

The Salvation Army Nashville Area Command	Proposed 2014-2015	Administration and Fund Raising			Total Programs	Non - United Way Programs						Programs - Received United Way OBI Funding				
		Total Adm. & FR	Management & General	Fund Raising		Non - Uway Programs	Camp & Christmas	LIFTS	Berry St Worship Ctr	Citadel Corps	South Corps	U-Way OBI Programs	Men's TH programs	Transitional Housing	Emg Service Feeding	M-Potter Center
Revenue:																
Contributions	2,927,864	2,058,500	740,000	1,318,500	869,364	725,889	71,025	100,000	154,300	199,000	201,564	143,475	50,000	400	89,000	4,075
Special Fund Raising	225,200	105,000		105,000	120,200	120,200	115,000			3,000	2,200	-				
Trust & Investment	1,034,956	963,136	963,136		71,820	65,320			2,274	43,410	19,636	6,500				6,500
Associated Organizations	31,170	6,170	6,170		25,000	25,000	5,000	20,000				-				
Federated Funds -- UW	151,103	30,000	30,000		121,103	-						121,103	11,627	40,646	16,830	52,000
Government Grants	178,637	-			178,637	-						178,637		158,637	20,000	
Membership Dues	3,300	-			3,300	3,300				700	2,600	-				
Program Service Fees	105,570	-			105,570	5,120			2,320	2,800		100,450	10,600	21,650		68,200
Sales To Public	20,300	300	300		20,000	-						20,000	20,000			
Miscellaneous Income	4,500	4,500	4,500		-	-						-				
Total Cash Revenue:	4,682,600	3,167,606	1,744,106	1,423,500	1,514,994	944,829	191,025	120,000	158,894	248,910	226,000	570,165	92,227	221,333	125,830	130,775
Gain/Loss Sale of Equipment																
Funds for Store Opening	246,825	246,825	246,825		-	-										
Gift In Kind	1,548,284	1,930	1,930		1,546,354	1,497,084	1,478,084	5,000	1,000	6,500	6,500	49,270	6,300	14,070	28,900	
Total Revenue:	6,477,709	3,416,361	1,992,861	1,423,500	3,061,348	2,441,913	1,669,109	125,000	159,894	255,410	232,500	619,435	98,527	235,403	154,730	130,775
Expenses:																
Personnel Costs	2,114,332	697,087	424,630	272,457	1,417,245	626,084	51,555	105,160	158,436	112,388	198,545	791,161	120,419	332,564	191,525	146,653
Professional Fees	327,114	166,350	127,350	39,000	160,764	34,554	25,200	200	2,825	3,079	3,250	126,210	30,100	93,300	400	2,410
Supplies	72,752	37,100	30,150	6,950	35,652	31,677	3,775	8,000	5,777	5,492	8,633	3,975	275	550	725	2,425
Communications	184,955	136,553	14,617	121,936	48,402	26,550	4,210	2,645	3,480	7,515	8,700	21,852	3,371	7,334	5,010	6,137
Occupancy	489,018	60,880	50,899	9,981	428,138	203,566	56,319	9,129	15,093	78,376	44,649	224,572	22,728	87,053	8,692	106,099
Equipment	159,653	67,260	65,974	1,286	92,393	22,520	150	2,000	1,270	5,600	13,500	69,873	2,220	61,750	2,050	3,853
Printed Materials	280,214	247,901	2,000	245,901	32,313	22,113	20,500	300	310	628	375	10,200	10,000	100		100
Transportation	91,475	28,382	26,882	1,500	63,093	60,399	8,000		4,451	17,173	30,775	2,694		219	2,000	475
Meeting & Conferences	90,251	40,000	13,000	27,000	50,251	48,251	15,000		2,251	18,200	12,800	2,000		1,000		1,000
Financial Assistance	149,450	2,500	2,500		146,950	67,150	56,500		2,300	5,450	2,900	79,800	1,000	5,500	72,000	1,300
Statewide Services	91,816	61,841	33,371	28,470	29,975	18,570	3,821	2,400	3,150	4,750	4,449	11,405	1,845	4,427	2,517	2,616
Org. Membership Dues	5,595	5,000	2,000	3,000	595	550				550		45				45
World Services	60,254	-			60,254	14,254			105	10,725	3,424	46,000			46,000	
Allocation - DHQ IT staff	34,700	34,700	34,700		-	-						-				
Miscellaneous	33,420	26,000	26,000		7,420	7,420			3,670	1,550	2,200	-				
Support Services	449,894	303,030	163,527	139,503	146,864	90,988	18,720	11,760	15,434	23,274	21,800	55,876	9,038	21,691	12,331	12,816
Total Cash Expense:	4,634,893	1,914,584	1,017,600	896,984	2,720,309	1,274,646	263,750	141,594	218,552	294,750	356,000	1,445,663	200,996	615,488	343,250	285,929
Funds for Store Opening	246,825	246,825	246,825													
Equipment-depreciation	47,707	23,205	23,205		24,502	24,502			5,342	19,160						
Gift In Kind	1,548,284	1,930	1,930		1,546,354	1,497,084	1,478,084	5,000	1,000	6,500	6,500	49,270	6,300	14,070	28,900	
Total Expense:	6,477,709	2,186,544	1,289,560	896,984	4,291,165	2,796,232	1,741,834	146,594	224,894	320,410	362,500	1,494,933	207,296	629,558	372,150	285,929
Surplus/Deficit:	-	1,229,817	703,301	526,516	(1,229,817)	(354,319)	(72,725)	(21,594)	(65,000)	(65,000)	(130,000)	(875,498)	(108,769)	(394,155)	(217,420)	(155,154)