

United Way of Rutherford and Cannon Counties
 836 Commercial Court
 PO Box 330056
 Murfreesboro, TN 37133-0056

	<u>Jul '06 - Jun 07</u>	<u>Jul '07 - Jun 08</u>
Ordinary Income/Expense		
Income		
Campaign Revenue		
Revenue (Campaign) - 2005/2006	0.00	0.00
4003 · Revenue (Campaign) - 2002/2003	0.00	0.00
4004 · Revenue (Campaign) - 2003/2004	0.00	0.00
4007 · Revenue (Campaign) - 2004/2005	0.00	0.00
Campaign Revenue - Other	0.00	2,300,000.00
Total Campaign Revenue	0.00	2,300,000.00
Corp/Found matching gifts	0.00	0.00
dividend income-endowment	0.00	9,000.00
Grant Funding Received	0.00	25,000.00
Grants	5,100.00	
4008 · FCFH City of Murfreesboro Grant	0.00	4,500.00
other grants	0.00	10,000.00
Total Grants	0.00	14,500.00
realized gain/loss endowment	0.00	500.00
realized gain/loss investment	0.00	100.00
4009 · Sponsorships Recv'd	452.50	
Day of Caring Sponsor	0.00	3,000.00
4009 · Sponsorships Recv'd - Other	0.00	25,000.00
Total 4009 · Sponsorships Recv'd	452.50	28,000.00
4030 · Interest Income	0.00	25,000.00
5100 · - In-Kind Donations	0.00	7,500.00
5800 · Special events		
Event Sponsorship	0.00	0.00
Stand Up for Rutherford	0.00	0.00
5800 · Special events - Other	0.00	0.00
Total 5800 · Special events	0.00	0.00
Total Income	5,220.10	2,409,600.00

Expense

Accountant	8,500.00	10,500.00
Advertising	840.00	3,000.00
Bank Fees	1,200.00	3,000.00
Business Gifts	0.00	0.00
Conference Fees	1,500.00	1,500.00
Employee Development	0.00	500.00
Equipment		
Equipment Maintenance/Rental	11,700.00	7,000.00
Equipment - Other	2,225.00	1,500.00
Total Equipment	13,925.00	8,500.00
Incentives	1,000.00	1,000.00
Insurance	3,900.00	5,000.00
Meeting Expense	2,900.00	3,000.00
Memberships/Publications/Subscr		
Membership Dues	0.00	16,000.00
Memberships/Publications/Subscr - Other	35,000.00	27,000.00
Total Memberships/Publications/Subscr	35,000.00	43,000.00
misc	1,225.00	1,000.00
Office Supplies	15,819.00	12,500.00
Outside Professional Services		
Computer/Web Design & Hosting	1,500.00	1,500.00
7550 · Temporary help - contract	5,000.00	0.00
Outside Professional Services - Other	5,400.00	2,500.00
Total Outside Professional Services	11,900.00	4,000.00
Printing	12,949.00	13,000.00
Printing, Promotions, Publicati		
Printed Materials & Productions	91.91	0.00
Printing, Promotions, Publicati - Other	585.63	0.00
Total Printing, Promotions, Publicati	677.54	0.00
Rent	19,800.00	19,800.00
Salaries		
Health Insurance	35,400.00	28,935.00
Life Insurance	1,560.00	790.00
Payroll Taxes		
Employer FICA	25,824.93	33,475.00
FICA	0.00	0.00
Payroll Taxes - Other	2,352.56	0.00
Total Payroll Taxes	28,177.49	33,475.00
6560 · Payroll Expenses		
Retirement Plan	9,431.44	5,375.00
6560 · Payroll Expenses - Other	286,864.80	319,413.00
Total 6560 · Payroll Expenses	296,296.24	324,788.00
Total Salaries	361,433.73	387,988.00
Signage	6,600.00	3,000.00
Software	1,100.00	9,000.00
Subscriptions/Memberships	2,065.00	1,500.00
Taxes	1,200.00	750.00
Telephone	5,700.00	6,000.00
Travel		
Airfare	0.00	1,600.00
Lodging	0.00	1,600.00
Meals	1,362.06	2,000.00
Mileage	5,900.00	7,000.00

Travel - Other	2,700.00	1,000.00
Total Travel	<u>9,962.06</u>	<u>13,200.00</u>
Volunteer Appreciation	2,486.00	2,000.00
3050 - Postage	6,341.00	6,000.00
7500 - Other personnel expenses		
7520 - Accounting fees	0.00	0.00
7500 - Other personnel expenses - Other	0.00	0.00
Total 7500 - Other personnel expenses	<u>0.00</u>	<u>0.00</u>
Total Expense	<u>528,023.33</u>	<u>\$558,738.00</u>
Net Ordinary Income	-522,803.23	1,840,745.00
Other Income/Expense		
Other Income		13,000.00
EFSP Grant Award	0.00	2,000.00
Golf Tournament Revenue	<u>20,000.00</u>	<u>23,000.00</u>
Total Other Income	<u>20,000.00</u>	<u>38,000.00</u>
Other Expense		
Day of caring expense	2,000.00	3,000.00
DeTocqueville Expenses	2,000.00	3,000.00
Golf Tournament Expense		18,000.00
victory celebration exp	12,000.00	12,000.00
misc events	0.00	7,000.00
Total Other Expense	<u>16,000.00</u>	<u>43,000.00</u>
Net Other Income	<u>-16,000.00</u>	<u>-19,000.00</u>
Net Income	<u><u>-538,803.23</u></u>	<u><u>1,821,745.00</u></u>