|  |  |  |
| --- | --- | --- |
|  | **2017 Actual** | **2018 Budget** |
| **Revenue** |  |  |
| Annual Diaper Dash | $12,538 | $28,000 |
| Gifts and contributions | 29,349 | $32,000 |
| Grants Received | 36,334 | 40,000 |
| Diaper Contributions\*\* | 46,020 | 43,500 |
| Total Revenue | $124,241 | $143,500 |
|  |  |  |
| **Expenses** |  |  |
| Salaries and Benefits | $0 | $0 |
| Diaper Dash Expenses | 5,349 | 7,500 |
| Diaper Donations\* | 47,840 | 58,850 |
| Occupancy | 15,337 | 16,950 |
| Professional Fees | 1,309 | 1,200 |
| Diaper Purchases\* | 25,729 | 28,000 |
| Diaper Processing and Delivery | 12,026 | 9250 |
| Other Expenses | 797 | 1,000 |
| Advertising | 385 | 500 |
| State of TN | 140 | 160 |
| Printing and mailing | 1,913 | 1,000 |
| Computer and Website | 153 | 500 |
| Insurance | 1,502 | 2,800 |
| Travel | 907 | 1,800 |
| Volunteer Expenses | 1317 | 1,200 |
| Charitable Contributions | 5,670 | 5,000 |
| **Total Expense** | 120,374 | 138,410 |
|  |  |  |
| **Revenues** **less Expenses** | $3,867 | $5,090 |

\*Diaper Contributions received recorded at average purchase price, purchases at price paid

\*\* In December 2017 Huggies donated $34,314 worth of diapers to Nashville Diaper Connection