

**The Nashville Shakespeare Festival****FYE 2016****Budget****Revenue**

Board Member (Give or Get)	\$ 17,000
Corporate Donations	\$ 62,000
Foundations	\$ 63,300
Gov't Grants	\$ 110,680
Individual Donations	\$ 143,750
Interest Income	\$ 50
Tickets / Fees	\$ 115,500
<b>Total Revenue</b>	<b>\$ 512,280</b>

**Expense**

Administrative / Fundraising Expenses Total	\$ 47,600
<b>Permanent Staff</b>	
Benefits	\$ 15,000
Total Salaries	\$ 136,280
Taxes	\$ 10,100
<b>Total Permanent Staff</b>	<b>\$ 161,380</b>
<b>Programs</b>	
Deposition Readers	\$ 1,500
Education Programs	\$ 23,700
Insurance	\$ 6,600
Marketing	\$ 7,000
School Tours	\$ 10,600
Shakespeare CLE	\$ 3,200
Shakespeare in the Park	\$ 133,800
Winter Shakespeare	\$ 116,900
<b>Total Programs</b>	<b>\$ 303,300</b>
<b>Total Expense</b>	<b>\$ 512,280</b>