

Season Center for the Arts (Budget revised with updated Gant information) 2012-13 Season - Production Budgets

Total Attendance per run	11 shows	11 shows	11 shows	12 Shows	11 shows	11 shows	11 shows	11 shows	11 shows
Season Ticket Cost per ticket	1540	151	1100	1776	1485	1265	1265	1485	1485
Individual Ticket cost	151	151	151	151	151	151	151	151	151
Fri/Sat/Sun Show only Ticket Cost	27	27	27	30	27	27	27	27	27
Child Ticket cost	22	22	22	23	22	22	22	22	22
Thursdays Show only ticket	12	12	12	12	12	12	12	12	12
Season Ticket holders	400	400	400	400	400	400	400	400	400
Door Purchases	810	370	370	1046	756	535	535	756	756
Show Only Fri/Sat/Sun	100	100	100	100	100	100	100	100	100
Thursdays Show only special	180	180	180	180	180	180	180	180	180
Children	17,533	50	50	50	50	50	50	50	50

REVENUES:

Tennessee Arts Commission	687	687	687	687	687	687	687	687	687	-	-	-	-	-	-
Metro Arts Commission	3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	3,875	-	-	-	-	-	-
Other Grants	750	750	750	750	750	750	750	750	750	-	-	-	-	-	-
SCA Class Revenue Net	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Sponsorships	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	500	500	500	500	500	500
SCA Fund Raiser															

Ticket Sales	8,629	8,629	8,629	8,629	8,629	8,629	8,629	8,629	8,629						
Season	8,663	21,870	9,990	31,380	20,385	14,445	14,445	14,445	20,385						
Per Show - with Dinner	2,970	2,200	2,200	2,300	2,200	2,200	2,200	2,200	2,200						
Per Show - \$22 Show only	1,650	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160						
Per Show - \$12 Show only		675	675	675	675	675	675	675	675						
Per Show - Childrens															

Facility rental										500				500	3,300	500
Tech Rental																
Camp Fees	4,250															
t-shirts																
video																

EXPENSES:

Artistic Staff																
Director covered by permanent staff		1,000	1,000		1,000	1,000	1,000	1,000	1,000							
Music Director	1,500	1,000	1,000		2,850	2,850	3,050	2,850	2,850							
Band Members - varies		1,800	2,850		750	800	860	860	750							
Sound Engineer		800	750		860	860	860	860	860							
Lighting Engineer		900	860		300	300	300	300	300							
Backstage Manager		300	300		300	300	300	300	300							
Costumer		300	300		300	300	300	300	300							
Visual Artist																
Counselors																
Choreographer covered by permanent staff		500	500		500	500	500	500	500							
Set Designer/Master builder		500	500		500	500	500	500	500							

Total Revenues	\$ 4,250	\$ 20,094	\$ 42,345	\$ 30,465	\$ 51,955	\$ 40,860	\$ 34,920	\$ 37,520	\$ 40,860	\$ 1,000	\$ 500	\$ 1,000	\$ 3,800	\$ 1,000		
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Season Ticket Cost per ticket	1540	1100	1100	1776	1485	1265	1265	1265	1485
Individual Ticket cost	151	151	151	151	151	151	151	151	151
Fri/Sat/Sun Show only Ticket Cost	27	27	27	30	27	27	27	27	27
Child Ticket cost	22	22	22	23	22	22	22	22	22
Thursdays Show only ticket	13.5	13.5	13.5	13.5	13.5	13.5	13.5	13.5	13.5
	12	12	12	12	12	12	12	12	12
Season Ticket holders	400	400	400	400	400	400	400	400	400
Door Purchases	810	370	1046	755	535	535	535	755	
Show Only Fri/Sat/Sun	100	100	100	100	100	100	100	100	
Thursdays Show only special	180	180	180	180	180	180	180	180	
Children	50	50	50	50	50	50	50	50	
	17,533								

Support Staff

	Hourly Rate	Hours Worked	Total Pay	Overtime Pay	Gross Pay	FICA Deduction	Tax Deduction	Net Pay
Kitchen Manager	\$50	550	\$550	\$0	\$550	\$82.50	\$0	\$467.50
Dining Room Manager	\$100	550	\$550	\$0	\$550	\$82.50	\$0	\$467.50
Box Office Manager	\$200	200	\$200	\$0	\$200	\$33.00	\$0	\$167.00
Total Support Staff	\$ -	300	\$1,300	\$1,300	\$1,400	\$1,300	\$1,300	\$1,300

Food Costs

[illegible]

Production Expenses

Category	Item	Unit	Cost	Revenue	Profit	Margin
Costumes	Costumes	\$	1,250	1,000	1,250	1,250
	Props	\$	750	750	750	750
	Set Construction	\$	1,750	2,000	1,750	2,000
	Marketing	\$	2,000	2,000	2,000	2,000
	Printing	\$	750	750	750	750
Vehicle	Vehicle	\$	400	400	400	400
	Postage	\$	800	800	800	800
Programs	Programs	\$	-	-	-	-
	Laundry	\$	100	100	100	100
Licensing	Licensing	\$	400	400	400	400
	Fees	\$	3,495	3,735	3,495	3,089
Miscellaneous	Miscellaneous	\$	100	100	100	100
	Video	\$	-	-	-	-

Administration salary & Benefits SCA admin director & Benefits PrimeTime Players

\$	1,600	\$	1,600	\$	1,600	\$	3,926	\$	3,926
\$	•	\$	•	\$	•	\$	•	\$	•

**Season Center for the Arts (Budget revised with updated Gant information)
2012-13 Season - Production Budgets**

	11 shows	11 shows	11 shows	12 Shows	11 shows	11 shows	11 shows	11 shows	11 shows
Total Attendance per run									
Season Ticket Cost per ticket	1540	1540	1100	1776	1485	1285	1285	1488	151
Individual Ticket cost	151	151	151	151	151	151	151	151	151
Fri/Sat/Sun Show only Ticket Cost	27	27	27	30	27	27	27	27	27
Child Ticket cost	22	22	22	23	22	22	22	22	22
Thursdays Show only ticket	13.5	13.5	13.5	13.5	13.5	13.5	13.5	13.5	13.5
	12	12	12	12	12	12	12	12	12
Season Ticket holders	400	400	400	400	400	400	400	400	400
Door Purchases	810	370	1046	755	535	535	755	535	755
Show Only Fri/Sat/Sun	100	100	100	100	100	100	100	100	100
Thursdays Show only special	180	180	180	180	180	180	180	180	180
Children	50	50	50	50	50	50	50	50	50
	17,533								

		(7-12 thru 7-28)	(9-13 thru 9-29)	(11-1 thru 11-17)	11/29 thru 12-16	(2-28 thru 3-16)	(4-1 thru 4-27)	(6-5 thru 6-22)	Jul-12 Event	Aug-12 Event	Sep-12 Event	Oct-12 Event	Nov-12 Event
Administrative	Summer Theatre into The Woods Camp (Musical)								\$ 2,364	\$ 2,364	\$ 2,364	\$ 2,364	\$ 2,364
Ticketing Fees		\$ 731	\$ 731	\$ 731	\$ 731	\$ 731	\$ 731	\$ 731	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750
Credit Card Discount									\$ 400	\$ 400	\$ 400	\$ 400	\$ 400
Admin overhead (Misc) & Audit Support FF									\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750
Building Allocation									\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750
Admin Overhead		\$ 731	\$ 731	\$ 731	\$ 731	\$ 731	\$ 731	\$ 731	\$ 8,614	\$ 8,614	\$ 8,614	\$ 10,940	\$ 10,940

Total Expenses	\$ 3,100	\$ 20,176	\$ 27,416	\$ 22,899	\$ 27,125	\$ 25,876	\$ 24,546	\$ 24,059	\$ 25,300	\$ 8,614	\$ 8,614	\$ 8,614	\$ 10,940	\$ 10,940
Net Gain/(Loss)	\$ 1,150	\$ (82)	\$ 14,929	\$ 7,567	\$ 24,830	\$ 14,984	\$ 10,374	\$ 10,862	\$ 15,561	\$ (7,614)	\$ (8,114)	\$ (7,614)	\$ (7,140)	\$ (9,940)

Season Center for the Arts (B)
2012-13 Season - Production I

Total Attendance per run
Season Ticket Cost per ticket
Individual Ticket cost
Fri/Sat/Sun Show only Ticket Cost
Child Ticket cost
Thursdays Show only ticket

Season Ticket holders
Door Purchases
Show Only Fri/Sat/Sun
Thursdays Show only special
Children

REVENUES:

	Dec-12 Event	Jan-13 Event	Feb-13 Event	Mar-13 Event	Apr-13 Event	May-13 Event	Jun-13 Event	Grand Total
REVENUES:								
Tennessee Arts Commission	\$	-						\$ 5,495
Metro Arts Commission	\$	-						\$ 31,000
Other Grants	\$	-						\$ 6,000
SCA Class Revenue Net								\$ -
Other Sponsorships								\$ 12,000
SCA Fund Raiser	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000
Ticket Sales								\$ -
Season								\$ -
Per Show - with Dinner								\$ 60,400
Per Show- \$22 Show only								\$ 141,563
Per Show - \$12 Show only								\$ 18,470
Per Show - Childrens								\$ 16,770
								\$ 4,725
								\$ -
Facility rental								\$ 19,500
Tech Rental	\$ 3,000	\$ 500	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800		\$ -
Camp Fees								\$ -
t-shirts								\$ 4,250
video								\$ -
Total Revenues	\$ 3,500	\$ 1,000	\$ 3,300	\$ 3,400	\$ 3,300	\$ 3,300	\$ 500	\$ 356,173

EXPENSES:

Artistic Staff

Director covered by permanent staff	\$	2,000
Music Director	\$	9,500
Band Members - varied	\$	22,150
Sound Engineer	\$	6,150
Lighting Engineer	\$	5,970
Backstage Manager	\$	2,450
Consumer	\$	2,400
Visual Artist	\$	-
Counselors	\$	-
Choreographer covered by permanent staff	\$	1,000
Set Designer/Master builder	\$	4,000

2012-13 Season - Production I

Total Attendance per run

Season Ticket Cost per ticket

Individual Ticket cost

Fri/Sat/Sun Show only Ticket Cost

Child Ticket cost

Thursdays Show only ticket

Season Ticket holders

Door Purchases

Show Only Fri/Sat/Sun

Thursda

Children

	Dec-12 Event	Jan-13 Event	Feb-13 Event	Mar-13 Event	Apr-13 Event	May-13 Event	Jun-13 Event	Grand Total
Camp Director								\$ 1,500
Total Artistic Staff	\$ 350	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,120

Support Staff

Kitchen Manager	50	\$	3,950
Dining Room Manager	50	\$	4,050
Box Office Manager		\$	1,600

Total Support Staff

Total Support Staff	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,600
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Food Costs

Food	\$ 750	\$ 32,574
Miscellaneous Kitchen	\$	\$ 2,000

Total Food Costs

Total Food Costs	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34,579
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Production Expenses

Costumes	\$	8,750
Props	\$	5,500
Set Construction	\$	15,000
Marketing	\$	16,000
Printing	\$	6,000
Vehicle	\$	3,200
Postage	\$	6,400
Programs	\$	-
Laundry	\$	-
Lighting	\$	800
Licensing Fees	\$	3,800
Miscellaneous	\$	27,204
Video	\$	900
V--shirts	\$	-

Total Production Expenses

Total Production Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Administration salary& Benefits	3,926 \$	3,926 \$	3,926 \$	3,926 \$	3,926 \$	3,926 \$	\$ 40,137
SCA admin director & Benefits	- \$	- \$	- \$	- \$	- \$	- \$	\$ -
PineTime Players	- \$	- \$	- \$	- \$	- \$	- \$	\$ -

**Season Center for the Arts (BI
2012-13 Season - Production I**

Total Attendance per run
 Season Ticket Cost per ticket
 Individual Ticket cost
 Fri/Sat/Sun Show only Ticket Cost
 Child Ticket cost
 Thursdays Show only ticket
 Season Ticket holders
 Door Purchases
 Show Only Fri/Sat/Sun
 Thursdays Show only special
 Children

	Dec-12 Event	Jan-13 Event	Feb-13 Event	Mar-13 Event	Apr-13 Event	May-13 Event	Jun-13 Event	Grand Total
Administrative	\$ 2,364	\$ 2,364	\$ 2,364	\$ 2,364	\$ 2,364	\$ 2,364	\$ 2,364	\$ 28,368
Ticketing Fees	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750	\$ 9,000
Credit Card Discount	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 4,800
Admin overhead (Misc) & Audit	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 21,000
Support FF	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 1,750	\$ 21,000
Building Allocation	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 130,150
Admin Overhead								
Total Expenses	\$ 12,140	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 10,940	\$ 325,998
Net Gain/(Loss)	\$ (8,640)	\$ (9,940)	\$ (7,640)	\$ (7,640)	\$ (7,640)	\$ (7,640)	\$ (10,440)	\$ 175