

Tennessee Association of Craft Artists (TACA)  
FY 2014 Approved Budget

|                    |                                        | Program Services | Spring Fair 2014 | Fall Fair 2013 | Biennial | Master Apprentice | Educ. & Outreach | Memberships | Scholarships | Workshops | Special Projects | Total Program Services | Management & General Management & General | Retreats | Total Management & General | Fundraising | Total      |
|--------------------|----------------------------------------|------------------|------------------|----------------|----------|-------------------|------------------|-------------|--------------|-----------|------------------|------------------------|-------------------------------------------|----------|----------------------------|-------------|------------|
| Contributions      |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 4010               | Government Contributions               | -                | -                | -              | -        | 18,000.00         |                  | -           | 1,000.00     | -         | -                | 19,000.00              | 49,100.00                                 | -        | 49,100.00                  | -           | 68,100.00  |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  | -                      |                                           |          |                            |             |            |
| 4030               | Foundation Contributions               | -                | 6,000.00         | -              | -        | -                 | 5,000.00         | -           | -            | -         | 11,500.00        | 22,500.00              |                                           | -        | -                          | 15,000.00   | 37,500.00  |
| 4040               | Individual/Chapter Contributions       | -                | 1,000.00         | 1,000.00       | -        | -                 | -                | \$600       |              | -         | -                | 2,600.00               | 500.00                                    | -        | 500.00                     |             | 3,100.00   |
| 4045               | Annual Giving Campaign                 | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | -                                         | -        | -                          | 15,000.00   | 15,000.00  |
| 4050               | In-Kind Contributions                  | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | -                                         | -        | -                          | -           | -          |
| 4060               | Awards Donations                       | -                | 1,500.00         | -              | -        | -                 | -                | -           | -            | -         | -                | 1,500.00               | -                                         | -        | -                          | -           | 1,500.00   |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
|                    | Subtotal Contributions                 | -                | 8,500.00         | 1,000.00       | -        | 18,000.00         | 5,000.00         | 600.00      | 1,000.00     | -         | 11,500.00        | 45,600.00              | 49,600.00                                 | -        | 49,600.00                  | 30,000.00   | 125,200.00 |
| 5100 Earned Income |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 5001               | Booth Fees                             | -                | 74,000.00        | 80,000.00      | -        | -                 | -                | -           | -            | -         | -                | 154,000.00             | -                                         | -        | -                          | -           | 154,000.00 |
| 5105               | Application/Admission Fees             | -                | 7,000.00         | 6,800.00       | 3,000.00 | -                 | -                | -           | -            | 6,500.00  | -                | 23,300.00              | -                                         | -        | -                          | -           | 23,300.00  |
| 5150               | Food Vendor Fees                       | -                | 7,200.00         | 7,200.00       | -        | -                 | -                | -           | -            | -         | -                | 14,400.00              | -                                         | -        | -                          | -           | 14,400.00  |
| 5155               | Other Fair Income                      | -                | 2,400.00         | 1,700.00       | -        | -                 | -                | -           | -            | -         | -                | 4,100.00               | -                                         | -        | -                          | -           | 4,100.00   |
| 5160               | Advertising Income                     | -                | -                | 350.00         | -        | -                 | -                | -           | -            | 500.00    | -                | 850.00                 | -                                         | -        | -                          | -           | 850.00     |
| 4020               | Corporate Sponsorships                 | -                | 21,000.00        | 9,000.00       | -        | -                 | -                | -           | -            | -         | -                | 30,000.00              | -                                         | -        | -                          | -           | 30,000.00  |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
|                    | Subtotal Earned Income                 | -                | 111,600.00       | 105,050.00     | 3,000.00 | -                 | -                | -           | -            | 7,000.00  | -                | 226,650.00             | -                                         | -        | -                          | -           | 226,650.00 |
| 5310 Member Dues   |                                        | -                | -                | -              | -        | -                 | -                | 24,000.00   | -            | -         | -                | 24,000.00              | -                                         | -        | -                          | -           | 24,000.00  |
| 5320               | Membership Rebates/Chapters            | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | -                                         | -        | -                          | -           | -          |
|                    |                                        | -                | -                | -              | -        | -                 | -                | 24,000.00   | -            | -         | -                | 24,000.00              | -                                         | -        | -                          | -           | 24,000.00  |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
|                    | Total Revenue                          | -                | 120,100.00       | 106,050.00     | 3,000.00 | 18,000.00         | 5,000.00         | 24,600.00   | 1,000.00     | 7,000.00  | 11,500.00        | 296,250.00             | 49,600.00                                 | -        | 49,600.00                  | 30,000.00   | 375,850.00 |
| Expenses           |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 7010               | Advertising and Promotion              | -                | 8,500.00         | 8,500.00       | -        | -                 | -                | 50.00       | -            | -         | -                | 17,050.00              | 125.00                                    | -        | 125.00                     | -           | 17,175.00  |
| 7020               | Artistic Fees & Awards                 | -                | 3,600.00         | 1,100.00       | 500.00   | 12,600.00         |                  | -           | 1,000.00     | -         | -                | 18,800.00              |                                           | -        | -                          | -           | 18,800.00  |
| 7025               | Artists Demos                          | -                | 300.00           | 300.00         |          | 550.00            | 2,400.00         |             |              |           |                  | 3,550.00               | -                                         | -        | -                          | -           | 3,550.00   |
| 7030               | Bank Charges/Credit Card Fees          | -                | 2,500.00         | 2,700.00       | 100.00   | -                 | -                | -           | -            | -         | -                | 5,300.00               | 325.00                                    | -        | 325.00                     | -           | 5,625.00   |
| 7040               | Consulting Fees                        | -                | -                | -              | -        | -                 | -                | -           | -            | 2,400.00  | -                | 2,400.00               | -                                         | -        | -                          | -           | 2,400.00   |
| 7045               | Contributions                          | -                | -                | -              |          |                   |                  |             |              |           |                  | -                      | -                                         | -        | -                          | -           | -          |
| 7050               | Contract Labor                         | -                | -                | -              |          |                   |                  |             |              |           |                  | -                      | -                                         | -        | -                          | -           | -          |
| 7060               | Dues & Subscriptions                   | -                | -                | -              |          |                   |                  |             |              |           |                  | -                      | 1,100.00                                  | -        | 1,100.00                   | -           | 1,100.00   |
| 7080               | Insurance- Renters & General Liability | -                | -                | -              | -        | -                 | -                | -           | -            | -         |                  | -                      | 2,500.00                                  | -        | 2,500.00                   | -           | 2,500.00   |
| 7085               | Information Technology                 | -                | -                | -              |          |                   |                  |             |              |           | 11,500.00        | 11,500.00              | 2,000.00                                  | -        | 2,000.00                   | -           | 13,500.00  |
| 7090               | Janitorial                             | -                | 750.00           | 750.00         |          |                   |                  |             |              |           |                  | 1,500.00               | -                                         | -        | -                          | -           | 1,500.00   |
| 7100               | Leases- Copier                         | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 2,000.00                                  | -        | 2,000.00                   | -           | 2,000.00   |
| 7105               | Licenses                               | -                | 1,400.00         | 1,500.00       | 450.00   |                   |                  |             |              |           |                  | 3,350.00               | 350.00                                    | -        | 350.00                     | -           | 3,700.00   |
| 7110               | Meals & Entertainment                  | -                | 1,100.00         | 1,150.00       |          | 125.00            | -                | 300.00      | -            | 1,250.00  | -                | 3,925.00               | 700.00                                    | 500.00   | 1,200.00                   | -           | 5,125.00   |
| 7119               | Office Supplies                        | -                |                  |                |          |                   |                  |             |              |           |                  | -                      | 400.00                                    | -        | 400.00                     | -           | 400.00     |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 7120               | Payroll Expenses                       |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 7070               | Health Insurance                       | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 15,515.00                                 | -        | 15,515.00                  | -           | 15,515.00  |
| 7121               | Payroll Taxes                          | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 10,000.00                                 | -        | 10,000.00                  | -           | 10,000.00  |
| 7122               | Salaries                               | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 147,300.00                                | -        | 147,300.00                 | -           | 147,300.00 |
| 7123               | Workers Compensation insurance         | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 3,000.00                                  | -        | 3,000.00                   | -           | 3,000.00   |
| 7130               | Payroll Fees                           | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 550.00                                    | -        | 550.00                     | -           | 550.00     |
|                    | Subtotal Payroll Expenses              | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 176,365.00                                | -        | 176,365.00                 | -           | 176,365.00 |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 7125               | Misc.                                  |                  |                  |                |          |                   |                  |             |              |           |                  |                        | 150.00                                    |          |                            |             |            |
| 7140               | Postage                                | -                | 1,500.00         | 800.00         | 500.00   | 250.00            | -                | 900.00      | -            | -         | -                | 3,950.00               | 650.00                                    | -        | 650.00                     | 1,200.00    | 5,800.00   |
| 7145               | Mail Handling                          | -                | 800.00           | 1,000.00       | -        | -                 | -                | 550.00      | -            | -         | -                | 2,350.00               | -                                         | -        | -                          | -           | 2,350.00   |
| 7151               | Printing, Newsletter                   |                  |                  |                |          |                   |                  | 1,700.00    |              |           |                  | 1,700.00               |                                           |          | -                          |             | 1,700.00   |
| 7152               | Printing, Fair-Related                 |                  | 900.00           | 900.00         |          |                   |                  |             |              |           |                  | 1,800.00               |                                           |          | -                          |             | 1,800.00   |
| 7150               | Printing - Other                       | -                | 150.00           | 150.00         | 225.00   | -                 | -                | 2,000.00    | -            | 100.00    | -                | 2,625.00               | 2,000.00                                  | -        | 2,000.00                   | 870.00      | 5,495.00   |
| 7160               | Professional Fees- audit & bookkeeping | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 19,500.00                                 | -        | 19,500.00                  | -           | 19,500.00  |
| 7180               | Rebates                                | -                | -                | -              | -        | -                 | -                | 4,000.00    | -            | -         | -                | 4,000.00               | -                                         | -        | -                          | -           | 4,000.00   |
| 7190               | Rent Expenses                          | -                |                  |                | -        | -                 | -                | -           | -            |           | -                | -                      |                                           |          |                            | -           | -          |
| 7191               | Rent- Tent                             |                  | 6,500.00         | 5,000.00       |          |                   |                  |             |              |           |                  | 11,500.00              |                                           |          | -                          |             | 11,500.00  |
| 7192               | Rent-Janitorial (port-o-lets)          |                  | 2,900.00         | 2,900.00       |          |                   |                  |             |              |           |                  | 5,800.00               |                                           |          | -                          |             | 5,800.00   |
| 7193               | Rent - Space (Metro Parks)             |                  | 5,000.00         | 5,000.00       |          |                   |                  |             |              |           |                  | 10,000.00              |                                           |          | -                          |             | 10,000.00  |
| 7196               | Rent - Office                          |                  |                  |                |          |                   |                  |             |              |           |                  | -                      | 7,800.00                                  |          | 7,800.00                   |             | 7,800.00   |
| 7197               | Rent - Storage Unit                    |                  |                  |                |          |                   |                  |             |              |           |                  | -                      | 2,800.00                                  |          | 2,800.00                   |             | 2,800.00   |
| 7190               | Rent - Other (U-Haul)                  |                  | 250.00           | 250.00         |          |                   |                  |             |              |           |                  | 500.00                 |                                           |          | -                          |             | 500.00     |
|                    | Subtotal Rent Expenses                 | -                | 14,650.00        | 13,150.00      | -        | -                 | -                | -           | -            | -         | -                | 27,800.00              | 10,600.00                                 | -        | 10,600.00                  | -           | 38,400.00  |
|                    |                                        |                  |                  |                |          |                   |                  |             |              |           |                  |                        |                                           |          |                            |             |            |
| 7195               | Repairs & Maintenance                  | -                | -                | -              | -        |                   | -                |             | -            | -         | -                | -                      | -                                         | -        | -                          | -           | -          |
| 7200               | Security                               | -                | 4,325.00         | 4,325.00       | -        | -                 | -                | -           | -            | -         | -                | 8,650.00               | -                                         | -        | -                          | -           | 8,650.00   |
| 7210               | Supplies (not office related)          | -                | 1,500.00         | 1,200.00       |          | -                 | -                | -           | -            | 125.00    | -                | 2,825.00               | 1,200.00                                  | 275.00   | 1,475.00                   | 75.00       | 4,375.00   |
| 7220               | Training and Development               | -                | -                | -              | -        | -                 | -                | -           | -            | -         | -                | -                      | 2,000.00                                  | -        | 2,000.00                   | -           | 2,000.00   |

|                         |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
|-------------------------|-----------------------------------------------------------|---|-----------|-----------|----------|-----------|----------|-----------|----------|----------|-----------|------------|--------------|----------|--------------|-----------|------------|
| 7230                    | Travel- Mileage                                           | - | 250.00    | -         | -        | 200.00    | -        | -         | 1,000.00 | -        | 1,450.00  | 800.00     | -            | 800.00   | -            | 2,250.00  |            |
| 7240                    | Utilities                                                 | - | -         | -         | -        | -         | -        | -         | -        | -        | -         | -          | -            | -        | -            | -         |            |
| 7241                    | Electric/Gas                                              | 0 | 4,200.00  | 4,200.00  | -        | -         | -        | -         | -        | -        | 8,400.00  | 1,800.00   | -            | 1,800.00 | -            | 10,200.00 |            |
| 7242                    | Telephone/ISP                                             | - | -         | -         | -        | -         | -        | -         | -        | -        | -         | 3,400.00   | -            | 3,400.00 | -            | 3,400.00  |            |
|                         |                                                           |   |           |           |          |           |          |           |          |          |           | -          |              |          |              |           |            |
| 7260                    | Graphic Design                                            | - | 1,800.00  | 1,800.00  | 295.00   | 300.00    | -        | 2,000.00  | -        | -        | 6,195.00  | 750.00     | -            | 750.00   | 275.00       | 7,220.00  |            |
| 7500 - Other Expenses   |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
| Other Income/(Expenses) |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
| 9050                    | Interest Income                                           | - | -         | -         | -        | -         | -        | -         | -        | -        | -         | -          | -            | -        | -            | -         |            |
|                         | Subtotal Other Income/(Expenses)                          | - | -         | -         | -        | -         | -        | -         | -        | -        | -         | -          | -            | -        | -            | -         |            |
|                         |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
|                         | Total Expenses                                            | - | 48,225.00 | 43,525.00 | 2,070.00 | 13,825.00 | 2,600.00 | 11,500.00 | 1,000.00 | 4,875.00 | 11,500.00 | 139,120.00 | 228,715.00   | 775.00   | 229,340.00   | 2,420.00  | 370,880.00 |
|                         |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
|                         | Net Income                                                | - | 71,875.00 | 62,525.00 | 930.00   | 4,175.00  | 2,400.00 | 13,100.00 | -        | 2,125.00 | -         | 157,130.00 | (179,115.00) | (775.00) | (179,740.00) | 27,580.00 | 4,970.00   |
|                         |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
|                         |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
|                         | Contributions toward Working Capital (Reserves)           |   |           |           |          |           |          |           |          |          |           | 950.15     |              | 950.15   |              | 950.15    |            |
|                         |                                                           |   |           |           |          |           |          |           |          |          |           |            |              |          |              |           |            |
|                         | Balance after contributions to Working Capital (Reserves) |   |           |           |          |           |          |           |          |          |           |            |              |          |              | 4,019.85  |            |