

FY 22-23 Budget

October 1, 2022 - September 30, 2023

OPERATING INCOME

1	<i>Annual Giving</i>		
2	General campaign - Davidson County	\$	320,000
3	General campaign - Outlying Counties	\$	120,000
4	General campaign-United Way Designations	\$	9,000
5	Gift to Girls Campaign	\$	35,000
6	Capital Campaign		
7	Gold Community Luncheon - Nashville	\$	125,000
8	Golf Tournament (net)	\$	53,000
9	ERTC - Government Grant		
10	Community Events	\$	20,000
11	<i>Subtotal - Annual Giving</i>	\$	682,000
12	United Way Allocations	\$	13,000
13	<i>Total Public Support</i>	\$	695,000
14	<i>Other Operating Income</i>		
15	Camp and Outdoor Program Fees	\$	979,800
16	Council Sponsored Program Fees	\$	74,525
17	Interest Income	\$	5,500
18	Insurance Proceeds		
19	Administrative Fee (SPF)	\$	6,000
20	Retail Sales (net)	\$	90,852
21	<i>Subtotal - Other Operating Income</i>	\$	1,156,677
22	<i>Total - Adult Generated Operating Income</i>	\$	1,851,677
23	<i>Girl Generated Income</i>		
24	Fall Product Sale (net)	\$	176,000
25	Cookie Program (net)	\$	3,610,000
26	<i>Total Girl Generated Operating Income</i>	\$	3,786,000
27	<i>Total Operating Income</i>	\$	5,637,677

OPERATING EXPENSES

28	Salaries	\$	2,507,825
29	Program Consultants	\$	177,900
30	Employee Benefits	\$	462,304
31	<i>Total Personnel</i>	\$	3,148,029
32	Professional Fees	\$	280,000
33	Supplies	\$	267,806
34	Telephone	\$	70,818
35	Postage & Shipping	\$	12,616
36	Occupancy	\$	734,160
37	Capital Maintenance Expenditures	\$	223,500
38	Rental of Equipment	\$	37,100
39	Printing & Subscriptions	\$	49,570
40	Travel	\$	107,310
41	Training, Conferences and Food for Events	\$	231,400
42	Financial Assistance	\$	240,800
43	Membership Dues	\$	5,354
44	General Insurance	\$	37,620
45	Miscellaneous	\$	68,925
46	<i>Total Operating Expenses</i>	\$	5,515,008
47	<i>Net Income (Loss) from Normal Operating Act</i>	\$	122,669