

**Boys & Girls Clubs of Middle TN**  
**Profit & Loss Budget Overview - Consolidated**  
January through December 2017

|                                        | <b>Consolidated</b> |
|----------------------------------------|---------------------|
|                                        | <b>Jan - Dec 17</b> |
| <b>Ordinary Income/Expense</b>         |                     |
| <b>Income</b>                          |                     |
| 40000 · Contributions                  | 670,400.00          |
| 40500 · United Way                     | 124,796.00          |
| 42000 · Special Events                 | 704,250.00          |
| 44000 · Grants                         | 808,656.46          |
| 46000 · Program                        | 592,045.00          |
| <b>Total Income</b>                    | <b>2,900,147.46</b> |
| <b>Expense</b>                         |                     |
| 60000 · Personnel                      | 1,989,413.88        |
| 60900 · Marketing Expenses             | 9,250.00            |
| 61000 · Professional Fees              | 67,075.00           |
| 61200 · Supplies                       | 128,242.26          |
| 61300 · Communications                 | 16,339.99           |
| 61400 · Postage & Shipping             | 2,650.00            |
| 61500 · Bank Charges                   | 21,810.00           |
| 62000 · Occupancy                      | 199,485.22          |
| 63000 · Equipment Rental & Maintenance | 17,347.10           |
| 63300 · Travel / Mileage               | 12,250.00           |
| 63400 · Program Transportation         | 95,827.32           |
| 63500 · Training / Conferences         | 24,900.00           |
| 63700 · Dues & Memberships             | 28,300.00           |
| 64000 · Program Activities             | 35,800.00           |
| 65000 · Special Events Costs           | 248,650.00          |
| <b>Total Expense</b>                   | <b>2,897,340.77</b> |
| <b>Net Income</b>                      | <b>2,806.69</b>     |