#	updated 2/16/16	Financial Management & Administration					Financial Resource Development					Marketing, Communications & Technology					Planning & Community Affairs											
	FY 16-17 YTD (through 12/31/15)	FY15-16 YTD Actuals	FY15-16 YTD Budget	Variance	FY15-16 Approved Budget	FY 16-17 Proposed Budget	FY15-16 YTD Actuals	FY15-16 YTD Budget	Variance	FY15-16 Approved Budget	FY 16-17 Proposed Budget	FY15-16 YTD Actuals	FY15-16 YTD Budget	Variance	FY15-16 Approved Budget	FY 16-17 Proposed Budget	FY15-16 YTD Actuals	FY15-16 YTD Budget	Variance	FY15-16 Approved Budget	FY 16-17 Proposed Budget	FY15-16 YTD Actuals	FY15-16 YTD Budget	Variance	FY15-16 Actual Budget	FY 16-17 Proposed Budget	Variance	FY14-15 Actual Numbers
	Direct Income																											
1	Observer Income											**71,153**	75,000	-5%	150,000	160,000						**71,153**	75,000	-5%	150,000	160,000	7%	159,889
2	Sponsorships (Financial Institutions)											**-**	7,500	-100%	15,000	12,500						**-**	7,500	-100%	15,000	15,000	0%	12,500
3	Endowment Admin Fee Income	**138,755**	139,050	0%	278,100	280,000																**138,755**	139,050	0%	278,100	280,000	1%	278,597
4	Akiva Bookkeeping Income	**28,125**	33,750	-17%	67,500	69,525																**28,125**	33,750	-17%	67,500	69,525	3%	66,000
5	Investment Income	**-**	500	-100%	1,000	9,000																**-**	500	-100%	1,000	9,000	800%	1,310
6	Tohrner Memorial Fund Income						**55,000**	55,000	0%	110,000	115,000											**55,000**	55,000	0%	110,000	115,000	5%	115,000
7	Special Projects Fund											**17,000**	17,000	0%	34,000	-	**18,000**	18,000	0%	36,000	43,000	**35,000**	35,000	0%	70,000	43,000	-39%	70,000
8	Technology Fund						**5,000**	5,000	0%	10,000	30,000												-		10,000	30,000	200%	-
	Total Income	**166,880**	**173,300**	**4%**	**346,600**	**358,525**	**60,000**	**60,000**	**0%**	**120,000**	**145,000**	**88,153**	**99,500**	**11%**	**199,000**	**172,500**	**18,000**	**18,000**	**0%**	**36,000**	**43,000**	**328,033**	**345,800**	**-5%**	**701,600**	**721,525**	3%	**703,296**
	Staff Costs																											
9	Salaries	**157,920**	140,296	13%	280,592	279,880	**137,200**	135,919	1%	271,837	283,620	**52,850**	51,171	3%	102,342	110,550	**100,488**	104,125	-3%	208,250	212,580	**448,458**	431,511	4%	863,021	886,630	3%	834,192
10	Payroll Taxes	**10,745**	10,733	0%	21,465	21,411	**9,365**	10,398	-10%	20,796	21,697	**3,608**	3,915	-8%	7,829	8,457	**6,845**	7,965	-14%	15,931	16,262	**30,563**	33,011	-7%	66,021	67,827	3%	58,526
11	Employee Insurance	**16,072**	12,622	27%	25,243	27,937	**8,876**	7,150	24%	14,299	17,297	**3,598**	1,679	114%	3,358	3,558	**1,732**	3,768	-54%	7,536	8,029	**30,278**	25,219	20%	50,436	56,821	13%	55,139
12	Retirement Plan Expense	**5,350**	8,364	-36%	16,730	15,256	**7,700**	8,145	-5%	16,292	17,094	**604**	1,612	-63%	3,225	4,884	**4,025**	5,882	-32%	11,763	12,179	**17,679**	24,003	-26%	48,010	49,413	3%	50,292
13	Employee Benefits	**912**	2,500	-64%	5,000	5,060							150		300	300		-				**912**	2,650	-66%	5,300	5,360	1%	1,398
																									-	-		
	Total Staff Costs	**190,999**	**174,515**	**-9%**	**349,030**	**349,544**	**163,141**	**161,612**	**1%**	**323,224**	**339,708**	**60,660**	**58,527**	**4%**	**117,054**	**127,749**	**113,090**	**121,740**	**-7%**	**243,480**	**249,050**	**527,890**	**516,394**	**2%**	**1,032,788**	**1,066,051**	3%	**999,547**
	Operating Costs																											
14	Observer Publication:Advertising Commission											**19,103**	17,500	9%	35,000	35,000						**19,103**	17,500	9%	35,000	35,000	0%	46,956
15	Observer Publication: Production / Printing											**27,713**	25,000	11%	50,000	50,000						**27,713**	25,000	11%	50,000	50,000	0%	49,311
16	Observer Publication: Postage											**7,175**	14,125	-49%	28,250	12,000						**7,175**	14,125	-49%	28,250	12,000	-58%	10,860
17	Campaign: Marketing & Programming											**23,539**	20,000	18%	40,000	40,000	**-**					**23,539**	20,000	18%	40,000	40,000	0%	38,772
18	Campaign: Missions																**-**	12,500	-100%	25,000	17,500	**-**	12,500	-100%	25,000	17,500	-30%	25,687
19	Staff Development	**7,197**	1,000	620%	2,000	3,000	**-**	1,000	-100%	2,000	3,000	**425**	500	-15%	1,000	2,000	**-**	500	-100%	1,000	2,000	**7,622**	3,000	154%	6,000	10,000	67%	3,540
20	Development Expenses	**2,835**	2,750	3%	5,500	5,500	**2,089**	3,750	-44%	7,500	7,500	**1,169**	1,750	-33%	3,500	3,500	**559**	1,250	-55%	2,500	2,500	**6,652**	9,500	-30%	19,000	19,000	0%	17,973
21	Contract Services (1099)			0%								**975**	-	#DIV/0!			**5,625**	5,625	0%	11,250	27,000	**6,600**	5,625	17%	11,250	27,000	140%	14,181
22	Accounting Services	**15,920**	12,500	27%	25,000	25,000																**15,920**	12,500	27%	23,500	23,500	0%	25,985
23	Legal Fees		2,750	-100%	5,500	1,000																**-**	2,750	-100%	5,500	1,000	-82%	-
24	Equipment Contracts											**954**	1,000	-5%	2,000	2,000						**954**	1,000	-5%	2,000	2,000	0%	1,872
25	Postage	**528**	1,250	-58%	2,500	2,500	**616**	1,000	-38%	2,000	2,000		4,000	-100%	8,000	8,000	**220**	500	-56%	1,000	1,000	**1,364**	6,750	-80%	13,500	13,500	0%	10,623
26	Printing (Copying)	**985**	1,000	-2%	2,000	3,000	**1,230**	1,000	23%	2,000	3,000	**1,204**	1,000	20%	2,000	3,000	**284**	500	-43%	1,000	1,000	**3,703**	3,500	6%	7,000	10,000	43%	9,188
27	Telephone	**640**	750	-15%	1,500	1,500	**700**	750	-7%	1,500	1,500	**220**	500	-56%	1,000	1,000	**440**	625	-30%	1,250	1,250	**2,000**	2,625	-24%	5,250	5,250	0%	5,896
28	Technology	**1,185**	4,650	-75%	9,300	7,300	**1,117**	5,250	-79%	10,500	7,500	**4,174**	1,800	132%	3,600	3,600	**702**	3,300	-79%	6,600	6,600	**7,178**	15,000	-52%	30,000	25,000	-17%	29,752
29	Office Supplies	**955**	1,000	-5%	2,000	2,000	**672**	950	-29%	1,900	1,900	**294**	750	-61%	1,500	1,500	**475**	300	58%	600	600	**2,396**	3,000	-20%	6,000	6,000	0%	5,245
30	Credit Card fees	**360**	3,000	-88%	6,000	6,000																**360**	3,000	-88%	6,000	6,000	0%	4,787
31	Insurance (D&O, Umbrella)	**3,823**	3,525	8%	7,050	9,050																**3,823**	3,525	8%	7,050	9,050	28%	11,030
32	Memberships & Subscriptions											**2,370**	4,500	-47%	9,000	9,000						**2,370**	4,500	-47%	9,000	9,000	0%	5,926
	Total Operating Costs	**34,428**	**34,175**	**1%**	**68,350**	**65,850**	**6,424**	**13,700**	**-53%**	**27,400**	**26,400**	**89,315**	**92,425**	**-3%**	**355,450**	**178,905**	**8,305**	**25,100**	**-67%**	**50,200**	**59,450**	**138,472**	**165,400**	**-16%**	**329,300**	**320,800**	-3%	**317,585**
	Total Costs	**225,427**	**208,690**	**8%**	**417,380**	**415,394**	**169,565**	**175,312**	**-3%**	**350,624**	**366,108**	**149,975**	**150,952**	**-1%**	**472,504**	**306,654**	**121,395**	**146,840**	**-17%**	**293,680**	**308,500**	**666,362**	**681,794**	**-2%**	**1,362,088**	**1,386,851**	2%	**1,317,132**
	Total Net Costs	**58,547**	**35,390**	**65%**	**70,780**	**56,869**	**109,565**	**115,312**	**-5%**	**230,624**	**221,108**	**61,822**	**51,452**	**20%**	**273,504**	**134,154**	**103,395**	**128,840**	**-20%**	**257,680**	**265,500**	**338,329**	**335,994**	**1%**	**660,488**	**665,326**	0.7%	**613,837**
																						$	**(2,336)**					