazimi	500.00	
Anne Davis	1.775.00	
Arnett & Associates		800.
Avondale Partners	500.00	1,800.
BB&T	1,600.00	
Backfield in Motion receivables		<u> </u>
Bell South	5,000.00	5,000.
Belmont University	250.00	
Beth Scott Clayton	40.00	
Bill Wilson		1,000.
BMW of Nashville	500,00	700.
Boundry		1,000.
Buffalo Billards		800.
CA One Services	<del></del>	5.000
Cal Turner Foundation		25,000.
Cash	1,630.00	3,825.
Celeste Stein		85.
Charles Bone	500.00	
Charles Kuelin	3,700.00	700
Charlotte Isbister	100.00	
Chesapeake Business Centre	1,600.00	1,400
Christopher Spyridon	100.00	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Clarence Johnson	100.00	3,000
Co-Payne Acoustics	500.00	500
Condata	300.00	5,000
Contractors & Industral Supply Co	1,300.00	3,000
Credit Card Receipts	3,845.00	6,640
CYNTHIA L CARLON	40.00	
David Brooks	40.00	400
		100
Diane Stark	100.00	<del> </del>
DUDLEY SMITH	2,500.00	<del></del>
DWC Construction	2,500,00	400
Dwight Beard	12,500.00	<del></del>
First Tennessee	5,000.00	
Franklin American Mortgage		<del>1</del>
Frist Center	3,000.00	
George Anderson	500,00	· · · · · · · · · · · · · · · · · · ·
GEORGE JOHNSON	76.00	
GERARD MAYDEN	666.67	
Gold Rush	2,100.00	1,20

Gresham, Smith and Partners	2,100.00	
HANK DEES	1,600.00	
Harold L. Siebert	5,000.00	
Harold Silberman	25.00	
Hastings Architecture Associates, LLC		200.00
Horizon Wine & Spirits		1,600.00
International Security	1,600.00	1,000.00
INVESTMENT SCORECARD	1,600.00	
Isenhour Door Products		500.00
J & J INTERIORS	1,600,00	
James Atkins	.,,,,,,,,	125,00
JAMES P AYLWARD	666,07	120.00
JANET STERCHI	100.00	
Jim Loftln Jr.	100.00	100.00
Joe Anderson	<del></del>	163.58
Joe Dayls	867,000.00	
JOHN BOUCHARD & SONS		755,000.00
	250.00	
John Brouchard & Sons	<del></del>	250.00
Kevin Lorance		500.00
Kim Graham	1,600.00	2,100.00
Lesii Bilis		150,00
LISA MAKI	100.00	
Mark T Hicks		200.00
Massmark Companies	1,600.00	900.00
MATT WOODARD	600.00	
Metal Plate		300.00
Michael Slukich		700.00
Miller & Martin	2,000.00	
Money Order		200.00
Morgan Keegan & Company	2,100.00	
Music City Bowl	1,000.00	
Nancy Allen	500.00	
Nashville Electric Service		1,000.00
PINNACLE	1,000.00	
Priest Point Wine & Spirits		500.00
Proctor and Graves Company	1,600.00	
R. Daniel Beam		100.00
RICHARD LIND JR	50.00	
Rivals.com	1,800.00	2,100.00
Robert Scannell		400.00
South Street		1,000.00
Stokes Bart Law		
Sun Trust Bank	1,000,00	0.00
Swott's	500.00	900.00
SY, MED DEVELPOMENT, INC.	688.66	
Synaxis	2,600.00	
Tennessee Titans Foundation	20,000.00	20,000.00
TERIKA DEAN	420.00	
The Comfort Group	1,600.00	<del></del>
The Danner Company	2,600.00	1,600.00
The Fich Foundation		400.00
The Rich Foundation	500.00	

TOA		1,600,00
TODD LIEBERGEN	45.00	
Tuner/Universal Construction	1,600.00	
United Way	87.32	500.00
VADEN LACKEY	25.00	
Vanderblit	1,600.00	
Volunteer Electric INC	2,500.00	5,000.00
Waterscapes Backyard Resorts		1,600.00
William E Kantz Jr	500.00	
TOTAL	\$ 990,767.32 \$	888,198,58
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