



**Operating Budget
7/1/23 - 6/30/24**

Revenue		
	Exchange Clubs/Economic Club of Nashville	\$100,000
	Individuals & Major Gifts	\$205,000
	Foundations/Corporations	\$320,000
	United Ways	\$84,500
	Program Fees & Community Presentations	\$25,000
	Government Grants/Contracts	\$874,252
	Agency Annual Event/3rd Party Events	\$308,300
	Rental, Interest & Investment Income	\$8,400
	Total Revenue	\$1,925,452
Expenses		
	Salaries & Benefits	\$1,479,063
	Contract Wages	\$44,000
	Legal & Professional Fees	\$19,500
	Travel & Mileage	\$23,750
	Personnel & Board Costs	\$4,250
	Dues & Licenses	\$4,000
	Equipment Rental	\$12,000
	Meals & Entertainment	\$2,200
	Merchant & Bank Fees	\$2,500
	Occupancy (Utilities/Lawncare/Maintenance)	\$33,900
	Postage	\$6,700
	Marketing/Advertising	\$22,500
	Communications & Technology	\$46,139
	Professional Development/Conferences/Mtgs	\$25,000
	Printing & Publications	\$7,900
	Client Assistance	\$70,000
	Supplies	\$26,525
	Insurance	\$25,000
	Fundraising	\$67,625
	Volunteer & Misc. Expenses	\$2,900
	Total Expenses	\$1,925,452
	Surplus/Deficit	\$0