

## 2024 Budget

Expense Category	
Salaries	\$ 2,712,671
Payroll Tax Expense	\$ 228,207
Employee Benefits	\$ 351,716
Payroll & Benefits Administration	\$ 80,000
Other Employee Related Expenses	\$ 30,000
Contract Labor	\$ 175,000
Professional Services	\$ 281,300
Travel & Meetings	\$ 64,500
Facility and Maintenance	\$ 94,000
Utilities	\$ 57,000
Client Assistance	\$ 1,607,000
Supplies	\$ 52,000
Telephone	\$ 29,614
Postage and Shipping	\$ 5,000
Printing and Copying	\$ 15,000
Dues and Memberships	\$ 67,300
Bank and Merchant Fees	\$ 39,500
Event Expenses	\$ 315,000
Program Expenses	\$ 42,000
Professional Dev/Conferences	\$ 25,177
Public Relations	\$ 31,000
Insurance	\$ 83,500
<b>Total Expenses:</b>	<b>\$ 6,386,485</b>
Revenue Category	
Public Grants & UW Grants	\$ 3,061,783
Events	\$ 1,032,500
Individual Gifts + Co Giving	\$ 575,000
Congregational Gifts	\$ 67,500
Corporate Contributions	\$ 162,500
Private & Foundation Grants	\$ 831,750
Rental Income	\$ 62,500
Interest/Investment Income	\$ 120,000
<b>Total Revenue:</b>	<b>\$ 5,913,533</b>
Apply Donor Designated Gifts	\$ 472,953
Apply Other Net Assets	\$ -
<b>Surplus (Deficit)</b>	<b>\$ 0</b>