## CUMBERLAND RIVER COMPACT

Budget Overview: FYE21-22 - FY22 P&L Classes

April 2021 - March 2022

	TOTAL
Revenue	
Other Revenue	101,695.00
In-Lieu Fee Program Revenue	2,092,492.00
Interest Earned	31,200.00
Project Services	464,550.00
Total Other Revenue	2,689,937.00
Public Support	
Contributions	222,500.00
Compact Signers	15,000.00
Major Donor	50,000.00
Total Contributions	287,500.00
Government Grant Income	281,398.00
Other Grant Income	158,000.00
Special Event Revenue	56,650.00
Total Public Support	783,548.00
River Center	
Conferences/Workshops	20,000.00
Total River Center	20,000.00
Total Revenue	\$3,493,485.00
Cost of Goods Sold	
Program	
Consultant and Professional Fees	1,611,380.00
Contract Labor	271,550.00
Equipment Rental	6,400.00
Fees and Permits	1,500.00
Land Easement	384,800.00
Marketing Program	71,114.00
Supplies	232,270.00
Travel	34,400.00
Total Program	2,613,414.00
Total Cost of Goods Sold	\$2,613,414.00
GROSS PROFIT	\$880,071.00
Expenditures	
Accounting	60,000.00
Conferences	199.00
Contract Labor	330.00
Depreciation & Amortization Exp	16,651.00
Dues and Subscriptions	8,110.00
Fundraising	
Advertising/Promotional	600.00
Marketing	2,000.00
Professional Expenses	26,250.00
	-,

## CUMBERLAND RIVER COMPACT

Budget Overview: FYE21-22 - FY22 P&L Classes

April 2021 - March 2022

	TOTAL
Special Event Expenses	38,450.00
Supplies	4,550.00
Total Fundraising	71,850.00
Insurance	19,500.00
Legal and Professional Fees	13,900.00
Meetings / Food	4,800.00
Occupancy expenses	
Common Area Maintenance	10,613.00
Rent, parking, other occupancy	153,000.00
Telephone / Email	9,500.00
Utilities	5,750.00
Total Occupancy expenses	178,863.00
Other	
Equipment Purchase/Rental	3,500.00
Fees	6,250.00
Janitoral	6,250.00
Maintenance/Repairs	6,200.00
Professional Development	5,000.00
Total Other	27,200.00
Postage / Website / Email Markt	4,050.00
Printing & Publications	250.00
Staffing Costs	
Health Insurance	18,000.00
HRA Benefits	9,000.00
Payroll Expenses	60,260.00
Payroll Salaries and Wages	609,929.00
Retirement Contributions	18,297.00
Unemployment Benefits	1,700.00
Total Staffing Costs	717,186.00
Supplies	1,500.00
Total Expenditures	\$1,124,389.00
NET OPERATING REVENUE	\$ -244,318.00
Other Revenue	
PPP Forgiveness	90,589.00
Total Other Revenue	\$90,589.00
NET OTHER REVENUE	\$90,589.00
NET REVENUE	\$ -153,729.00