

**Alignment Nashville
2017-2018 Budget**

	Alignment Nashville (unrestricted)	Nashville Hub (unrestricted)	Alignment USA (unrestricted)		FNGL Contract (restricted)	Academies of Nashville Support (restricted)	Projected Budget 2017-2018	Total 2016-2017 Budget
Revenue								
Non-Government Grants (Foundations & Nonprofits)	\$ 110,000.00	\$ 2,500.00			\$ 88,792.00		\$ 201,292.00	
Government Grants								
Metro Nashville Government	\$ 150,000.00						\$ 150,000.00	
MNPS	\$ 200,000.00						\$ 200,000.00	
Investments (Interest, dividends)	\$ 1,107.00	\$ 918.00	\$ 675.00				\$ 2,700.00	
Program Fees, Support Services, Funds Transfers								
Support Services			\$ 487,666.67				\$ 487,666.67	
Hub Consulting		\$ 183,000.00					\$ 183,000.00	
Travel reimbursements		\$ 27,000.00	\$ 44,415.00				\$ 71,415.00	
Administrative Fees for FNGLContract	\$ 6,392.00						\$ 6,392.00	
Funds Transfer to Academies of Nashville Support Fund (unrestricted to restricted)						\$ 191,828.00	\$ 191,828.00	
Event Income								
Large Events- ASVs and Alignment Annual Conference	\$ 125,742.00	\$ 999,200.00	\$ 104,000.00				\$ 1,228,942.00	
Small Events- SEL, SSV and Regional Alignment Institutes	\$ 13,000.00	\$ 70,128.00	\$ 20,000.00				\$ 103,128.00	
Total Revenue	\$ 606,241.00	\$ 1,282,746.00	\$ 656,756.67		\$ 88,792.00	\$ 191,828.00	\$ 2,826,363.67	\$2,857,021.18
Expenses								
Salaries & Wages - other	\$ 401,467.85	\$ 147,235.66	\$ 220,727.08				\$ 769,430.59	
Hourly Wages	\$ 6,250		\$ 2,160.00				\$ 8,410.00	
Employee Benefits	\$ 46,003.77	\$ 20,598.70	\$ 24,947.32				\$ 91,549.79	
Payroll Taxes, etc.	\$ 30,712.29	\$ 11,263.53	\$ 16,885.62				\$ 58,861.44	
Total Compensation	\$ 484,433.91	\$ 179,097.89	\$ 264,720.02				\$ 928,251.82	\$1,013,735.66
Payroll Fees	\$ 1,100.00	\$ 675.00	\$ 918.00				\$ 2,693.00	
Business Registration Fees	\$ 180.40	\$ 110.00	\$ 149.60				\$ 440.00	
Contract Services								
Auditors/990 prep/ Accounting Consulting	\$ 4,920.00	\$ 3,000.00	\$ 4,080.00				\$ 12,000.00	
Consultant (operations expense)		\$ 275.00	\$ 7,700.00				\$ 7,975.00	
Legal Services	\$ 3,075.00	\$ 1,875.00	\$ 2,550.00				\$ 7,500.00	
Outside Contract Services	\$ 451.00	\$ 275.00	\$ 374.00				\$ 1,100.00	
Web Developer		\$ 450.00					\$ 450.00	
Graphic Design	\$ 2,000.00						\$ 2,000.00	
Hub Operations Consulting		\$ 64,500.00					\$ 64,500.00	
Contract Services- Other								
Professional Services (Facilitation, Consultation, IT Support)	\$ 600.00	\$ 10,000.00			\$ 79,900.00		\$ 90,500.00	
Facilities & Equipment								
Rent	\$ 21,033.42	\$ 12,825.25	\$ 17,442.35				\$ 51,301.02	
Utilities	\$ 3,590.00	\$ 2,189.00	\$ 2,977.00				\$ 8,756.00	
Furniture	\$ 410.00	\$ 250.00	\$ 340.00				\$ 1,000.00	
Equipment Buy Rent & Maintain	\$ 3,610.00	\$ 2,200.00	\$ 2,995.00				\$ 8,805.00	
Facilities Equipment - Other	\$ 210.00	\$ 125.00	\$ 175.00				\$ 510.00	
Operations								
Books, Subscriptions, References	\$ 1,066.00	\$ 650.00	\$ 884.00				\$ 2,600.00	
Outside Computer Service (Cloud storage) (Quickbooks)	\$ 1,373.50	\$ 837.50	\$ 1,139.00				\$ 3,350.00	
Postage & Shipping	\$ 287.00	\$ 175.00	\$ 238.00				\$ 700.00	
Printing & Copying	\$ 1,670.00	\$ 1,400.00	\$ 1,975.00				\$ 5,045.00	
Supplies	\$ 2,050.00	\$ 1,250.00	\$ 1,700.00				\$ 5,000.00	
Phone, fax, inet conference calls	\$ 8,500.00	\$ 2,600.00	\$ 1,900.00				\$ 13,000.00	

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Other Types of Expenses							
Advertising	\$ 500.00	\$ 5,000.00	\$ 500.00			\$ 6,000.00	
Communications and In-House Publications	\$ 4,838.00	\$ 2,950.00	\$ 4,012.00			\$ 11,800.00	
Website Fees (Domains, Hosting, Technology)	\$ 350.00	\$ 700.00				\$ 1,050.00	
Banking Fees	\$ 100.00					\$ 100.00	
Insurance (Liability, D&O)	\$ 3,896.03	\$ 2,375.63	\$ 3,230.85			\$ 9,502.51	
Membership Dues	\$ 2,300.00					\$ 2,300.00	
Staff Development	\$ 1,127.50	\$ 687.50	\$ 935.00		\$ 50,000.00	\$ 52,750.00	
Travel & Meetings							
In town Meetings	\$ 2,000.00					\$ 2,000.00	
Out of town Meetings Conventions Travel (operations)	\$ 10,600.00	\$ 5,000.00	\$ 5,100.00			\$ 20,700.00	
Community Network/Readiness Travel			\$ 7,900.00			\$ 7,900.00	
Community Network/Readiness Meals/Per Diem			\$ 715.00			\$ 715.00	
Funds Transfer							
Other Costs/Funds Transfer to Alignment Nashville				\$ 6,392.00		\$ 6,392.00	
Other Costs/Funds Transfers to Academies of Nashville (restricted)		\$ 191,828.00				\$ 191,828.00	
Other Costs/Funds Transfer to Hub				\$ 2,500.00		\$ 2,500.00	
Event Expenses							
Event Expenses Misc	\$ 12,000.00	\$ 2,000.00	\$ 8,500.00		\$ 47,000.00	\$ 69,500.00	
Event Management AUSA and Consultants		\$ 51,000.00	\$ 8,000.00			\$ 59,000.00	
Event Facility Catering AV		\$ 91,500.00	\$ 30,000.00			\$ 121,500.00	
Event Hotel and Transportation		\$ 331,000.00	\$ 45,000.00			\$ 376,000.00	
Cvent and Credit Card Processing		\$ 18,500.00	\$ 6,500.00			\$ 25,000.00	
Event Supplies/Printing/Shipping		\$ 2,500.00	\$ 3,000.00			\$ 5,500.00	
Honorariums & Stipends		\$ 85,000.00	\$ 3,000.00		\$ 40,000.00	\$ 128,000.00	
Regional AUSA Event Expenses			\$ 20,000.00			\$ 20,000.00	
Student Study Visit Expense		\$ 43,730.00				\$ 43,730.00	
Direct Consulting Expenses							
Consultants		\$ 107,887.50	\$ 113,000.00			\$ 220,887.50	
Consultant Travel		\$ 32,750.00	\$ 44,415.00			\$ 77,165.00	
Consultant Meals/Per Diem		\$ 5,000.00	\$ 4,020.00			\$ 9,020.00	
Consultant Printing/Supplies		\$ 3,000.00				\$ 3,000.00	
Consultant Shipping and Freight		\$ 250.00				\$ 250.00	
Comco Development			\$ 52,550.00			\$ 52,550.00	
Send to reserves	\$ 10,000.00	\$ 15,000.00				\$ 25,000.00	
Send to Endowment (proposed)					\$ 50,000.00	\$ 50,000.00	
Total Operating Expenses	\$ 103,837.85	\$ 1,103,320.38	\$ 407,914.80	\$ 88,792.00	\$ 187,000.00	\$ 1,890,865.03	\$ 1,765,618.82
Total Expenses	\$ 588,271.76	\$ 1,282,418.27	\$ 672,634.82	\$ 88,792.00	\$ 187,000.00	\$ 2,819,116.85	\$ 2,779,354.48
Surplus/Deficit	\$ 17,969.24	\$ 327.73	\$ (15,878.15)	\$ -	\$ 4,828.00	\$ 7,246.82	\$ 77,666.70