

## Budget 2016 - Summary

	2016 Budget	2015 Budget
Operating Revenue	1,252,000	1,257,172
Operating Expense	(1,413,816)	(1,341,250)
<b>Net Operating</b>	<b>(161,816)</b>	<b>(84,078)</b>
Restricted Capital Revenue		
Restricted General Revenue	404,000	449,000
Restricted Capital Expense	-	-
Restricted General Expense	(301,500)	(205,000)
<b>Net Restricted</b>	<b>102,500</b>	<b>244,000</b>
<b>Net Operating plus Net Restricted</b>	<b>(59,316)</b>	<b>159,922</b>

## Operating - Budget 2016

	2016 Budget	2015 Budget
<b>Operating Revenues</b>		
Fundraising Events (Schedule A)	509,000	514,000
General Donations	375,000	375,000
Donations in Honor & Memory	42,000	42,000
Quarterly Newsletter Donations	60,000	40,000
Year-End Mailing	-	20,000
Direct Mail Income	220,000	214,672
Room Rental	15,000	15,000
Family Room Income	16,000	16,500
Interest & Dividend Income	15,000	20,000
<b>Total Operating Revenue</b>	<b>1,252,000</b>	<b>1,257,172</b>
<b>Operating Expenses</b>		
House Operations (Schedule B)	626,995	609,457
Family Room (Schedule B)	59,800	59,600
Administration (Schedule C)	220,691	207,777
Fundraising Events (Schedule A)	119,950	109,800
Communications (Schedule D)	221,500	198,706
Volunteer (Schedule E)	4,160	4,210
Human Resources (Schedule F)	20,720	11,700
<b>Total Operating Expenses before Depreciation</b>	<b>1,273,816</b>	<b>1,201,250</b>
Unrealized Gain McCIP	-	-
Depreciation Expense	140,000	140,000
<b>Total Operating Expenses</b>	<b>1,413,816</b>	<b>1,341,250</b>
<b>Excess Operating Revenues</b>	<b>(161,816)</b>	<b>(84,078)</b>

## Restricted - Budget 2016

	2016 Budget	2015 Budget
<b>Restricted Capital Revenue</b>		
McDonald's Collection Boxes	255,000	275,000
McDonald's ProAm Golf	120,000	120,000
McDonald's World Children's Day	25,000	50,000
McCIP Interest & Dividends	1,000	1,000
Gifts & Grants for Building	3,000	3,000
<b>Total Restricted Capital Revenue</b>	<b>404,000</b>	<b>449,000</b>
<b>Restricted Capital Expenses</b>		
Interest Expense & Taxes on Land	-	5,000
House Equipment and Furnishings	50,000	20,000
House Refurbishing	145,000	80,000
McDonald's Drive Thru Canisters	1,500	15,000
McDonald's Canister Pick Ups	60,000	60,000
Capital Campaign Consultant	30,000	25,000
Capital Campaign Feasibility Study	15,000	-
<b>Total Restricted Capital Expenses</b>	<b>301,500</b>	<b>205,000</b>
<b>Restricted General</b>		
General Restricted Donations	-	-
General Restricted Expenses	-	-
<b>Total Restricted General</b>	<b>-</b>	<b>-</b>
<b>Excess Restricted Revenue</b>	<b>102,500</b>	<b>244,000</b>

**Schedule A**  
**Fundraising Revenue & Expense - Budget 2016**

	2016	2015
	Budget	Budget
<b>Fundraising Revenue</b>		
Telecast	125,000	120,000
Golf Ball	60,000	65,000
Hustle for the House	55,000	50,000
McDonalds 365	40,000	40,000
D'Vine Selections	25,000	30,000
Red Shoe Crew	2,000	3,000
Giving Tree Income	9,000	10,000
Pull Tabs	13,000	13,000
Share A Night	20,000	20,000
Fabulous Night at Flemings	-	35,000
Kids & Clays Sporting Clays	30,000	-
Vehicle Donation	2,000	-
Art at The Artesia (net)	-	-
Dillards	20,000	26,000
Tennessee Trucking	10,000	10,000
ADPI	13,000	12,000
Miscellaneous Events	75,000	70,000
RMH Birthday	-	-
Wells Fargo Golf	-	-
Southwest Airlines Golf	10,000	10,000
<b>Total Fundraising Revenue</b>	<b>509,000</b>	<b>514,000</b>
	2016	2015
	Budget	Budget
<b>Total Telecast Expenses</b>	<b>31,100</b>	<b>32,600</b>
<b>Total Golf Ball Expenses</b>	<b>26,950</b>	<b>27,500</b>
<b>Total D'Vine Selection Expenses</b>	<b>8,450</b>	<b>6,800</b>
<b>Total Midwinter Blues Bash Expenses</b>	<b>-</b>	<b>16,250</b>
<b>Total Hustle for the House Expenses</b>	<b>19,850</b>	<b>18,650</b>
<b>Total Golf Ball Expenses</b>	<b>11,150</b>	<b>-</b>
<b>Total Other Fundraising Expenses</b>	<b>22,450</b>	<b>8,000</b>

**Schedule B**  
**House Operations Expense - Budget 2016**

	2016 Budget	2015 Budget
<b>House Operations Expense</b>		
Salaries - HouseMan/ReliefVol Coord./ResidentMan./HouseOpCoordinator	183,232	176,714
Salaries - Executive Director/Administrative Assistant	77,694	74,706
Salaries - Maintenance Position	33,530	32,240
Salaries - Housekeeper Position	34,070	32,760
Payroll Taxes / Employee Insurance / Retirement / Grief Counseling	131,294	129,762
Night Security Guard	-	-
Additional Human Resources Assistance 1/2 in House Ops	-	-
Electricity	41,000	41,000
Telephone	23,000	20,000
Water / Sewer	17,000	25,000
House Supplies	2,000	2,000
Maintenance / Service & Contracts	18,000	15,000
Insurance	21,000	20,000
Gas	13,000	13,000
Van Insurance / Tags	1,600	1,600
Janitorial Services	16,000	16,000
Mileage / Van Gas	1,600	1,600
Education / Travel / Meals	1,000	1,000
Postage	550	550
Temporary Labor	500	500
House Forms / Printing	500	300
Alarm Contract	425	425
Alarm / Elevator Permits	250	1,000
Family Emergency Fund	500	500
Parents Night Out	-	100
Milk for Families	3,500	3,500
Computer Accessibility	3,500	200
Family Background Checks	1,500	-
Open House	750	-
<b>Total House Operations Expense</b>	<b>626,995</b>	<b>609,457</b>
<b>Family Room Income</b>		
Sponsors/Grants	16,000	16,000
Donations in Family Room	500	500
<b>Total Family Room Income</b>	<b>16,500</b>	<b>16,500</b>
<b>Family Room Expenses</b>		
Staff/Volunteer Background Checks (@ \$52 each)	200	300
Staff/Volunteer Shots (30 x \$227) (40 x \$40)	300	500
RMH Volunteer Aprons	-	-
Training Manuals (100 x \$.50)	-	-
Sign-in Forms & Office Supplies	100	100
Food / Kitchen Supplies (12 x \$500)	12,000	12,000
Replacement Furnishings	3,000	2,500
Volunteer Recognition	200	200
Family Room Computer/Link	200	200
Salaries - Family Room Staff Persons	32,000	32,000
Payroll Taxes & Benefits	10,500	10,500
Milk for Families	1,300	1,300
<b>Total Family Room Expenses</b>	<b>59,800</b>	<b>59,600</b>

# Schedule C

## Administration Expense - Budget 2016

	2016 Budget	2015 Budget
<b>Administration Expense</b>		
Salaries - Executive Director/Administrative Assistant/Development	114,084	109,696
Payroll Taxes / Employee Insurance / Retirement / Grief Counseling	41,307	40,751
Bookkeeping Service / Audit / Legal (\$25/hour)	23,000	20,000
Additional Human Resources Assistance 1/2 in Administration	-	-
Printing	2,000	2,000
Postage - General	3,000	4,000
Supplies - General Office	3,000	2,500
Color Printer Ink	1,500	1,500
Office Equipment	1,000	1,000
Computer Maintenance	5,800	2,500
Postage Meter	2,600	1,200
Annual Bulk Mail Permit	250	200
Education / Travel: Executive Director/Development Director	1,500	1,500
Plaques and Other Recognition	1,300	1,300
Mileage Expense Allowance	100	100
Meals and Entertainment	700	700
Professional Membership / Journals	2,000	1,300
State Solicitation Permit	350	330
Payroll Service	9,700	9,700
Regional Conference	-	-
Bank Charges & Credit Card Fees	7,500	7,500
<b>Total Administration Expense</b>	<b>220,691</b>	<b>207,777</b>



**Schedule D**  
**Communications Expenses - Budget 2016**

	2016 Budget	2015 Budget
<b>Communication Expenses</b>		
Newsletter Printing (4 @ \$ 5300)	22,300	16,000
Newsletter Postage (4 @ 2600)	14,600	12,000
Newsletter Bulk Mail/Label Service (4 @ 2700)	9,700	9,700
Year-End Mailing Printing		7,000
Year-End Mailing Postage		3,200
Year-End Mailing Bulk Mail/Label Service		6,000
Direct Mail Appeal Expense	152,000	137,206
Promotional Ads & Materials	1,000	500
Open House	750	1,500
Family Room Brochure (1000 x \$.20)	-	500
House Brochure (5,000 x \$.20)	1,000	1,000
Social Media / Publications Coordinator	1,000	1,000
World's Childrens Day/Pull Tab Challenge	100	100
RMH "101" Open House	400	400
Website Administration	18,500	2,500
E-newsletter service	150	100
<b>Total Communications Expenses</b>	<b>221,500</b>	<b>198,706</b>

**Schedule E**  
**Volunteer Expenses - Budget 2016**

	2016 Budget	2015 Budget
<b>Volunteer Expenses</b>		
Recognition - Promo Gifts	1,800	1,800
Postage	50	100
Name Tags	200	200
Volunteer Award Board	90	90
Volunteer Training Manual	20	20
Volunteer Background Checks	2,000	2,000
<b>Total Volunteer Expenses</b>	<b>4,160</b>	<b>4,210</b>

**Schedule F**  
**Human Resources Expenses - Budget 2016**

	2016 Budget	2015 Budget
<b>Human Resource Expenses</b>		
Annual Board Event	3,000	3,000
Directors & Officers Insurance	2,220	2,200
Personnel	2,500	2,500
Meetings	2,000	2,000
Strategic Planning	11,000	2,000
<b>Total Human Resource Expenses</b>	<b>20,720</b>	<b>11,700</b>