

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

2007**Open to Public Inspection****A For the 2007 calendar year, or tax year beginning , and ending****B** Check if applicable:

- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Termination
- ☐ Amended return
- ☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization

United Way of Middle Tennessee, Inc. (STMT 1)

Number and street (or P.O. box if mail is not delivered to street address) Room/suite

PO Box 280420, 250 Venture Circle

City or town

State or country

ZIP + 4

Nashville

TN

37228

D Employer identification number

62-0533104

E Telephone number

615-255-8501

F Accounting method: ☐ Cash ☒ Accrual☐ Other (specify) ▶

● Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.**H(a)** Is this a group return for affiliates? ☐ Yes ☒ No**H(b)** If "Yes," enter number of affiliates ▶**H(c)** Are all affiliates included? ☐ Yes ☒ No

(If "No," attach a list. See instructions.)

H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No**I** Group Exemption Number ▶**G** Website: ▶ www.unitedwaynashville.org**J** Organization type (check only one) ▶ ☒ 501(c) (3) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527**K** Check here ☐ if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.**M** Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 49,903,755**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)**

Revenue	1	Contributions, gifts, grants, and similar amounts received:			
	a	Contributions to donor advised funds	1a		0
	b	Direct public support (not included on line 1a) STMT 2	1b		17,033,036
	c	Indirect public support (not included on line 1a)	1c		366,135
	d	Government contributions (grants) (not included on line 1a)	1d		8,920,984
	e	Total (add lines 1a through 1d) (cash \$ 26,320,155 noncash \$ 0)	1e		26,320,155
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2		474,185
	3	Membership dues and assessments	3		0
	4	Interest on savings and temporary cash investments	4		166,170
	5	Dividends and interest from securities	5		347,977
	6a	Gross rents	6a		
	b	Less: rental expenses	6b		
	c	Net rental income or (loss). Subtract line 6b from line 6a	6c		0
	7	Other investment income (describe ▶)	7		0
	8a	Gross amount from sales of assets other than inventory	(A) Securities	8a	0
			(B) Other	8b	0
	b	Less: cost or other basis and sales expenses		8b	0
				8c	0
	d	Net gain or (loss). Combine line 8c, columns (A) and (B)	8d		816,102
	9	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>			
a		Gross revenue (not including \$ 0 of contributions reported on line 1b)	9a		0
b		Less: direct expenses other than fundraising expenses	9b		0
c	Net income or (loss) from special events. Subtract line 9b from line 9a	9c		0	
	10a	Gross sales of inventory, less returns and allowances	10a		0
	b	Less: cost of goods sold	10b		0
c	Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a	10c		0	
	11	Other revenue (from Part VII, line 103)	11		284,818
	12	Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11	12		28,409,407
Expenses	13	Program services (from line 44, column (B))	13		23,393,464
	14	Management and general (from line 44, column (C))	14		1,244,956
	15	Fundraising (from line 44, column (D))	15		2,284,699
	16	Payments to affiliates (attach schedule) STMT 3	16		175,630
	17	Total expenses. Add lines 16 and 44, column (A)	17		27,098,749
Net Assets	18	Excess or (deficit) for the year. Subtract line 17 from line 12	18		1,310,658
	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19		22,709,693
	20	Other changes in net assets or fund balances (attach explanation) STMT 4	20		-322,798
	21	Net assets or fund balances at end of year. Combine lines 18, 19, and 20	21		23,697,553

Part II **Statement of Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 a	Grants paid from donor advised funds (attach schedule) (cash \$ <u>0</u> noncash \$ <u>0</u>) If this amount includes foreign grants, check here <input type="checkbox"/>	22a 0	0		
22 b	Other grants and allocations (attach schedule) (cash \$ <u>21,586,932</u> noncash \$ <u>STMT 5</u>) If this amount includes foreign grants, check here <input type="checkbox"/>	22b 21,586,932	21,586,932		
23	Specific assistance to individuals (attach schedule)	23 0	0		
24	Benefits paid to or for members (attach schedule)	24 0	0		
25 a	Compensation of current officers, directors, key employees, etc. listed in Part V-A STMT 6	25a 560,172	77,665	243,052	239,455
b	Compensation of former officers, directors, key employees, etc. listed in Part V-B	25b 0	0	0	0
c	Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	25c 0	0	0	0
26	Salaries and wages of employees not included on lines 25a, b, and c	26 2,265,857	713,371	543,692	1,008,794
27	Pension plan contributions not included on lines 25a, b, and c	27 33,114	9,722	12,366	11,026
28	Employee benefits not included on lines 25a - 27	28 207,338	72,049	49,001	86,288
29	Payroll taxes	29 194,517	57,726	48,389	88,402
30	Professional fundraising fees	30 0			
31	Accounting fees	31 63,020	6,500	56,520	
32	Legal fees	32 129		129	
33	Supplies	33 15,312	7,823	3,685	3,804
34	Telephone	34 26,413	6,570	9,403	10,440
35	Postage and shipping	35 47,185	11,830	16,456	18,899
36	Occupancy	36 168,135	43,607	61,681	62,847
37	Equipment rental and maintenance	37 160,497	44,124	58,552	57,821
38	Printing and publications	38 590,839	78,624	6,372	505,843
39	Travel	39 42,286	15,634	7,536	19,116
40	Conferences, conventions, and meetings	40 97,067	11,661	5,125	80,281
41	Interest	41 0			
42	Depreciation, depletion, etc. (attach schedule) STMT 7	42 113,833	33,886	31,116	48,831
43	Other expenses not covered above (itemize):				
a	Non-fundraising professional fees	43a 689,349	607,986	49,892	31,471
b	Dues and subscriptions	43b 32,472	7,236	14,169	11,067
c	Miscellaneous	43c 22,892	518	22,060	314
d	Planned giving premium expense	43d 5,760	0	5,760	0
e	43e 0	0	0	0
f	43f 0	0	0	0
g	43g 0	0	0	0
44	Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B)-(D), carry these totals to lines 13-15).	44 26,923,119	23,393,464	1,244,956	2,284,699

Joint Costs. Check ☒ if you are following SOP 98-2.Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ NoIf "Yes," enter (i) the aggregate amount of these joint costs \$ 0; (ii) the amount allocated to Program services \$; (iii) the amount allocated to Management and general \$; and (iv) the amount allocated to Fundraising \$

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ► STMT 8

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses

(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)

<p>a The annual campaign funds outcome-based investments in agency programs and partially funds Family Resource Center coordination, the 2-1-1 community services referral line, Read to Succeed, and other initiatives. Also included are \$5,163,966 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 9)</p> <p>(Grants and allocations \$ 13,122,012) If this amount includes foreign grants, check here ► <input type="checkbox"/></p>	<p>13,122,012</p>
<p>b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments and support for the Family Resource Center system.</p> <p>(Grants and allocations \$ 0) If this amount includes foreign grants, check here ► <input type="checkbox"/></p>	<p>611,426</p>
<p>c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, Early Reading First and Read to Succeed, 2-1-1, the Fund for Administrative Collaboration, and other initiatives.</p> <p>(Grants and allocations \$ 8,464,920) If this amount includes foreign grants, check here ► <input type="checkbox"/></p>	<p>9,660,026</p>
<p>d</p> <p>(Grants and allocations \$ 0) If this amount includes foreign grants, check here ► <input type="checkbox"/></p>	<p>0</p>
<p>e Other program services (attach schedule)</p> <p>(Grants and allocations \$ 0) If this amount includes foreign grants, check here ► <input type="checkbox"/></p>	<p>0</p>
<p>f Total of Program Service Expenses (should equal line 44, column (B), Program services) ►</p>	<p>23,393,464</p>

Form **990** (2007)

COPY

Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
Assets	45 Cash—non-interest-bearing	72,571	45	157,587
	46 Savings and temporary cash investments	4,740,624	46	5,958,708
	47 a Accounts receivable 47a 0			
	b Less: allowance for doubtful accounts 47b 0	0	47c	0
	48 a Pledges receivable 48a 11,743,356			
	b Less: allowance for doubtful accounts 48b 2,809,027	10,295,504	48c	8,934,329
	49 Grants receivable	495,267	49	2,130,993
	50 a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)	0	50a	0
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)		50b	
	51 a Other notes and loans receivable (attach schedule) 51a 0			
	b Less: allowance for doubtful accounts 51b 0	0	51c	0
	52 Inventories for sale or use		52	
	53 Prepaid expenses and deferred charges	34,320	53	33,027
	54 a Investments—publicly-traded securities. STMT 10 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	14,543,375	54a	13,600,783
	b Investments—other securities (attach schedule). <input type="checkbox"/> Cost <input type="checkbox"/> FMV	0	54b	0
55 a Investments—land, buildings, and equipment: basis 55a 0				
b Less: accumulated depreciation (attach schedule) 55b 0	0	55c	0	
56 Investments—other (attach schedule)	0	56	0	
57 a Land, buildings, and equipment: basis 57a 2,914,093				
b Less: accumulated depreciation (attach schedule) STMT 7 57b 2,344,708	572,457	57c	569,385	
58 Other assets, including program-related investments (describe <input type="checkbox"/> STMT 11)	3,665,174	58	2,415,593	
59 Total assets (must equal line 74). Add lines 45 through 58	34,419,292	59	33,800,405	
Liabilities	60 Accounts payable and accrued expenses	314,532	60	345,700
	61 Grants payable	9,272,655	61	9,740,195
	62 Deferred revenue		62	
	63 Loans from officers, directors, trustees, and key employees (attach schedule)	0	63	0
	64 a Tax-exempt bond liabilities (attach schedule)	0	64a	0
	b Mortgages and other notes payable (attach schedule)	0	64b	0
	65 Other liabilities (describe <input type="checkbox"/> Advances from grantors)	2,122,412	65	16,957
	66 Total liabilities. Add lines 60 through 65	11,709,599	66	10,102,852
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	6,066,861	67	7,304,585
	68 Temporarily restricted	9,042,227	68	8,792,363
	69 Permanently restricted	7,600,605	69	7,600,605
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
73 Total net assets or fund balances. Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21)	22,709,693	73	23,697,553	
74 Total liabilities and net assets/fund balances. Add lines 66 and 73.	34,419,292	74	33,800,405	

Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

a	Total revenue, gains, and other support per audited financial statements	STMT 12	a	23,172,507
b	Amounts included on line a but not on Part I, line 12:			
1	Net unrealized gains on investments	b1 -72,934		
2	Donated services and use of facilities	b2		
3	Recoveries of prior year grants	b3		
4	Other (specify):	b4 0		
	Add lines b1 through b4		b	-72,934
c	Subtract line b from line a		c	23,245,441
d	Amounts included on Part I, line 12, but not on line a :			
1	Investment expenses not included on Part I, line 6b	d1		
2	Other (specify): Net designated contributions passed through to agencies	d2 5,163,966		
	Add lines d1 and d2		d	5,163,966
e	Total revenue (Part I, line 12). Add lines c and d		e	28,409,407

Part IV-B Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

a	Total expenses and losses per audited financial statements	STMT 12	a	21,934,783
b	Amounts included on line a but not on Part I, line 17:			
1	Donated services and use of facilities	b1		
2	Prior year adjustments reported on Part I, line 20	b2		
3	Losses reported on Part I, line 20	b3		
4	Other (specify):	b4 0		
	Add lines b1 through b4		b	0
c	Subtract line b from line a		c	21,934,783
d	Amounts included on Part I, line 17, but not on line a :			
1	Investment expenses not included on Part I, line 6b	d1		
2	Other (specify): Net designated contributions passed through to agencies	d2 5,163,966		
	Add lines d1 and d2		d	5,163,966
e	Total expenses (Part I, line 17). Add lines c and d		e	27,098,749

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
Name Board of Trustees Str STMT 13	Title STMT 13			
City ST ZIP	Hr/WK	0	0	0
Name Mark H. Desmond Str 250 Venture Circle	Title Formr Pres/CEO			
City Nashville ST TN ZIP 37228	Hr/WK 40	125,398	4,106	750
Name Dan Gaudette Str 250 Venture Circle	Title Intrm Pres/CEO			
City Nashville ST TN ZIP 37228	Hr/WK 40	47,035	0	0
Name Jonn W. Havron Str 250 Venture Circle	Title Exec VP			
City Nashville ST TN ZIP 37228	Hr/WK 40	119,082	24,674	0
Name Philip N. Orr Str 250 Venture Circle	Title Sr VP			
City Nashville ST TN ZIP 37228	Hr/WK 40	93,214	26,046	0
Name John M. Green Str 250 Venture Circle	Title Sr VP			
City Nashville ST TN ZIP 37228	Hr/WK 40	94,039	25,828	0
Name N/A Str	Title			
City ST ZIP	Hr/WK			
Name N/A Str	Title			
City ST ZIP	Hr/WK			
Name N/A Str	Title			
City ST ZIP	Hr/WK			
Name N/A Str	Title			
City ST ZIP	Hr/WK			

Part V-A Current Officers, Directors, Trustees, and Key Employees (continued)

	Yes	No
75 a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings 35		
b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If "Yes," attach a statement that identifies the individuals and explains the relationship(s) 75b		X
c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of "related organization." 75c If "Yes," attach a statement that includes the information described in the instructions.		X
d Does the organization have a written conflict of interest policy? 75d	X	

Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

(A) Name and address	(B) Loans and Advances	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				
Name <u>N/A</u> Str _____ City _____ ST _____ ZIP _____				

Part VI Other Information (See the instructions.)

	Yes	No
76 Did the organization make a change in its activities or methods of conducting activities? If "Yes," attach a detailed statement of each change 76		X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? 77 If "Yes," attach a conformed copy of the changes.		X
78 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? 78a		X
b If "Yes," has it filed a tax return on Form 990-T for this year? 78b	N/A	
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement 79		X
80 a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization? 80a		X
b If "Yes," enter the name of the organization ▶ _____ _____ and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt		
81 a Enter direct and indirect political expenditures. (See line 81 instructions.) 81a		
b Did the organization file Form 1120-POL for this year? 81b		X

Part VI Other Information (continued)

		Yes	No
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a X	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)	82b 0	
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a X	
b	Did the organization comply with the disclosure requirements relating to <i>quid pro quo</i> contributions?	83b X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a N/A	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b N/A	
85	501(c)(4), (5), or (6). Were substantially all dues nondeductible by members?	85a N/A	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.	85b N/A	
c	Dues, assessments, and similar amounts from members	85c N/A	
d	Section 162(e) lobbying and political expenditures	85d N/A	
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e N/A	
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f N/A	
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g N/A	
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h N/A	
86	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12	86a	
b	Gross receipts, included on line 12, for public use of club facilities	86b	
87	501(c)(12) orgs. Enter: a Gross income from members or shareholders	87a	
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	
88 a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88a	X
b	At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Part XI	88b	X
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ; section 4912 ; section 4955		
b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization		
e	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?	89e	X
f	All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract?	89f	X
g	For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	89g N/A	
90 a	List the states with which a copy of this return is filed	90b TN	
b	Number of employees employed in the pay period that includes March 12, 2007 (See instructions.)	90b 56	
91 a	The books are in care of Name <u>Mike Green, Sr Vice President & CFO</u> Telephone no. <u>(615) 255-8501</u> Located at <u>250 Venture Circle</u> City <u>Nashville</u> ST <u>TN</u> ZIP + 4 <u>37228</u>		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.	91b	X

Part VI Other Information (continued)

Yes No

c At any time during the calendar year, did the organization maintain an office outside of the United States? **91c** ☐ Yes ☒ No
If "Yes," enter the name of the foreign country: _____

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here ☐ **92** N/A
and enter the amount of tax-exempt interest received or accrued during the tax year: _____

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a Service fees (designated gifts)					474,185
b _____					
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	166,170	
96 Dividends and interest from securities			14	347,977	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	816,102	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a Miscellaneous					284,818
b _____					
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))		0		1,330,249	759,003
105 Total (add line 104, columns (B), (D), and (E))					2,089,252

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).

93a Used for the enhancement of the campaign and to provide the mechanism for designated contributions to agencies.

103a To record growth in the planned giving program and for enhancement of the campaign.

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%		0	0
	%		0	0
	%		0	0
	%		0	0

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Part XI

Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a controlling organization as defined in section 512(b)(13).

106 Did the reporting organization **make** any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

Yes	No
	X

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
Totals				0

107 Did the reporting organization **receive** any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

Yes	No
	X

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
Totals				0

108 Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above?

Yes	No
	X

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here

Signature of officer: Eric D. Dewey Date: July 29, 2008

Type or print name and title: Eric D. Dewey, President and CEO

Paid Preparer's Use Only

Preparer's signature: Date: Check if self-employed: ☐ Preparer's SSN or PTIN (See Gen. Inst. X):

Firm's name (or yours if self-employed), address, and ZIP + 4: EIN: Phone no.:

SCHEDULE A
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Organization Exempt Under Section 501(c)(3)**(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n),
or 4947(a)(1) Nonexempt Charitable Trust**Supplementary Information—(See separate instructions.)**▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No. 1545-0047

2007

Name of the organization

United Way of Middle Tennessee, Inc. (STMT 1)

Employer identification number

62-0533104

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
Karen A Snyder, 250 Venture Circle Nashville, TN 37228	Vice President 40	82,178	16,873	
Sherry L Tarbutton, 250 Venture Circle Nashville, TN 37228	Vice President 40	69,078	17,175	
Angela M Murray, 250 Venture Circle Nashville, TN 37228	Vice President 40	73,151	11,348	
Cheryl L Markman, 250 Venture Circle Nashville, TN 37228	Vice President 40	60,176	20,275	
Joy L Haynes, 250 Venture Circle Nashville, TN 37228	Vice President 40	64,123	13,309	
Total number of other employees paid over \$50,000 ▶	14			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Samuel Macmaster, 297 Raintree Drive Hendersonville, TN 37075	Program evaluation	85,000
KraftCPAs, 555 Great Circle Road Nashville, TN 37228	Audit services	63,020
Total number of others receiving over \$50,000 for professional services ▶	0	

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
"NONE"		
Total number of other contractors receiving over \$50,000 for other services ▶	0	

For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2007

(HTA)

Part III Statements About Activities (See page 2 of the instructions.)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ <u>4,310</u> (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	X	
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a Sale, exchange, or leasing of property?		X
b Lending of money or other extension of credit?		X
c Furnishing of goods, services, or facilities?	X	
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? . . . See Part V, Fm 990	X	
e Transfer of any part of its income or assets?		X
3 a Did the organization make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments.)		X
b Did the organization have a section 403(b) annuity plan for its employees?	X	
c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," attach a detailed statement		X
d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?		X
4 a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g. If "No," complete lines 4f and 4g		X
b Did the organization make any taxable distributions under section 4966?		X
c Did the organization make a distribution to a donor, donor advisor, or related person?		X
d Enter the total number of donor advised funds owned at the end of the tax year ►		
e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ►		
f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ►		0
g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ►		0

Part IV Reason for Non-Private Foundation Status (See pages 4 through 8 of the instructions.)I certify that the organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ☐ City ☐ ST ☐ Country
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11 a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11 b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organization:
☐ Type I ☐ Type II ☐ Type III-Functionally Integrated ☐ Type III-Other

Provide the following information about the supported organizations. (See page 8 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support
			Yes	No	
					0
					0
					0
					0
					0
					0
Total					0

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 8 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	24,788,422	24,445,348	23,794,491	26,391,021	99,419,282
16 Membership fees received					0
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose					0
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, income from similar sources, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	508,543	346,958	258,881	171,694	1,286,076
19 Net income from unrelated business activities not included in line 18					0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					0
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					0
23 Total of lines 15 through 22	25,296,965	24,792,306	24,053,372	26,562,715	100,705,358
24 Line 23 minus line 17	25,296,965	24,792,306	24,053,372	26,562,715	100,705,358
25 Enter 1% of line 23	252,970	247,923	240,534	265,627	
26 Organizations described on lines 10 or 11:	a Enter 2% of amount in column (e), line 24				26a 2,014,107
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2003 through 2006 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b 4,444,163
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 100,705,358
d Add: Amounts from column (e) for lines:	18 1,286,076	19	22	26b 4,444,163	26d 5,730,239
e Public support (line 26c minus line 26d total)					26e 94,975,119
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 94.31%
27 Organizations described on line 12:	a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year:				
(2006)	(2005)	(2004)	(2003)		
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year:	(2006)	(2005)	(2004)	(2003)	
c Add: Amounts from column (e) for lines:	15	16	17	20	21
d Add: Line 27a total					27c 0
e Public support (line 27c total minus line 27d total)					27d 0
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e)					27e 0
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27f 0.00%
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27g 0.00%
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2003 through 2006, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					27h 0.00%

Part V Private School Questionnaire (See page 9 of the instructions.)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)	31	
32 Does the organization maintain the following:		
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)	32d	
33 Does the organization discriminate by race in any way with respect to:		
a Students' rights or privileges?	33a	
b Admissions policies?	33b	
c Employment of faculty or administrative staff?	33c	
d Scholarships or other financial assistance?	33d	
e Educational policies?	33e	
f Use of facilities?	33f	
g Athletic programs?	33g	
h Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)	33h	
34 a Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34b	
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	

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Part VI-A**Lobbying Expenditures by Electing Public Charities** (See page 11 of the instructions.)(To be completed **ONLY** by an eligible organization that filed Form 5768)Check ☒ **a** ☐ if the organization belongs to an affiliated group. Check ☐ **b** ☐ if you checked "a" and "limited control" provisions apply.**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

		(a) Affiliated group totals	(b) To be completed for all electing organizations
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	1,505
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	2,805
38	Total lobbying expenditures (add lines 36 and 37)	38	0
39	Other exempt purpose expenditures	39	27,094,439
40	Total exempt purpose expenditures (add lines 38 and 39)	40	0
41	Lobbying nontaxable amount. Enter the amount from the following table—		
	If the amount on line 40 is—		
	Not over \$500,000		
	Over \$500,000 but not over \$1,000,000		
	Over \$1,000,000 but not over \$1,500,000		
	Over \$1,500,000 but not over \$17,000,000		
	Over \$17,000,000		
	The lobbying nontaxable amount is—		
	20% of the amount on line 40		
	\$100,000 plus 15% of the excess over \$500,000		
	\$175,000 plus 10% of the excess over \$1,000,000		
	\$225,000 plus 5% of the excess over \$1,500,000		
	\$1,000,000		
42	Grassroots nontaxable amount (enter 25% of line 41)	42	0
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	0
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	0

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the instructions for lines 45 through 50 on page 13 of the instructions.)

		Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	STMT 15	(a) 2007	(b) 2006	(c) 2005	(d) 2004	(e) Total
45	Lobbying nontaxable amount	1,000,000	1,000,000			2,000,000
46	Lobbying ceiling amount (150% of line 45(e))					3,000,000
47	Total lobbying expenditures	4,310	4,780			9,090
48	Grassroots nontaxable amount	250,000	250,000			500,000
49	Grassroots ceiling amount (150% of line 48(e))					750,000
50	Grassroots lobbying expenditures					0

Part VI-B**Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 14 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines c through h.)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Yes	No	Amount
	X	
	X	
	X	
	X	
	X	
	X	
	X	
	X	
		0



Department of the Treasury
Internal Revenue Service
OGDEN, UT 84201-0074

For assistance, call:
1-877-829-5500

Notice Number: CP211A

Date: July 7, 2008

Taxpayer Identification Number:
62-0533104

Tax Form: 990

Tax Period: December 31, 2007

052206.513643.0163.004 1 AT 0.346 530



UNITED WAY OF MIDDLE TENNESSEE INC
250 VENTURE CIR
NASHVILLE TN 37228-1604502

APPLICATION FOR EXTENSION OF TIME TO FILE AN EXEMPT ORGANIZATION RETURN - APPROVED

We have received your Form 8868, Application for Extension of Time to File an Exempt Organization Return, for the return (form) and tax period identified above.

We have approved your request and have extended the due date to file your return to August 15, 2008.

Please attach a copy of this letter to your return when you file it. It is evidence that we granted an extension of time to file your return. A copy is provided for your records.

If you have any questions, please call us at the number shown above, or you may write us at the address shown at the top left of this letter.

Reminder - You May Be Required to File Electronically

Exempt organizations may be required to file certain returns electronically. For tax years ending on or after December 31, 2006, the electronic filing requirement applies to exempt organizations with \$10 million or more in total assets if the organization files at least 250 returns in a calendar year, including income, excise, employment tax and information returns. Private foundations and charitable trusts will be required to file Forms 990-PF electronically regardless of their asset size, if they file at least 250 returns annually. For more information, go to www.irs.gov. Click "Charities and Non-Profits" and look for the "e-file for Charities and Non-Profits" tab.

For tax forms, instructions and information visit www.irs.gov. (Access to this site will not provide you with your specific taxpayer account information.)

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Statement 1

Form 900, Box C: Name of organization

The organization's charter was amended on January 26, 2006 to change the name of the corporation to United Way of Middle Tennessee, Inc. The organization has registered its former name as an assumed name with the Tennessee Secretary of State, and continues to do business in Davidson county as the **United Way of Metropolitan Nashville**.

On May 26, 2006 the United Way of Cheatham County, Tennessee merged with the United Way of Middle Tennessee. The United Way of Cheatham County transferred all of its assets to United Way of Tennessee and terminated, and the United Way of Middle Tennessee was the surviving entity. The organization has registered that former name as an assumed name with the Tennessee Secretary of State, and continues to do business in Cheatham County as the **United Way of Cheatham County**.

Statement 2

Form 990, Part I, Line 1: Contributions, gifts, grants, and similar amounts received

Line 1a - Direct public support is calculated as follows:

Total 2006/2007 campaign pledges	\$	17,846,187
Less: Provision for uncollectible pledges		(1,060,218)
Subtotal for 2006/2007 campaign		16,785,969
Amounts collected on prior year campaigns, other contributions, and other amounts released from restrictions		869,571
Combined Federal Campaign amounts reported on line 1b		(148,319)
Service fees on designated contributions, reported on line 2		(474,185)
Line 1b - Direct public support	\$	17,033,036

Line 1b - Indirect public support

Amounts received from other United Way campaigns	217,816
Combined Federal Campaign	148,319
Line 1c - Indirect public support	\$ 366,135

Line 1c - Government grants

State of Tennessee - Ryan White HIV/AIDS	\$ 5,594,316
Metropolitan Government of Nashville - Ryan White HIV/AIDS	2,081,151
U.S. Department of Education - Early Reading First	645,385
Metropolitan Government of Nashville - Family Resource Centers	332,000
State of Tennessee - Food Stamps (2-1-1)	202,185
State of Tennessee - Nashville Wealth Building Alliance (NWBA)	55,947
Metropolitan Government of Nashville - NWBA	10,000
Line 1d - Government grants	\$ 8,920,984

**Line 1e - Total contributions, gifts, grants,
and similar amounts received**

\$ 26,320,155

Statement 3.

Form 990, Part I, Line 16: Payment to affiliates

Payment of dues to United Way of America, Alexandria, VA	\$ <u>175,630</u>
--	-------------------

United Way of America is the national organization dedicated to leading the United Way movement in making measurable impact in every community across America. The United Way movement consists of over 1,200 community-based United Way organizations. Each is independent, separately incorporated, and governed by local volunteers.

Statement 4

Form 990, Part I, Line 20: Other changes in net assets

Other changes in net assets consists of the following:

Unrestricted net assets

Unrealized loss on investments	\$ (72,934)	
Change in unrestricted net assets		\$ (72,934)

Temporarily restricted net assets

Change in temporarily restricted net assets

Net campaign revenues to be reported in subsequent years	\$ 8,448,996
--	--------------

Net campaign results from prior years reported as unrestricted contributions in the current year and included on line 1a	<u>(8,698,860)</u>
--	--------------------

Change in temporarily restricted net assets	(249,864)
---	-----------

Permanently restricted net assets

No changes in 2007	<u>-</u>
--------------------	----------

Line 20 - Total other changes in net assets	<u>\$ (322,798)</u>
---	---------------------

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Statement 5

Form 990, Part II, Line 22: Schedule of Grants and Allocations

<u>Agency</u>	<u>Grants</u>	<u>Net designation</u>	<u>Total</u>
Campaign Funded			
Academy for Educational Development	68,470	257	68,727
Alcohol and Drug Council	236,585	7,334	243,919
Alive Hospice	99,608	185,445	285,053
American Red Cross	180,776	62,594	243,370
ARC of Davidson County	10,425	11,134	21,559
ARK	3,445	0	3,445
Bethesda Center	7,575	0	7,575
Bethlehem Center	156,138	42,242	198,380
Big Brothers & Big Sisters of Middle TN	28,123	21,528	49,651
Blakemore UMC Children's Center	7,285	5,432	12,717
Boy Scouts of America	33,610	76,872	110,482
Boys and Girls Club	86,509	71,637	158,146
CASA	51,869	16,541	68,410
Catholic Charities of Tennessee	201,576	76,394	277,970
Community Nashville	16,587	533	17,120
Conexion Americas	57,661	538	58,199
Dismas, Inc.	13,063	3,319	16,382
Domestic Violence Intervention Center	9,620	22,019	31,639
Exchange Club Family Center	51,719	5,230	56,949
Family and Children's Service	615,781	61,888	677,669
Fannie Battle Day Home	32,091	3,911	36,002
First Steps, Inc.	158,859	11,565	170,424
Foundations	629	0	629
Girl Scout Co. of the Cumberland Valley	139,977	27,554	167,531
Goodwill Industries	54,031	4,219	58,250
Grace M. Eaton Child Care & PRC	45,178	3,512	48,690
Guardianship & Trust Corporation	43,000	5,441	48,441
HEROS	76,999	0	76,999
Holly Street Day Care	25,654	6,308	31,962
Homemaker Program	1,762	0	1,762
Interfaith Dental Clinic	107,643	5,432	113,075
King's Daughter Day Home	68,329	7,833	76,162
Ladies of Charity Welfare Agency	67,805	6,482	74,287
League for the Deaf and Hard of Hearing	70,229	15,406	85,635
Legal Aid Society of Middle TN	118,058	13,728	131,786
Magdalene	15,106	16,611	31,717
Martha O'Bryan Center	236,625	48,833	285,458
Matthew 25	30,273	5,298	35,571
Matthew Walker Comprehensive Health Center	37,252	8,358	45,610
McNeilly Center for Children	292,551	8,368	300,919

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Statement 5

Form 990, Part II, Line 22: Schedule of Grants and Allocations

<u>Agency</u>	<u>Grants</u>	<u>Net designation</u>	<u>Total</u>
Meals on Wheels by MCHRA	7,471	0	7,471
Mental Health Association	26,729	12,289	39,018
Mental Health Cooperative	91,512	7,037	98,549
Mid-Cumberland HRA	629	0	629
Mid-TN Supported Living, Inc.	82,568	1,206	83,774
Nashville Adult Literacy Council	85,594	5,085	90,679
Nashville CARES	136,159	51,129	187,288
Nashville Child Advocacy Center	16,463	2,078	18,541
Nashville O.I.C.	5,092	2,813	7,905
Nashville Safe Haven Family Shelter	38,759	30,286	69,045
Neighborhoods Resource Center	140,276	1,078	141,354
New Horizons Corporation	181,266	3,386	184,652
Nurses for Newborns Tennessee Chapter	65,057	10,192	75,249
Oasis Center	410,649	23,063	433,712
Old Hickory Christian Comm. Outreach	14,508	3,285	17,793
Ombudsman Program	1,884	0	1,884
Operation Stand Down	11,039	16,517	27,556
Organized Neighbors of Edgehill (ONE)	60,050	1,988	62,038
Outlook Nashville	3,680	3,952	7,632
Park Center	51,693	14,737	66,430
Pathways of Cheatham County	1,032	0	1,032
Pencil Foundation	223,993	11,774	235,767
Planned Parenthood	8,116	37,814	45,930
Progress	944	0	944
Rape and Sexual Abuse Center	159,450	39,111	198,561
Renewal House	44,256	7,124	51,380
Residential Resource, Inc.	24,050	1,097	25,147
Saint Luke's Community Center	185,152	37,589	222,741
Saint Mary Villa	98,343	4,607	102,950
Salvation Army	113,724	54,861	168,585
Samaritan Recovery Community	162,569	10,627	173,196
Second Harvest Food Bank	135,826	103,334	239,160
Senior Citizens, Inc.	358,308	30,675	388,983
STARS	151,460	18,001	169,461
Tennessee Poison Center	40,056	2,635	42,691
United Methodist	3,585	0	3,585
United Neighborhood Health Services	102,691	301,248	403,939

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Statement 5

Form 990, Part II, Line 22: Schedule of Grants and Allocations

<u>Agency</u>	<u>Grants</u>	<u>Net designation</u>	<u>Total</u>
Vanderbilt Bill Wilkerson Center	1,730	0	1,730
Vanderbilt Center for Health Services	104,205	3,631	107,836
Vanderbilt Imagine College	48,410	0	48,410
Vanderbilt's Susan Gray School for Children	57,552	8,824	66,376
YMCA	44,743	56,400	101,143
YWCA	214,139	12,920	227,059
Youth Life Learning Center	59,699	2,833	62,532
OBI adjustments - Wellness Council HIV	21,478		
OBI adjustments - reallocation 05/06 returned funding	(12,383)		
OBI adjustments - carryover funds from 05/06	(16,998)		
Subtotal - Outcome Based Investment Grants	7,325,682	1,805,022	9,130,704
Other Campaign Funding			
Read to Succeed initiative	171,971		171,971
2-1-1 community services referral line	349,675		349,675
Support Governors pre-kindergarten	88,457		88,457
Nashville Wealth Building Alliance - EITC	19,261		19,261
Conexion Americas - Campaign Against Drunk Driving	3,000		3,000
Designations to other agencies/UW's	-	3,358,944	3,358,944
Total Campaign Funded	7,958,046	5,163,966	13,122,012
Grant Funded			
Ryan White/Community AIDS Partnership	7,337,675	-	7,337,675
Family Resource Centers	332,000	-	332,000
Early Reading First	270,863	-	270,863
Read to Succeed	127,216	-	127,216
2-1-1 community services referral line	281,170	-	281,170
Nashville Wealth Building Alliance	15,996	-	15,996
Fund for Administrative Collaboration	100,000	-	100,000
Total Grant Funded	8,464,920	-	8,464,920

Part II, Line 22b - Other grants and allocations **\$ 16,422,966** **\$ 5,163,966** **\$ 21,586,932**

Uncollected designated pledges 580,304
Service Fees supporting United Way operations 474,185
Gross designations **\$ 6,218,455**

Statement 6

Form 990, Part II, Line 25a:

Compensation of Current Officers, Directors, and Key Employees

<u>Name</u>	<u>Position</u>	<u>Salary</u>	<u>Deferred/Fringe</u>	<u>Total</u>
Mark H Desmond	Former President & CEO	125,398	4,856	130,254
Dan Gaudette	Interim President & CEO	47,035	-	47,035
John W Havron	Executive Vice-President	119,082	24,674	143,756
Philip N Orr	Senior Vice-President	93,214	26,046	119,260
John M Green	Senior Vice-President	94,039	25,828	119,867
	Total	478,768	81,404	560,172

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Statement 7
Form 990, Part II, Line 42, and Part IV, Line 57b:
Depreciation and Accumulated Depreciation

<u>Description</u>	<u>Basis</u>	<u>2007 Expense</u>	<u>Accumulated Depreciation</u>
Fixed Assets			
Building	968,690	32,290	(919,043)
Building improvements	523,866	25,398	(373,569)
Computer systems	263,877	11,166	(247,231)
Software	440,489	38,497	(370,286)
Building equipment and office furniture	324,879	6,123	(316,662)
Personal computers and peripherals	<u>119,577</u>	<u>359</u>	<u>(117,917)</u>
Totals	2,641,378	113,833	(2,344,708)
Total Fixed Assets			
		Depreciation Expense	Accumulated Depreciation
Total Depreciable Assets	2,641,378	<u>113,833</u>	<u>(2,344,708)</u>
Land	<u>272,715</u>		
Gross Fixed Assets	<u>2,914,093</u>	Net Fixed Assets	<u>569,385</u>

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Statement 8

Form 990, Part III: Primary exempt purpose

Mission:

United Way seeks to bring people and organizations together to create a community where individuals, families, and neighborhoods thrive.

For more than 85 years, United Way of Metropolitan Nashville (UWMN) has been committed to promoting improvement and growth in Davidson County. Through a strong, extensive network of business, government and community leaders, we gather resources and information, determine critical needs, and invest in programs that will have a lasting, positive impact on the complex and ever-changing human condition in Metropolitan Nashville. We strive to be resource organizers and community problem-solvers, with initiatives and collaborative projects that put your contributions to work where they're needed most. By focusing on needs in the areas of education, financial stability, health, and neighborhoods, UWMN seeks to not only change individual lives, but support the common good for our entire community.

Statement 9

Form 990, Part IIIa: Exempt purpose achievements

Net program investments from unrestricted campaign funds		\$	7,958,046
Gross agency designations from the campaign	\$	6,218,455	
Less uncollected designated pledges		(580,304)	
Less service fees supporting United Way operations		<u>(474,185)</u>	
Net agency designations			5,163,966
Part IIIa - Exempt purpose achievements		\$	<u>13,122,012</u>

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Statement 10

Form 990, Part IV, Line 54a: Schedule of investments - securities

Investments at market value

Short term investments	\$	572,757
US Treasury securities		567,917
US Government agency obligations		2,193,383
Corporate debt securities		45,971
Equity securities		9,780,425
Mortgage-backed securities		<u>440,330</u>

Part IV, Line 54a - Investments (securities) **\$ 13,600,783**

Statement 11

Form 990, Part IV, Line 59: Schedule of other assets

Other receivable	\$	51,035
Net pension assets		1,468,380
Cash surrender value of life insurance policies		<u>896,178</u>

Part IV, Line 59 - Other assets **\$ 2,415,593**

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Statement 12
Form 990, Part IV-A and IV-B, Line a

Total revenue, gains, and other support consists of the following:

Consolidated Statement of Activities - Unrestricted Net Assets

Total support and revenue	\$ 22,661,362
Endowment gains (losses) exclusive of the spending rate	<u>511,145</u>
Part IV-A, Line a - Total revenue, gains, and other support per audited financial statements	<u>\$ 23,172,507</u>

Total expenses and losses consist of:

Consolidated Statement of Activities - Unrestricted Net Assets

Total costs and expenses	\$ <u>21,934,783</u>
Part IV-B, Line a - Total expenses and losses per audited financial statements	<u>\$ 21,934,783</u>

Changes in Temporarily Restricted Net Assets and Permanently Restricted Net Assets
are reported Part 1, Line 20 - Other Changes in net assets

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Statement 13
Form 990, Part V: List of Board of Trustees

Compensation: None
Hours: Regular meetings, 15 hours annually

Kent Adams, 2009^{1st}
President
Caterpillar Power Ventures Corporation
2120 West End Avenue
Nashville, TN 37203

Michael A. Carter, Sr., 2008^{1st}
Board Chair-elect
President and CEO
Athena Health Club and Day Spa
620 Church Street
Brentwood, TN 37027

Liz Allen-Fey, 2008^{1st}
CEO
Management Solutions Group
P.O. Box 120777
Nashville, TN 37212

Audrey Corder, 2010^{1st}
Executive Director
Office of Child and Family Wellbeing
Dept of Children's Services Central Office
436 Sixth Avenue North
Cordell Hull Building – 8th Floor
Nashville, TN 37243

Janet Ayers, 2010^{1st}
Community Volunteer
314 Whitworth Way
Nashville, TN 37205

Ralph Davis, 2008
Non-Voting Emeritus Trustee
Chairman
Waller Lansden Dortch & Davis, PLLC
511 Union Street, Suite 2100
Nashville, TN 37219

Francis J. (Fran) Bedard, 2008^{1st}
OBI Leadership Committee Chair
Partner
Deloitte Tax LLP
424 Church Street, Suite 2400
Nashville, TN 37219

Michael A. (Mike) Edwards, 2008^{1st}
Tennessee Banking Manager and President
Middle Tennessee Region
First Tennessee
511 Union Street
Nashville, TN 37219

David Bohan, 2009^{1st}
Marketing Committee Chair
Chairman & CEO
Bohan Advertising / Marketing
115 11th Avenue South
Nashville, TN 37203

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David E. Briggs, 2008^{2nd}
Treasurer/Finance Committee Chair
Senior Vice President – Middle Market Banking Executive
Bank of America
414 Union Street, 2nd Floor
Nashville, TN 37239

Priscilla Partridge de Garcia, 2008^{2nd}
Clinical Psychologist
President
Partridge Garcia Group, Inc.
5012 High Valley Drive
Brentwood, TN 37027

Louise Burgess, 2008
Voting Ex Officio
Association of Nonprofit Executives Liaison
President / CEO
Family & Children's Services
201 23rd Avenue, North
Nashville, TN 37203

Gerald (Jerry) Geraghty, 2010^{1st}
President / CEO
The Rogers Group
Rogers Group Inc.
421 Great Circle Road
Nashville, TN 37228

Statement 13
Form 990, Part V: List of Board of Trustees

Compensation: None
Hours: Regular meetings, 15 hours annually

Francis S. Guess, 2008^{2nd}
Executive Vice President
The Danner Company
2 International Drive, Suite 510
Nashville, TN 37217

Ellen Leifeld, 2010^{1st}
President & Publisher
The Tennessean
1100 Broadway
Nashville, TN 37203

E. Anthony (Tony) Heard, 2009^{2nd}
Children's Strategy Team Co-Chair
Principal, NMG Advisers, Inc.
Nashville Management Group
95 White Bridge Rd #400
Nashville, TN 37205

Patricia Matthews - Juarez
Non-Voting Ex Officio
Wellness Strategy Team Co-Chair
Assoc. VP for Faculty Affairs & Development
Professor, Depart. of Family & Community Medicine
Meharry Medical College
1005 Dr. D.B. Todd Jr. Blvd
Nashville, TN 37228

Keith Herron 2009^{1st}
Middle TN Area Executive / Nashville President
Regions Bank
315 Deaderick St.- 6th Floor
Nashville, TN 37237

Scott McWilliams, 2010^{2nd}
CEO
Ozburn Hessey Logistics
7101 Executive Center Dr. #333
Brentwood, TN 37027

Orrin H. Ingram II, 2008^{1st}
Immediate Past Board Chair
President & CEO
Ingram Industries Inc.
4400 Harding Road
Nashville, TN 37205

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Frank Miller, 2010^{1st}
Vice President
Dell Americas Fulfillment Operations
One Dell Parkway, MS 10274
Nashville, TN 37217

Kelvin D. Jones, III, 2009^{2nd}
Director
Metro Human Relations Commission
Metropolitan Government of Nashville & Davidson County
700 Second Avenue South, 2nd Floor
Nashville, TN 37210

Kelli A. Molette, 2009^{2nd}
Kelli A. Turner, DDS, PC
1506 Church Street, Suite 110
Nashville, TN 37203

William C. (Bill) Koch, Jr., 2009^{2nd}
Supreme Court Justice
Tennessee Court of Appeals
321 Supreme Court Building
401 7th Avenue North
Nashville, TN 37219-1407

Brian Morgan, 2010^{1st}
President & CEO
Willis of Tennessee, Inc.
26 Century Blvd.
Nashville, TN 37214

Statement 13
Form 990, Part V: List of Board of Trustees

Compensation: None
Hours: Regular meetings, 15 hours annually

Anissa Nelson-Carlisle, 2008
Non-Voting Ex Officio
Basic Needs/Self-sufficiency Strategy Team Co-Chair
Deloitte & Touche LLP
424 Church St. #2400
Nashville, TN 37219

Hal N. Pennington, 2008^{1st}
Campaign Cabinet Chair
Chairman and CEO
Genesco Inc.
1415 Murfreesboro Road
Nashville, TN 37217

Mel Purcell, 2010^{2nd}
Senior Vice President
Federal Reserve Bank of Atlanta- Nashville Branch
301 Eighth Avenue, North
Nashville, TN 37203-4407

A. Gregory (Gregg) Ramos, 2008^{1st}
Human Resource Committee Chair
Attorney
North, Pursell, Ramos & Jameson PLC
Bank of America Plaza
414 Union Street, Suite 1850
Nashville, TN 37219-1783

Gerri Robinson, 2010^{1st}
Executive Director
Metropolitan Social Services
25 Middleton Street
Nashville, TN 37210

Anne L. Russell, 2008^{1st}
Attorney at Law
Adams and Reese/Stokes Bartholomew LLP
Financial Center
424 Church Street, Suite 2800
Nashville, TN 37219-2386

Mary Ruth Shell, 2009^{1st}
Secretary
4412 Chickering Lane
Nashville, TN 37215

Mike Shmerling, 2009^{1st}
Chairman
XMi
618 Church Street, Suite 200
Nashville, TN 37219

Howard Stringer, 2008
Voting Ex Officio
Community Foundation Liaison
3700 Whitland Ave
Nashville, TN 37205

John Tighe, 2008
Non-Voting Ex Officio
Neighborhoods Strategy Team Co-Chair
Vice President
Corrections Corporation of America
10 Burton Hills Blvd
Nashville, TN 37215

Carter Todd, 2010^{1st}
Senior VP and General Counsel
Gaylord Entertainment Co.
Gaylord Entertainment Company
One Gaylord Drive
Nashville, TN 37214

James M. Weaver, 2010^{1st}
Government Relations Committee Chair
Senior Partner
Waller Lansden Dortch & Davis, LLP
511 Union Street #2700
Nashville, TN 37219

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Statement 13
Form 990, Part V: List of Board of Trustees

Compensation: None
Hours: Regular meetings, 15 hours annually

Ket West, 2008
Non-Voting Ex Officio
Sennet Society Chair
Sr. Associate / Sr. Project Architect
Gresham Smith and Partners
1400 Nashville City Center
511 Union Street
Nashville, TN 37219

David Williams II, 2009^{2nd}
Board Chair
Vice Chancellor for Student Life and
University Affairs, General Counsel,
University Secretary and Professor of Law
Vanderbilt University
305 Kirkland Hall
Nashville, TN 37240

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Alan Yuspeh, 2009^{1st}
Senior Vice President of Ethics, Compliance and Corporate Responsibilities
HCA
One Park Plaza
Nashville, TN 37203

Statement 14

Form 990, Schedule A, Part III, Line 2c: Statements About Activities

In the normal course of business, the organization may purchase goods or services from organizations with which substantial contributors or trustees may be affiliated. Such goods and services are usual and customary in nature, such as banking services, telephone service, investment and brokerage services, legal services, facilitation or training. The dollar amount of those expenditures are generally immaterial and are always subject to the requirements of our code of ethics.

Statement 15

Form 990, Schedule A, Part VI-A, Lines 45-50:4-Year Averaging Period

The organization filed its first 501(h) election on October 5, 2006 effective for the tax year ending on 12/31/2006. That election has not been revoked. The organization then is not required to complete all columns of lines 45-50.

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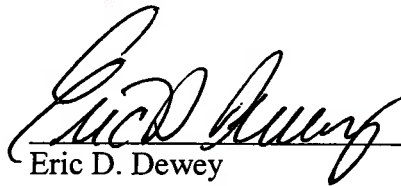
CEO/CFO Financial Statement Certification

CERTIFICATIONS

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I hereby certify that:

1. I have read the audited financial statements and related IRS Form 990 of United Way of Metropolitan Nashville for the year ended December 31, 2007.
2. Based on my knowledge, these financial statements do not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present, in all material respects, the financial condition, results of operations and cash flows of United Way of Metropolitan Nashville as of, and for the period ended December 31, 2007.



Eric D. Dewey
President and Chief Executive Officer

7/29/08
Date



Mike Green
Senior Vice President and Chief Financial Officer

7/29/08
Date