

NOAH

BUDGET VS. ACTUALS: 2017APPROVEDBUDGET - FY17 P&L

January - December 2017

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Contributions & Grants				
Events				
Banquet				
Ads	11,396.00	16,000.00	-4,604.00	71.225%
Donations	9,935.00	4,400.00	5,535.00	225.79545%
Reception	1,850.00	6,250.00	-4,400.00	29.60%
Sponsors	5,250.00	3,000.00	2,250.00	175.00%
TicketSales	22,690.00	26,250.00	-3,560.00	86.4381%
Total Banquet	51,121.00	55,900.00	-4,779.00	91.45081%
Challenge Grant Match 2016	1,600.00	29,000.00	-27,400.00	5.51724%
Challenge Grant Match 2017	58,258.32		58,258.32	
Public Meetings	9,187.64	4,500.00	4,687.64	204.16978%
Total Events	120,166.96	89,400.00	30,766.96	134.41494%
Grants	113,800.00	65,500.00	48,300.00	173.74046%
Individual Gifts	5,349.90	1,800.00	3,549.90	297.21667%
PayPal Donations	1,830.00	15,525.00	-13,695.00	11.78744%
Total Individual Gifts	7,179.90	17,325.00	-10,145.10	41.44242%
Membership Dues				
2016	31,235.33	36,000.00	-4,764.67	86.76481%
2017	4,671.64		4,671.64	
2018	1,583.00		1,583.00	
Total Membership Dues	37,489.97	36,000.00	1,489.97	104.13881%
Membership Gifts	265.90		265.90	
Total Contributions & Grants	278,902.73	208,225.00	70,677.73	133.94296%
Sales of Product Revenue	30.00	1,800.00	-1,770.00	1.66667%
Unapplied Cash Payment Revenue	2,548.00		2,548.00	
Total Revenue	\$281,480.73	\$210,025.00	\$71,455.73	134.02249%
Cost of Goods Sold				
Cost of Goods Sold		900.00	-900.00	
Total Cost of Goods Sold	\$0.00	\$900.00	\$ -900.00	0.00%
GROSS PROFIT	\$281,480.73	\$209,125.00	\$72,355.73	134.59927%
Expenditures				
Core Functions				
Entertainment	2,996.70	2,100.00	896.70	142.70%
Leadership Training	2,733.61	2,400.00	333.61	113.90042%
Membership Dues	17,212.49	16,175.00	1,037.49	106.41416%
Mileage & Parking	1,894.01	2,400.00	-505.99	78.91708%
Publicity	1,892.55	600.00	1,292.55	315.425%
Total Core Functions	26,729.36	23,675.00	3,054.36	112.9012%
Events				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Fundraising	360.00		360.00	
Entertainment	1,738.78	6,500.00	-4,761.22	26.75046%
Food	17,911.49	18,600.00	-688.51	96.29833%
Insurance		250.00	-250.00	
Logistics/Venue	1,523.27	1,000.00	523.27	152.327%
Printing	625.00	1,200.00	-575.00	52.08333%
Total Fundraising	22,158.54	27,550.00	-5,391.46	80.43027%
Public Meetings	3,685.77	1,463.00	2,222.77	251.93233%
Training	-269.30	1,737.00	-2,006.30	-15.50374%
Total Events	25,575.01	30,750.00	-5,174.99	83.17076%
Office/General Administrative Expenditures				
Bank Charges	229.05		229.05	
IntuitMerchantAcct	123.66	120.00	3.66	103.05%
Paypal fee	48.36	180.00	-131.64	26.86667%
Total Bank Charges	401.07	300.00	101.07	133.69%
Dues & subscriptions		175.00	-175.00	
Government Licenses & Fees	325.00	180.00	145.00	180.55556%
Insurance	930.80	2,100.00	-1,169.20	44.32381%
IT	5,050.57	1,980.00	3,070.57	255.07929%
Legal & Professional Fees	720.00		720.00	
Mail & Shipping	962.09	700.00	262.09	137.44143%
Printing/Copying	534.79	480.00	54.79	111.41458%
Rent	6,933.29	2,400.00	4,533.29	288.88708%
Supplies	1,577.78	900.00	677.78	175.30889%
Travel-Gamaliel	4,013.58		4,013.58	
Travel-NOAH	1,189.99	3,000.00	-1,810.01	39.66633%
Total Office/General Administrative Expenditures	22,638.96	12,215.00	10,423.96	185.33737%
Payroll Expenditures	128,780.83	135,983.99	-7,203.16	94.70294%
Total Expenditures	\$203,724.16	\$202,623.99	\$1,100.17	100.54296%
NET OPERATING REVENUE	\$77,756.57	\$6,501.01	\$71,255.56	1,196.06907%
NET REVENUE	\$77,756.57	\$6,501.01	\$71,255.56	1,196.06907%

NOAH

2018 BUDGET VS. ACTUALS FULL YEAR

January - December 2018

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Contributions & Grants				
Events				
Banquet	39,305.00	60,900.00	-21,595.00	64.54 %
Challenge Grant Match 2018	26,210.14	53,000.00	-26,789.86	49.45 %
Public Meetings	4,715.00	9,200.00	-4,485.00	51.25 %
Total Events	70,230.14	123,100.00	-52,869.86	57.05 %
Grants	145,910.73	100,000.00	45,910.73	145.91 %
Individual Gifts	13,386.31	6,473.00	6,913.31	206.80 %
Membership Dues	32,372.96	41,000.00	-8,627.04	78.96 %
Membership Gifts	1,000.00	275.00	725.00	363.64 %
Total Contributions & Grants	262,900.14	270,848.00	-7,947.86	97.07 %
Interest Income	828.21		828.21	
Sales of Product Revenue		30.00	-30.00	
Unapplied Cash Payment Revenue	-750.00	1,798.00	-2,548.00	-41.71 %
Total Revenue	\$262,978.35	\$272,676.00	\$ -9,697.65	96.44 %
Cost of Goods Sold	\$6.56	\$0.00	\$6.56	0.00%
GROSS PROFIT	\$262,971.79	\$272,676.00	\$ -9,704.21	96.44 %
Expenditures				
Core Functions				
Board Meetings	1,498.79		1,498.79	
Entertainment	4,230.22	3,000.00	1,230.22	141.01 %
Leadership Training	5,631.23	8,100.00	-2,468.77	69.52 %
Membership Dues	23,692.52	19,800.00	3,892.52	119.66 %
Mileage & Parking	186.90	3,000.00	-2,813.10	6.23 %
Publicity	1,046.18	1,500.00	-453.82	69.75 %
Total Core Functions	36,285.84	35,400.00	885.84	102.50 %
Events				
Fundraising	20,282.50	24,850.00	-4,567.50	81.62 %
Public Meetings	1,402.86	5,000.00	-3,597.14	28.06 %
Training		800.00	-800.00	
Total Events	21,685.36	30,650.00	-8,964.64	70.75 %
Office/General Administrative Expenditures				
Bank Charges	351.44	510.00	-158.56	68.91 %
Dues & subscriptions		175.00	-175.00	
Equipment		600.00	-600.00	
Government Licenses & Fees	240.94	190.00	50.94	126.81 %
Insurance	1,500.00	2,100.00	-600.00	71.43 %
IT	3,103.63	3,600.00	-496.37	86.21 %
Legal & Professional Fees	350.00	4,070.00	-3,720.00	8.60 %
Mail & Shipping	206.47	600.00	-393.53	34.41 %
Printing/Copying	1,435.08	7,200.00	-5,764.92	19.93 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Rent	6,399.96	6,396.00	3.96	100.06 %
Supplies	720.93	1,500.00	-779.07	48.06 %
Travel-Gamaliel	1,075.10	2,400.00	-1,324.90	44.80 %
Travel-NOAH	218.98	4,800.00	-4,581.02	4.56 %
Total Office/General Administrative Expenditures	15,602.53	34,141.00	-18,538.47	45.70 %
Payroll Expenditures	153,108.49	154,440.00	-1,331.51	99.14 %
Uncategorized Expenditure	987.63		987.63	
Total Expenditures	\$227,669.85	\$254,631.00	\$ -26,961.15	89.41 %
NET OPERATING REVENUE	\$35,301.94	\$18,045.00	\$17,256.94	195.63 %
NET REVENUE	\$35,301.94	\$18,045.00	\$17,256.94	195.63 %