

<b>CES Operating Budget</b>			
<b>Nov. 1, 2010 - Oct. 31, 2011</b>			
<b>Budgeted Item</b>	<b>General Administration</b>	<b>Youth About Business Programs</b>	<b>Total</b>
<b>Executive Salary:</b>			
Management Salary	\$125,000.00	\$200,000.00	\$325,000.00
Market Director(s)		\$150,000.00	\$150,000.00
<b>Administrative Salary:</b>			
Office Staff	\$100,000.00	\$56,000.00	\$156,000.00
Training Center Staff		\$75,000.00	\$75,000.00
Staff (College Interns)		\$30,000.00	\$30,000.00
Staff (YAB HS Interns)		\$15,000.00	\$15,000.00
<b>Taxes/ Insurance/Payroll:</b>			
Property Insurance/Tax	\$6,000.00	\$20,000.00	\$26,000.00
Truck/Insurance		\$9,600.00	\$9,600.00
<b>Payroll Expenses:</b>			
Payroll Taxes	\$17,212.50	\$40,239.00	\$57,451.50
Worker's Compensation		\$20,000.00	\$20,000.00
Health Insurance	\$8,000.00	\$15,000.00	\$23,000.00
<b>Awards &amp; Events</b>			
Awards and Trophies		\$10,000.00	\$10,000.00
Event facilities & Supplies	\$6,450.00	\$40,000.00	\$46,450.00
Wall Street Conference		\$100,000.00	\$100,000.00
<b>Business Camp:</b>			
Curriculum/Lodging		\$130,000.00	\$130,000.00
Promotional Items		\$10,000.00	\$10,000.00
<b>Office /Center Expense:</b>			
Electricity	\$15,000.00	\$40,000.00	\$55,000.00
Contract Services		\$24,000.00	\$24,000.00
Postage	\$2,500.00	\$8,000.00	\$10,500.00
Printing	\$4,000.00	\$18,000.00	\$22,000.00
Information Technology	\$15,000.00	\$25,000.00	\$40,000.00
Telephone	\$8,000.00	\$15,000.00	\$23,000.00
Supplies	\$10,000.00	\$65,000.00	\$75,000.00
Equipment Rent		\$7,500.00	\$7,500.00
Capital Improvements		\$25,000.00	\$25,000.00
<b>Mortgage Interest:</b>			
Bank Interest Payments	\$85,000.00	\$21,000.00	\$106,000.00
<b>Other Expenses:</b>			
Consultant fees	\$20,000.00		\$20,000.00
Donations	\$20,000.00		\$20,000.00
Entertainment	\$4,500.00		\$4,500.00
Food	\$10,000.00	\$50,000.00	\$60,000.00
Gas	\$15,000.00	\$10,000.00	\$25,000.00
Marketing	\$10,000.00	\$20,000.00	\$30,000.00
Membership Relations	\$15,000.00		\$15,000.00
Miscellaneous	\$10,000.00	\$10,000.00	\$20,000.00
Advertising		\$10,000.00	\$10,000.00
Allowance/Benefits	\$20,000.00	\$16,000.00	\$36,000.00
Training	\$5,000.00	\$5,000.00	\$10,000.00
Travel/transportation	\$7,500.00	\$15,000.00	\$22,500.00
<b>Special Items:</b>			
YAB Scholarship Fund		\$20,000.00	\$20,000.00
YAB TC Development Fund		\$20,000.00	\$20,000.00
<b>Total</b>	<b>\$539,162.50</b>	<b>\$1,345,339.00</b>	<b>\$1,884,501.50</b>