

**EASTER SEALS TENNESSEE
FY2019 CONSOLIDATED BUDGET**

INCOME

CAMP	184,000
ECF CHOICES WEST	179,700
ECF CHOICES MIDDLE	107,000
LEXINGTON DAY CENTER	345,000
SUPPORTED LIVING - WTN	4,372,823
SUPPORTED LIVING - MTN	75,317
BENTON COUNTY REST AREA	394,576
DICKSON REST AREA	425,790
GRUNDY COUNTY REST AREA	374,802
MARION COUNTY REST AREA	248,281
BLDGS - JANITORIAL	362,328
CHOICES	662,475
DEVELOPMENT	208,400
TOTAL INCOME	<u>7,940,492</u>

EXPENSES

Personel Expenses	
Salaries	3,339,342
Overtime	710,949
Salaries part time	1,114,151
Training-new hire	67,500
DSP Extra pay	228,000
Client Wages	600
Total Salaries	<u>5,460,541</u>
Health, Disability & Life Insurance	370,593
403b Match	38,702
Payroll Taxes	435,843
Workers Compensation Insurance	64,999
Total Personel Expenses	<u>6,370,679</u>

Other operating expense	
Bank Charges	4,200
Classified ads	1,650
Contracted Services	170,263
Dues & Subscriptions	12,700
Insurance-Automobiles	102,068
Insurance-Other	136,284
Licenses & Fees	5,370
Maintenance-Building	2,625
Maintenance- Equipment	4,000
Maintenance- Grounds	2,600
Meetings	9,500
Postage & Shipping	5,100
Printing	2,830
Professional Fees	55,000
Rent-Building	149,079
Rent-Camp Facilities	83,000
Rent-Equipment	14,001
Supplies-Maintenance	203,447
Supplies-Office	31,087
Supplies-Program	26,700
Telephones	50,000
Training & Seminars	17,500
Transportation--Gas, Repair, Other	157,240
Transportation- Mileage	46,300
Travel-Non Mileage	3,200
Utilities	15,000
Depreciation	126,859
National Dues	50,358
Total Operating Expenses	<u>1,487,960</u>

TOTAL EXPENSES 7,858,639

NET RESULTS OPERATIONS 81,853