# LIVING DEVELOPMENT CONCEPTS, INC.

### INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2019

# LIVING DEVELOPMENT CONCEPTS, INC. INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Living Development Concepts, Inc. 3250 Dickerson Pike, Suite 212 Nashville, TN 37207

We have audited the accompanying financial statements of Living Development Concepts, Inc. (a not-for-profit organization), which comprise the statements of financial position as of December 31, 2019, and the related statement of activities, cash flows and functional expenses for the year then ended and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to

design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Living Development Concepts, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

SPD CPA Firm

SPD CPA Firm

January 12, 2021

# LIVING DEVELOPMENT CONCEPTS, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2019

Assets		
Current assets		
Cash	\$	3,726
Grants Receivable		229,000
Total current assets		232,726
Fixed Assets		
Land		62,000
Construction in Progress		86,715
Property		178,731
Furniture and Equipment		600
Accumulated Depreciation		(52,755)
Total fixed assets	-	275,291
Total assets	\$	508,017
Liabilities and net assets		
Current liabilities		
Rental Security Deposits	\$	454
Total current liabilities		454
Net Assets		
Without Donor Restrictions		328,832
With Donor Restriction		178,731
Total net assets		507,563
Total liabilities and net assets	\$	508,017

# LIVING DEVELOPMENT CONCEPTS, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions		With Donor Restrictions				Total Net Assets		
Gross tenant rent potential Less: Vacancy Net tenant rent potential	\$	20,417	\$		-	<u>-</u>	\$	20,417	
Grant Revenue Contributions Other Income Total Operating Revenue		326,154 94,022 588 441,181			- - -	- *		326,154 94,022 588 441,181	
Expenses Affordable Housing General and Administrative Total Expenses	F	118,450 10,515 128,965	<i>.</i>		- -	_	2	118,450 10,515 128,965	
Change in Net Assets Net Assets, Beginning of Year Net Assets, End of Year	\$	312,216 16,616 328,832	\$		- 78,731 78,731	- -	\$	312,216 195,347 507,563	

# LIVING DEVELOPMENT CONCEPTS, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2019

Cash flows from operating activities		
Increase in net assets	\$	312,216
Adjustments to reconcile change used in net assets to		
used net cash provided by (used in) operating activities:		
Depreciation		6,043
Increase in grants receivable		(229,000)
Decrease in accounts receivable		301
Net cash provided by operating activities		89,560
Cash flows from investing activities		
Construction in progress		(86,715)
Net cash provided by investing activities		(86,715)
Cash flows from financing activities		-
Net increase in cash and cash equivalents		2,845
Cash and cash equivalents, beginning of year		881
Cash and cash equivalents, end of year	\$	3,726

# LIVING DEVELOPMENT CONCEPTS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	Affordable Housing		General and Administrative		Total
Bank Service Charges	\$	-	\$	43	\$ 43
<b>Business Licenses and Permits</b>		-		141	141
Charitable Contributions		_		510	510
Computer and Internet Expenses			1	,064	1,064
Dues and Subscriptions		-		415	415
Insurance Expense		4,066		-	4,066
Miscellaneous Expense		3,194		-	3,194
Office Supplies		-		89	89
Office Expense		-		417	417
Printing and Reproduction		569		-	569
Professional Fees		99,094			99,094
Rent Expense		-	6	,300	6,300
Repairs and Maintenance		2,454		-	2,454
Taxes - Property		3,030		-	3,030
Telephone Expense		-	1	,536	1,536
Depreciation	W G	6,043		-	6,043
Total Expenses	\$	118,450	\$ 1	0,515	\$ 128,965

# NOTE 1---NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Organization

Living Development Concepts, Inc. ("LDC"), is a Tennessee Not-For- Profit corporation. LDC is a Community Housing Development Organization established to transform communities by innovative partnership and initiatives that revitalizes neighborhoods by creating affordable housing for eligible populations.

#### **Programs**

ABC's of Home Ownership Program- Education:

LDC develops housing solutions for qualified first-time buyers earning low-to-moderate incomes. LDC provides free workshops and one-on-one sessions to help individuals understand what is required and to navigate through the home buying process.

#### Affordable Housing Program:

LDC's mission is to promote home ownership through education and development. We build, renovate, sale, and rent affordable housing for veterans, seniors, families and individuals that are at or below eighty percent of the area medium income.

#### Basis of Presentation

The financial statements have been prepared on the accrual basis of accounting and accordingly revenue is recognized when earned, support and promises to give are recognized when received and expenses are recorded when incurred.

The financial statements presentation follows the recommendations of the Financial Accounting Standard Board's Accounting Standard Codification (FASB ASC 958), Financial Statements of Not-for-Profit Organizations. Under FASB ASC 958, LDC is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Financial position and activities are classified based on the existence or absence of donor restrictions as follows:

Net Assets Without Donor Restrictions — Net assets that are not restricted by purpose or time either temporarily or permanently by explicit donor stipulations or by law. Board designation does not constitute a donor restriction.

Net Assets With Donor Restrictions — Net assets that are restricted by purpose or time either temporarily or permanently by explicit donor stipulations or by law

Revenue, Support, and Expenses

LDC receives contributions from corporations and individual donors and recognizes revenue when cash or a firm promise to give is obtained.

Contributions received are measured at their fair value and are reported as an increase in net assets. LDC reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, LDC considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### **Income Taxes**

LDC is a tax-exempt entity under Section 501 (c) (3) of the Internal Revenue Code. Accordingly, no provision for income tax is considered necessary.

#### **Fixed Assets**

Disbursements for property and equipment are capitalized and reflected in the statement of financial position at cost. Expenditures for additions and major improvements are capitalized while those for maintenance and repairs are charged to expenses as incurred. Depreciation, which is reflected as an expense in the statement of activities, is computed on the straight-line method over the following estimated useful lives:

	Years
Furniture and equipment	3-10
Buildings	20-39

# NOTE 2—ASSETS WITH DONOR RESTRICTIONS

LDC entered into an agreement with the Metropolitan Development and Housing Agency (MDHA) in accordance with the Neighborhood Stabilization Program 2 (NSP2):

1.	1611 21st Avenue North	\$ 100,000
2.	1102 Clay Street	78,731
	Total	<u>\$ 178,731</u>

In consideration for the funds received, the following restrictions are placed on the property:

1. For the entire Affordability Period, the property shall be occupied only by households whose incomes meet the requirements described below.

2. The property must be set aside for households that that qualify as middle income households, which select households must have annual incomes that do not exceed 50 to 120 percent of the area median income, as determined by HUD and in accordance with the NSP2 Requirements, as may be amended from time to time.

3. The foregoing income and rent restrictions (the Affordability Restrictions) shall begin at Project Completion, which is defined as the date on which all necessary title transfer requirements and construction work have been performed, and MDHA has entered the project completion information into the disbursement and information system established by HUD. The Affordability Restrictions shall continue for a period of 20 years beginning on the date of Project Completion (the Affordability Period). The Property must remain affordable for the entire Affordability Period.

4. The Affordability Restrictions may be released in writing by MDHA in its sole discretion, prior to the end of the Affordability Period. A sale by foreclosure or transfer in lieu of foreclosure under a deed of trust encumbering the Property that has priority shall terminate the Affordability Period and the Affordability Restrictions, to the extent permitted by HUD.

#### NOTE 3—GRANTS RECEIVABLE

In November 2019, LDC received an award of \$229,000 from the Barnes Housing Trust fund for the development of two affordable housing units. The grant award was contingent on the organization receiving a firm loan commitment in the amount of \$231,000 from a traditional lending institution by December 31, 2020. LDC received this loan commitment on December 20, 2020. The balance of the grant receivable as of December 31, 2020 was \$229,000.

#### NOTE 4—OFFICE RENT

LDC rents space in the building known as the Skyline Professional Center, located at 3250 Dickerson Pike. The monthly rental expense is \$400 monthly. Additional operational costs are \$125. Total monthly rent expense is \$525. Total rental expense as of December 31, 2019 was \$6,300.

# **NOTE 5--SUBSEQUENT EVENTS**

In December 2019, LDC received a proposal from the Housing Fund for a first mortgage in the amount of \$231,000 for construction loan funding for two single family homes. The loan is for 12 months with a 3.25% fixed interest rate.

Once the loan has been finalized, the related mortgage will be included on the financial statements.

There were no other subsequent events requiring disclosure as of January 12, 2021, the date management evaluated such evens. January 12, 2021 is the date the financial statements were available to be issued.