

	Year Ending 2012	Year Ending 2013	Year Ending 2014	Year Ending 2015
	Year _5	Year _6	Year _7	Year _8
Revenues:				
Annual Charity Fall Concert	\$ 9,000	\$ 20,000	\$ 30,000	\$ 30,000
Annual Warehouse Sale	\$ 72,000	\$ 100,000	\$ 225,000	\$ 275,000
Other Income	\$ 14,000	\$ 14,000	\$ 10,000	\$ 10,000
Academy Business Revenue	\$ 140,000	\$ 154,000	\$ 80,000	\$ 90,000
Individual Contributions	\$ 6,000	\$ 8,000	\$ 20,000	\$ 15,000
Grant Funding-Supporting Organizations	\$ 39,000	\$ 45,000	\$ 48,000	\$ 57,000
Grant Funding-Corporate	\$ 10,000	\$ 10,000	\$ 10,000	\$ 15,000
Gifts In Kind	\$ -	\$ 62,000	\$ 50,000	\$ 70,000
Grant Funding-Churches	\$ 4,000	\$ 6,000	\$ 10,000	\$ 5,000
Revenues	\$ 294,000	\$ 419,000	\$ 483,000	\$ 567,000
Cost of Concert/Whse Sale:				
Fundraising Efforts/Mailings	\$ 12,000	\$ 12,000	\$ 15,000	\$ 20,000
Location, other	\$ 7,000	\$ 10,000	\$ 15,000	\$ 25,000
Advertising/Marketing	\$ 12,000	\$ 12,000	\$ 22,000	\$ 20,000
Labor	\$ 8,000	\$ 34,000	\$ 34,000	\$ 45,000
Product for Warehouse sale	\$ 37,500	\$ -	\$ 25,000	\$ 34,000
Total Cost of Concert/whse sale:	\$ 76,500	\$ 68,000	\$ 111,000	\$ 144,000
Net Revenue	\$ 217,500	\$ 351,000	\$ 372,000	\$ 423,000
Operating Expenditures:				
President/Director	\$ -	\$ -		\$ -
Resource Coord MGR	\$ -	\$ -		\$ 8,000
Project Advance Mgr		\$ 16,000	\$ 35,000	\$ 40,000
Academy Staff	\$ 29,500	\$ 30,000	\$ 30,000	\$ 30,000
Executive Director	\$ 24,000	\$ 18,000	\$ 12,000	\$ 8,000
Staff Admin	\$ 6,000	\$ 6,000	\$ 8,000	\$ 6,000
Total Personnel	\$ 59,500	\$ 70,000	\$ 85,000	\$ 92,000
Non-Personnel:				
Office Supplies/Postage	\$ 500	\$ 500	\$ 500	\$ 600
Lab/Drug Tests	\$ 1,200	\$ 1,500	\$ 1,500	\$ 2,500
Insurance (WC, Lia, bond)	\$ 6,000	\$ 6,000	\$ 7,000	\$ 8,000
Post Office Box Rental	#REF!	\$ 360	\$ 360	\$ 360
Professional fees	\$ 6,000	\$ 4,500	\$ 4,500	\$ 6,500
Depreciation	\$ 1,200	\$ 5,000	\$ 6,000	\$ 5,000
TOTAL	#REF!	\$ 17,860	\$ 19,860	\$ 22,960
CLIENT SERVICES:				
Personal Hygiene Supplies	\$ 2,600	\$ 3,000	\$ 2,000	\$ 3,000
Vehicle Expenses	\$ 20,500	\$ 15,000	\$ 14,000	\$ 14,000
Food	\$ 4,500	\$ 4,500	\$ 5,000	\$ 8,000
Rent Expense	\$ 18,000	\$ 36,000	\$ 40,000	\$ 40,000
Utilities	\$ 16,500	\$ 28,000	\$ 30,000	\$ 35,000
Apartment Furnishings	\$ 16,250	\$ 22,000	\$ 23,000	\$ 55,000
Client Support	\$ 59,000	\$ 95,000	\$ 95,000	\$ 105,000
TOTAL CLIENT SERVICES	\$ 137,350	\$ 203,500	\$ 209,000	\$ 260,000
NET REVENUE (LOSS)	#REF!	\$ 59,640	\$ 58,140	\$ 48,040
Cash Reserves	0	\$ 50,000	\$ 50,000	25,000
Net Funding Excess/(Deficit)	#REF!	\$ 9,640	\$ 8,140	\$ 23,040

Notes:

Mentor volunteer hours equivalent to \$25,000 per year are not shown in revenue or in expenses.

The fiscal year of the organization is July 1st to June 30.

Fundraising efforts include postage cost.

Client Services includes clothing, bus tickets, toiletries, housing, utilities, food, car expenses, job search, financial couns

Begin Academy operations August 16, 2010.