

HEAR Nashville
Projected Income/Expenses FY19

3/4/2019

Income

Grants			
Jas W. Pickle Fdn	\$	25,000	
Ransom Charitable Trust	\$	26,000	
Subtotal	\$	51,000	\$ 51,000
Donations			
Sertoma Clubs			
Nashville Sertoma Club	\$	38,000	
Other area Sertoma clubs	\$	500	
Private individuals	\$	1,200	
Subtotal	\$	39,700	\$ 39,700
Application fees			\$ 12,000
Totals			\$ 102,700

Expenses

Staff	\$	-	
Administrative expenses			
Phones for Call Center	\$	1,100	
Insurance	\$	1,300	
Office supplies	\$	400	
Postage	\$	300	
Hearing aids	\$	65,000	
Contracted Services	\$	24,000	
In-kind (Donated by board members and providers))			
Professional time	1000 hrs		
Clinic space	675 hrs use		
Equipment	675 hrs use		
Administrative time	750 hrs		
Printing	\$ 500		
Phones for admin use	\$ 570		
Travel for pres'n and displays	750 mi (est)		
Website maintenance	50 hrs		
Database maintenance	50 hrs		
Hearing aid discounts	\$ 300,000		
Other			
Totals		\$	92,100

Difference (Revenue less expenses)	\$	10,600
Reserve* (for hearing aids pending current patients in process)	\$	3,500
Net anticipated balance by June 30th	\$	7,100