

**Soles4Souls, Inc.**  
**Soles4Souls Operating Budget**  
**for FY24**

	FY 2024
<b>REVENUE</b>	<b>Annual Budget</b>
4Opportunity	10,790,593
Earned Travel	187,500
Community Partnerships	161,007
Corporate	1,357,200
Direct Response	2,105,048
Foundations/Grants	473,000
Partner Freight & Website Sales	140,400
Investments & Miscellaneous	24,000
<b>Total Revenue</b>	<b>15,238,748</b>
<b>EXPENSES</b>	
Cost of Goods Sold	487,296
4EK Shoe Distributions	1,422,500
Office and Programming	262,250
Insurance & Professional	365,277
Travel & Corporate Relations	874,371
Fundraising, Marketing & Business Development	919,775
Personnel Expenses	8,173,346
RDC Expenses	822,318
Disaster Relief & Partner Response	82,800
Shipping	507,700
Interest	110,727
Other Expenses	622,235
<b>Total Expense (before depreciation)</b>	<b>14,650,595</b>
<b>Net Income Before Depreciation</b>	<b>588,153</b>