

Alive Hospice, Inc.
2011 Consolidated Budget

	Budget 12/31/2011
Gross Revenue - Routine HomeCare	\$20,341,549
Gross Revenue - GIP	\$7,617,711
Gross Revenue - NH	\$1,549,425
Gross Revenue - Other Hospice Services	\$2,529,099
Gross Revenue -Palliative Care	\$123,000
Gross Patient Revenues	\$32,160,785
Total Revenue Deductions	(\$1,803,715)
Total Operating Revenue	\$30,357,070
Salaries and Wages	\$11,774,385
Taxes and Fringe Benefits	\$3,217,768
Contracted Labor	\$90,842
Purchased Services	\$1,297,759
Nursing Home Room & Board Expense	\$1,549,425
Pharmacy and Medical Supplies	\$3,301,890
Bad Debts	\$64,000
Total Direct Patient Care Costs	\$21,296,070
Direct Patient Care Exp % of Total Operating Revenue	70.15%
Gross Income (Loss) After Direct Expenses	\$9,061,000
Insurances	\$218,430
Other Operating Expenses (Overhead)	\$7,931,573
Total Indirect & Overhead Expenses	\$8,150,002
Indirect & Overhead Exp % of Total Operating Revenue	26.85%
Depreciation/Amortization	\$1,060,670
Interest Expense & Bond Issue Costs	\$108,928
Total Depreciation & Bond Costs	\$1,169,598
Change in Net Assets (Earnings) from Operations	(\$258,600)
Operating Profit Margin % of Total Operating Revenue	-0.85%
Public Contributions, Grants, & Pledges	\$1,800,000
Other Revenues/(Losses)	\$80,002
Fundraising, Grief Center, & Misc.	(\$694,966)
Total Other	\$1,185,036
Excess (Deficiency) of Revenues Over Expenses	\$926,436
Profit Margin % of Total Operating Revenue	3.05%