# MID-TN SUPPORTED LIVING, INC.

# FINANCIAL STATEMENTS AND OTHER INFORMATION

JUNE 30, 2021 AND 2020

# MID-TN SUPPORTED LIVING, INC.

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#### Independent Auditor's Report

To the Board of Directors of Mid-TN Supported Living, Inc. Nashville, Tennessee

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Mid-TN Supported Living, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

To the Board of Directors of Mid-TN Supported Living, Inc.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mid-TN Supported Living, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 15, 2021, on our consideration of Mid-TN Supported Living, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Mid-TN Supported Living, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Mid-TN Supported Living, Inc.'s internal control over financial reporting and compliance.

Nashville, Tennessee December 15, 2021

# MID-TN SUPPORTED LIVING, INC. STATEMENTS OF FINANCIAL POSITION

# **ASSETS**

	June	June 30,	
	2021	2020	
CURRENT ASSETS			
Cash	\$ 77,574	\$ 471,181	
Accounts receivable - State of Tennessee	296,351	335,574	
Accounts receivable - other	7,845	975	
Total current assets	381,770	807,730	
FURNITURE AND EQUIPMENT			
Furniture and equipment	103,201	103,201	
Less accumulated depreciation	( 63,642)	( 50,439)	
Total furniture and equipment	39,559	52,762	
Total assets	<u>\$ 421,329</u>	<u>\$ 860,492</u>	
LIABILITIES AND NET	<u>DEFICIT</u>		
CURRENT LIABILITIES			
Accounts payable	\$ 2,911	\$ 285	
Accrued expenses	107,033	113,022	
Revolving line-of-credit	-	94,380	
Notes payable - current portion	<del>-</del> _	56,817	
Total current liabilities	109,944	264,504	
LONG-TERM LIABILITIES			
Notes payable - noncurrent portion		597,133	
Total liabilities	109,944	861,637	
NET DEFICIT			
Net assets without donor restrictions	311,385	(1,145)	
Total net deficit	311,385	( 1,145)	
Total liabilities and net deficit	<u>\$ 421,329</u>	<u>\$ 860,492</u>	

See accompanying notes to financial statements.

# MID-TN SUPPORTED LIVING, INC. STATEMENTS OF ACTIVITIES

	Year Ended June 30,	
	2021	2020
Changes in net assets without donor restrictions: Support and revenue:		
State of Tennessee and other contract revenue	\$ 3,156,504	\$ 3,332,201
Contributions	98,613	193,160
Interest	33	16
Other	<u>585,927</u>	13,821
Total support and revenue	3,841,077	3,539,198
Expenses:		
Program Services:		
Support and client assistance	3,005,213	3,046,479
Management and general	523,034	464,678
Total expenses	3,528,547	3,511,157
Increase in net assets without donor restrictions	312,530	28,041
Net deficit at beginning of year	( 1,145)	( 29,186)
Net benefit (deficit) at end of year	\$ 311,385	<u>\$( 1,145</u> )

# MID-TN SUPPORTED LIVING, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2021 AND 2020

	2021		
	Support and Client	Management	
	Assistance	and General	Total
Salaries	\$2,405,468	\$200,207	\$2,605,675
Employee benefits	187,136	15,575	202,711
Payroll taxes	178,922	14,892	193,814
Bank charges	-	17,374	17,374
Professional services	-	14,421	14,421
Supplies	-	14,432	14,432
Communications	22,162	7,473	29,635
Printing	-	6,811	6,811
Postage and delivery	-	896	896
Rent	121,456	48,025	169,481
Travel / vehicle expense	45,939	22,622	68,561
Training	10,032	-	10,032
Equipment lease	-	-	-
Equipment repairs and maintenance	e -	35,031	35,031
Advertising	-	17,258	17,258
Licenses and permits	-	3,351	3,351
Loss from theft and fraud	-	365	365
Utilities	18,593	-	18,593
Background checks	3,247	-	3,247
Miscellaneous	12,558	46,098	58,656
Depreciation	-	13,203	13,203
Interest	-	4,325	4,325
Bad debt	-	-	-
Insurance	<u> </u>	40,675	40,675
	<u>\$3,005,513</u>	<u>\$523,034</u>	<u>\$3,528,547</u>

2020			
Support and Client	Management		
Assistance	and General	Total	
\$2,424,415	\$170,211	\$2,594,626	
188,126	13,208	201,334	
181,493	12,742	194,235	
-	15,304	15,304	
-	9,380	9,380	
-	13,207	13,207	
21,048	8,968	30,016	
-	7,610	7,610	
-	730	730	
118,513	46,808	165,321	
45,660	25,206	70,866	
14,719	-	14,719	
-	3,111	3,111	
-	34,751	34,751	
-	18,147	18,147	
-	7,868	7,868	
-	413	413	
16,260	-	16,260	
3,217	-	3,217	
15,947	32,280	48,227	
-	8,402	8,402	
-	11,455	11,455	
17,081	-	17,081	
<u> </u>	24,877	24,877	
<u>\$3,046,479</u>	<u>\$464,678</u>	\$3,511,157	

# MID-TN SUPPORTED LIVING, INC. STATEMENTS OF CASH FLOWS

	Year Ended June 30,	
	2021	2020
Cash flows from operating activities: Increase in net assets Adjustments to reconcile increase in net assets to net	\$ 312,530	\$ 28,041
cash (used in) provided by operating activities:  Depreciation  Decrease (increase) in accounts receivable	13,203	8,401
- State of Tennessee	39,223	( 66,057)
(Increase) decrease in accounts receivable - other	( 6,870)	46,038
(Decrease) increase in accrued expenses	( 5,989)	13,965
Increase (decrease) in accounts payable	2,626	( 14)
Loan forgiveness	(625,700)	<u> </u>
Total adjustments	(583,507)	2,333
Net cash (used in) provided by operating activities	(270,977)	30,374
Cash flows from investing activities:		
Purchases of property, plant, and equipment		<u>( 61,163</u> )
Net cash used in investing activities		( 61,163)
Cash flows from financing activities:		
Net (payments) borrowings on revolving line-of-credit	( 94,380)	9,763
Borrowings on notes payable	-	594,375
Payments on notes payable	(28,250)	(103,625)
Net cash (used) provided by financing activities	(122,630)	500,513
(Decrease) increase in cash	(393,607)	469,724
Cash at beginning of year	471,181	1,457
Cash at end of year	<u>\$ 77,574</u>	<u>\$ 471,181</u>

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements follow:

### Nature of Organization

Mid-TN Supported Living, Inc., "Mid-TN," is a nonprofit corporation chartered by the State of Tennessee for the purpose of assisting people with intellectual, developmental, and other disabilities to live in the community in such a way that there is an acceptable balance between their opportunities to experience a lifestyle meaningful to themselves and the risks that occur with ordinary living. Mid-TN provides services to persons with intellectual, developmental and other disabilities in the areas of supported living, specialized equipment and supplies, personal assistance, transportation, and adoption to everyday living.

#### **Basis of Accounting**

The financial statements of Mid-TN have been prepared on the accrual basis of accounting.

#### **Basis of Financial Statements**

For reporting purposes, Mid-TN's financial statements have been prepared to focus on the organization as a whole. Resources are classified into two net asset categories based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of Mid-TN and changes therein are classified and reported as follows:

- Net assets without donor restrictions Net assets that are not subject to donor
  imposed restrictions and may be expended for any purpose in performing the
  primary objectives of Mid-TN. These net assets may be used at the discretion of
  Mid-TN's management and the board of directors.
- Net assets with donor restrictions Net assets subject to stipulations imposed by
  donors and grantors. Some donor restrictions are temporary in nature; those
  restrictions will be met by actions of Mid-TN or by the passage of time. Other
  donor restrictions are perpetual in nature, whereby the donor has stipulated the
  funds be maintained in perpetuity.

Mid-TN did not have any net assets with donor restrictions at June 30, 2021 or 2020.

#### A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

#### Revenue and Support

Mid-TN receives the majority of its income from contract services paid by the State of Tennessee, Division of Intellectual Disabilities Services. Mid-TN records income due from the State in the period that the applicable services are provided and as the performance obligations are met by Mid-TN. Charges for services rendered are billed monthly and payment is typically due within 30 days. The contracts do not have a significant financing component or variable consideration elements.

#### **Contributions**

All contributions are considered to be available for use with no donor restrictions unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes or permanently restricted support are reported as net assets with donor restrictions. When a donor restriction expires, net assets with donor restrictions that are temporary in nature are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Unconditional promises to give in the future are recognized as net assets with donor restrictions and as revenues and support in the period promised.

#### Furniture and Equipment

Furniture and equipment are carried at cost. Donated furniture and equipment has not been recorded, as Mid-TN has no reasonable basis for valuation. This donated property was being discarded by other agencies and no value was assigned for their contribution. Depreciation on purchased property is computed using the straight-line method over the estimated useful lives of the assets, which range from three to five years.

#### **Financial Instruments**

Mid-TN's financial instruments consist of accounts receivable, accounts payable, accrued expenses, notes payable, and a revolving line-of-credit. The recorded values of accounts receivable, accounts payable, accrued expenses and the notes payable approximate their fair values based on their short-term nature. The carrying value of the revolving line-of-credit approximates its fair value based on its variable rate.

#### **Donated Services**

Unpaid volunteers make contributions of time in various administrative, fund-raising and program functions. The value of contributed time is not reflected in the financial statements, as it is not susceptible to an objective measurement or valuation.

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the functional categories based on the actual direct expenditures and cost allocations based upon estimates of time spent by Mid-TN's personnel.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Income Taxes**

Mid-TN is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the accompanying financial statements. Mid-TN is not classified as a private foundation.

Mid-TN accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for Mid-TN include, but are not limited to, the tax exempt status and determination of whether income is subject to unrelated business income tax; however, Mid-TN has determined that such tax positions do not result in an uncertainty requiring recognition.

#### Retirement Plan

Mid-TN, maintains a 403(b) retirement plan for employees who are eligible for the plan after one year of employment. Mid-TN did not contribute to the plan for the years ended June 30, 2021 and 2020.

#### B. CONTRACT REVENUE

On September 1, 2019, Mid-TN entered into a contract with the Nashville Metropolitan Transit Authority ("MTA") where Mid-TN was the beneficiary of up to \$55,000 to purchase a van. The awarding agency was the Federal Transit Administration ("FTA") of The U.S. Department of Transportation. MTA is the pass-through entity. The federal award date was July 24, 2019 and the federal award identification number (FAIN) is TN-2019-025-00. Utilizing those budgeted funds and other company funds, Mid-TN purchased the van for approximately \$61,000. The van is being depreciated over four years and has been capitalized and recorded in furniture and equipment. The grant revenue was recorded as contract revenue.

#### C. <u>LIQUIDITY AND AVAILABILITY OF RESOURCES</u>

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	2021	2020
Financial assets at year-end:		
Cash Accounts receivable - State of Tennessee Accounts receivable - other	\$ 77,574 296,351 <u>7,845</u>	\$471,181 335,574 <u>975</u>
Total financial assets	381,770	807,730
Financial assets not available to be used within one year		
Financial assets available to meet general expenditures within one year	<u>\$381,770</u>	\$807,730

#### D. DUE FROM THE STATE OF TENNESSEE

Mid-TN is due monies from the State of Tennessee Department of Finance and Administration, Division of Intellectual Disability Services for contract services performed during the year. These receivables total \$296,351 and \$335,574 as of June 30, 2021 and 2020, respectively.

#### E. <u>REVENUE/CONTINGENCIES</u>

Certain costs charged to a funded program may not be in compliance with requirements as set forth in contracts, statutes, and regulations governing allowability or eligibility. These costs may not be reimbursed by the State or the State agency may require that the funds already expended be refunded back to the State. The determination as to whether such costs will be allowed or disallowed under the various grants or contracts will be made by the individual grantor agencies subsequent to June 30, 2021. No liability has been recorded as of June 30, 2021 or 2020, for these costs as no determination has been made by the grantor agencies as to any amount for any grant or contract.

#### F. OPERATING LEASE

Mid-TN leases its office space under a lease that requires a monthly payment of \$4,088. This lease was amended in October 2020 to decrease monthly payments to \$3,956. The current lease is month to month. Annual lease payments for office space and equipment leases totaled \$48,025 and \$46,808 for the years ended June 30, 2021 and 2020, respectively.

#### G. CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject Mid-TN to concentration of credit risk consist of monies due from the State of Tennessee, Division of Intellectual Disabilities Services and accounts receivables. Account receivables consist of monies due from clients for reimbursement of living expenses paid by Mid-TN. These receivables are widely dispersed over many persons and mitigate credit risk. Monies due from the State of Tennessee represent concentration of credit risk to the extent that they are received from concentrated sources. Mid-TN receives a substantial amount of its support from the State of Tennessee, in excess of 82% and 94% for 2021 and 2020, respectively. A significant reduction in the levels of this support, if this were to occur, could have an effect on Mid-TN's programs and activities. Based on the upcoming fiscal year's budget, the funding is expected to continue for the near future.

#### H. NOTE PAYABLE

On February 20, 2016, Mid-TN borrowed \$80,000 from a member of the board under an unsecured note payable at an annual rate of 1%. During the year ended June 30, 2017, Mid-TN borrowed an additional \$8,000. The outstanding balance of this note as of June 30, 2020 was \$85,700. The full amount of the loan was forgiven in March 2021 and included in contributions on the statement of activities. The outstanding balance of this note as of June 30, 2021, was \$0.

### H. <u>NOTE PAYABLE</u> - Continued

On December 1, 2016, Mid-TN borrowed \$40,000 from a member of the board under an unsecured note payable at an annual rate of 0%. The full amount of the loan was forgiven on February 28, 2020 and included in contributions on the statement of activities. The outstanding balance on this note as of June 30, 2020, was \$0.

On April 30, 2019, Mid-TN borrowed \$45,000 from an online alternative lender under an unsecured note payable at an annual rate of 28%. The outstanding balance of this note as of June 30, 2020 was \$28,250. The full amount of the loan was repaid during 2021.

On May 7, 2020, Mid-TN received loan proceeds in the amount of \$540,000 under the Paycheck Protection Program (the "Program"). The Program, established as part of the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after twenty-four weeks provided Mid-TN uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if Mid-TN terminates employees or reduces salaries during the twenty-four-week period. The unforgiven portion of the Program loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. Mid-TN utilized the loan proceeds to meet the conditions for forgiveness of the loan. During November of 2020, the entire amount of \$540,000 was forgiven by the Small Business Administration and has been reported as other income in the statement of activities.

#### I. REVOLVING LINE-OF-CREDIT

The revolving line-of-credit at June 30, 2021 and 2020, represented borrowings under an agreement with a bank. The line-of-credit allows for a maximum principal borrowing of up to \$100,000 with interest due monthly at the prime rate plus 2.50% (5.25% at June 30, 2021). The outstanding balance on the line-of-credit as of June 30, 2021 and 2020, totaled \$0 and \$94,380, respectively. The line-of-credit has an open maturity date at the discretion of the lender and is collateralized by all of Mid-TN's assets.

#### J. RISKS AND UNCERTAINTIES

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency because of a new strain of coronavirus (the "COVID-19 outbreak"). In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally.

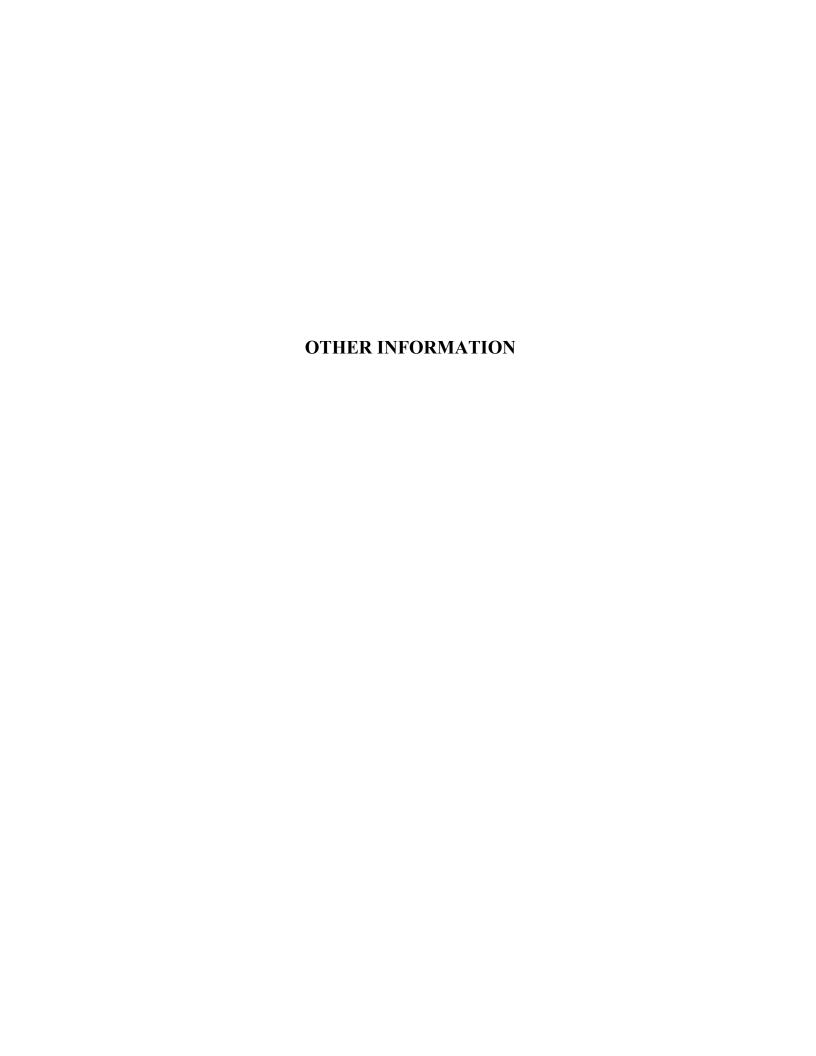
The full impact of the pandemic continues to evolve as of the date of this report and has affected Mid-TN's operational and financial performance due to the impact on its contributors and employees, which is the result of various restrictions put in place by governments to curtail the spread of the coronavirus as well as due to developments such as social distancing and shelter-in-place directives.

In addition, this pandemic has adversely affected global economic activity and contributed to deterioration and instability in financial markets. The pandemic hade a continued material adverse impact on economic and market conditions, triggering a period of economic slowdown. To mitigate the negative impact on its operational and financial performance, Mid-TN received financing from the Small Business Administration (the "SBA") in fiscal year 2020 totaling \$540,000 through the Paycheck Protection Program. The loan was fully forgiven in fiscal year 2021. See Note H for details regarding this loan.

While expected to be temporary, Mid-TN cannot estimate the length or gravity of the impact of the COVID-19 outbreak at this time. If the pandemic continues, it may have an adverse effect on Mid-TN's results of future operations, financial position, and liquidity in fiscal year 2022.

#### K. SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 15, 2021, the date the financial statements were available for issuance, and has no items requiring disclosure..



Independent Auditor's Report on Internal Control Over
Financial Reporting and on Compliance and Other Matters
Based on an Audit of Financial Statements Performed in
Accordance with Government Auditing Standards

To the Board of Directors of Mid-TN Supported Living, Inc. Nashville, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Mid-TN Supported Living, Inc., "Mid-TN," (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 15, 2021.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Mid-TN's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Mid-TN's internal control. Accordingly, we do not express an opinion on the effectiveness of Mid-TN's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

To the Board of Directors of Mid-TN Supported Living, Inc.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Mid-TN's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Mid-TN's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Mid-TN's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Nashville, Tennessee December 15, 2021

# MID-TN SUPPORTED LIVING, INC. SCHEDULE OF PRIOR YEAR FINDINGS AND QUESTIONED COSTS JUNE 30, 2021 AND 2020

There were no prior findings reported.