

Big Brothers Big Sisters of Middle TN	
Budgeted Statement of Revenue And Expense	
For the Year Ended December 31, 2018	
DESCRIPTION	
REVENUE:	
United Way	\$ 135,000
Investment Income/Realized Gain Sale of Stock	\$ 2,500
Individual/ Corporate Contributions	\$ 150,000
Foundation Grants	\$ 550,000
Bowling Events Revenue	\$ 150,000
Breakfast Event Revenue	\$ 700,000
Franklin Wine Festival Event Revenue	\$ 246,000
Over the Edge	\$ 115,000
Misc Event Revenue	\$ 28,000
Government Grant Revenue	\$ 300,000
TN-Dept. of Corrections Amachi Funding	\$ 350,000
Total Revenue	\$ 2,726,500
EXPENSES:	
Salaries	\$ 1,439,330
Payroll Taxes	\$ 106,510
Med,Life,Disb Ins & 403 b7 match	\$ 205,104
Total Personnel Expenses	\$ 1,750,944
Contract Services	\$ 155,603
Supplies/Activities/IT	\$ 82,812
Promotions & Communications	\$ 23,498
Volunteer Recruitment	\$ 30,000
Travel	\$ 24,661
Conf & Mtg	\$ 15,000
Dues & Subscriptions	\$ 4,111
Postage	\$ 7,716
Fundraising Events	\$ 155,000
Pass Thru State Amachi Funding	\$ 236,019
Total Variable Expense	\$ 734,421
Telephone	\$ 11,424
Insurance-Liability	\$ 60,920
Equip Rent/Lease	\$ 17,337
National /AIM Fees	\$ 18,755
Bank/LicenseFee	\$ 22,899
Occupancy	\$ 49,800
Depreciation	\$ 70,991
Total Fixed Expense	\$ 252,126
Total Operating Expenses	\$ 2,737,491
Net Revenue/<Deficit> From Operations	\$ (10,991)
Release Temp Restricted	\$ -
Bad debt expense	\$ -
Capitalized Expense	\$ (60,000)
Payoff Pinnacle Note Payable	\$ -
Add back non-cash expense	\$ 70,991
Net Revenue - Net of Depreciation and one time expenditures	\$ 0