	FY2017	FY2016		FY17 Budget
	Budget	Forecast	Budget	B/(W) FY16 Fcst
REVENUE				
Government Grants	$ 846,470	$ 806,039	$ 882,335	$ 40,431
United Way Allocations	337,882	337,882	337,882	$ -
Development	1,175,915	975,483	1,096,687	$ 200,432
Special Events	331,700	324,510	333,525	$ 7,190
Endowment/Trust	225,280	225,280	225,280	$ -
Memberships	331,487	394,490	328,147	$ (63,003)
Program Fees	522,420	480,434	543,179	$ 41,986
Facilities Usage	223,720	220,119	237,293	$ 3,601
All Other	122,755	116,017	101,921	$ 6,738
Total Revenue	**4,117,629**	**3,880,254**	**4,086,249**	**$ 237,375**
EXPENSE				
Personnel	$ 2,767,197	$ 2,629,944	$ 2,839,225	$ (137,253)
Professional Fees	197,406	199,594	198,440	$ 2,188
Supplies	176,442	172,447	187,362	$ (3,995)
Occupancy & Equipment	559,314	557,512	558,567	$ (1,802)
Transportation & Travel	90,753	82,977	113,650	$ (7,776)
Specific Assistance	276,917	289,180	285,694	$ 12,263
All Other	121,552	107,665	118,290	$ (13,887)
Total Expense	**4,189,581**	**4,039,319**	**4,301,228**	**$ (150,262)**
Operating Income/(Loss)	**(71,952)**	**(159,065)**	**(214,979)**	$ 87,113
Funds Released From Restriction	**72,100**	**89,600**	**101,600**	$ (17,500)
Allocation of Prior Year Pledges	**0**	**125,000**	**125,000**	$ (125,000)
Income/(Loss) Including Funds Released From Restriction and Pledge Allocation	**$ 148**	**$ 55,535**	**$ 11,621**	$ (55,387)