

American Entertainment Works Inc.

Budget

2021 YTD

Line	Revenue	2020 Actual	2021 Projected
1	Foundation Grants	\$ 7,948.00	\$ 7,500.00
2	Federal Grants	\$ -	\$ -
3	Donors	\$ 15,950.56	\$ 10,000.00
4	Individuals	\$ 12,000.00	\$ 6,500.00
5	Crowd Funding	\$ -	\$ 7,500.00
6	Corporate Sponsorship	\$ -	\$ 25,000.00
7	Fundraisers, events, sales	\$ 4,432.28	\$ 500.00
8	Miscellaneous	\$ 472.00	\$ -

12	Total Revenue	\$40,802.84	\$ 57,000.00
13	In-kind Donations (a)	\$ 18,000.00	\$ 12,500.00

Line	Expenses	2020 Actual	2021 Projected
15	Staff salaries and wages	\$ 7,450.00	\$ 25,000.00
16	Fringe benefits	\$ -	\$ -
17	Occupancy and utilities	\$ -	\$ -
18	Supplies and materials	\$ 320.00	\$ 500.00
19	Printing and copying	\$ 2,700.00	\$ 2,500.00
20	Telecommunications	\$ 275.00	\$ 300.00
21	Travel and meetings	\$ 610.00	\$ 1,000.00
22	Marketing and advertising	\$ 288.00	\$ 288.00
23	Contract services	\$ 300.00	\$ 300.00
24	Legal/Acct	\$ -	\$ 800.00
25	Programs (b)	\$ 8,500.00	\$ 25,000.00
	Total Expense	\$ 20,443.00	\$ 55,688.00

Revenue Less Expense
(not including in kind) \$20,359.84 \$ 1,312.00

In Kind as a % of Total Revenue 44% \$ 0.22

In Kind Donations include labor and talent donated for The Story Of Carols Podcast Production - prorated to standard industry rates

(a) In Kind Project Donations

Location Audio	\$ -
Camera Lighting and Grip	\$ 2,500.00
Post Production Facilities	\$ 4,000.00
Music/Audio Post Facilities	\$ 4,000.00
Project Specific	\$ 2,000.00
	\$ 12,500.00

(b) Programs planned for 2021 Include

A Vote of Her Own - A musical production celebrating the centennial of the passage of the 19th Amendment Deferred due to COVID

Production of two more albums in the Brownstone series by Jim Holtrouser Deferred due to COVID

Production of The Story Of Carols Podcast Series II, Blues Alley Podcast, El Person Podcast Development