## 2022 Budget

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Expense Category	
Salaries	\$ 1,952,160
Payroll Tax Expense	\$ 156,656
Employee Benefits	\$ 321,759
Employee Related Expenses	\$ 50,000
Contract Labor/Consultants	\$ 40,000
Professional Services	\$ 110,337
Travel & Meetings	\$ 63,938
Facility and Equipment	\$ 80,330
Utilities	\$ 44,000
Client Assistance/Specific Assistance to Individuals	\$ 1,458,580
Supplies	\$ 38,000
Telephone	\$ 13,840
Postage and Shipping	\$ 5,000
Printing and Copying	\$ 24,500
Dues and Memberships	\$ 27,000
Bank and Merchant Fees	\$ 18,000
Misc. Event and Program Expenses	\$ 193,722
Professional Development/Conferences	\$ 17,854
Public Relations	\$ 20,500
Insurance	\$ 75,000
Total Expenses (before capital and distributions):	\$ 4,711,176
Capital Expenses	\$ 91,700
Total Expenses:	\$ 4,802,876
Revenue Category	
Public Grants and United Way Grants	\$ 2,671,366
Events	\$ 565,000
Individual Gifts	\$ 375,000
Congregational Gifts	\$ 65,000
Corporate Contributions	\$ 104,500
Private and Foundation Grants	\$ 480,000
Rental Income	\$ 55,000
Interest Income	\$ 15,000
Total Revenue:	\$ 4,330,866
Apply Board Designated Reserves	\$ 472,011