

**Rocketown**  
**Profit & Loss Budget**  
 July, 2007 through June, 2008

	<u>Total</u>
<b>Income</b>	
<b>41000 · Operating Income</b>	
<b>41100 · Product Revenue</b>	
<b>41110 · Sales</b>	
41111 · Cost of Goods Sold	-\$201,069.39
41110 · Sales - Other	\$316,510.08
<b>Total 41110 · Sales</b>	<u>115,440.69</u>
<b>Total 41100 · Product Revenue</b>	115,440.69
<b>41200 · Program/Membership/Cover Rev</b>	
41260 · Lessons	\$1,927.00
41210 · Ticket Sales/Cover Charges	\$240,706.50
41220 · Program Fees	\$27,711.00
41230 · Session Fees	\$68,740.55
41240 · Membership Fees	\$8,630.01
41250 · Equipment Rental	\$2,525.64
<b>Total 41200 · Program/Membership/Cover Rev</b>	<u>350,240.70</u>
<b>41300 · Venue Rentals</b>	
41310 · Rentals	\$104,017.22
41300 · Venue Rentals - Other	\$25,500.00
<b>Total 41300 · Venue Rentals</b>	<u>129,517.22</u>
<b>41900 · Other Operating Income</b>	
41940 · Consignment Art	\$900.00
41930 · Sponsorships	\$5,150.00
41910 · Vending Income	\$10,311.99
41920 · Overage/Shortage	-\$594.13
41999 · Operating Income-Other	\$546.31
<b>Total 41900 · Other Operating Income</b>	<u>16,314.17</u>
<b>41000 · Operating Income - Other</b>	
<b>Total 41000 · Operating Income</b>	<u>611,512.78</u>
<b>42000 · Public Support and Other Revenue</b>	
<b>42100 · Contributions</b>	
42110 · Individuals	\$49,814.95
42115 · Major Gifts	\$80,000.00
42130 · MWS-Personal	\$90,000.00
42140 · Churches	\$9,801.42
42150 · Corporate	\$17,744.87
42160 · Board	\$57,620.50
42180 · Staff	\$1,591.10
<b>Total 42100 · Contributions</b>	<u>306,572.84</u>
<b>42200 · Grants</b>	
42210 · Foundations	\$84,300.00
42299 · Other Grants	\$0.00
<b>Total 42200 · Grants</b>	<u>84,300.00</u>
<b>42300 · Special Events</b>	
42310 · Headlines Dinner	\$56,000.00
42320 · Headlines Dinner Sponsorships	\$25,000.00
42300 · Special Events - Other	\$13,116.54
<b>Total 42300 · Special Events</b>	<u>94,116.54</u>
<b>Total 42000 · Public Support and Other Revenue</b>	<u>484,989.38</u>
<b>Total Income</b>	1,096,502.16

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	<u>Total</u>
<b>Expense</b>	
<b>50100 · Personnel</b>	
50110 · Salaries/Wages-FT	\$285,734.85
50120 · Salaries/Wages-PT	\$115,195.56
50130 · Salaries/Wages-Security	\$0.00
50140 · Payroll Taxes	\$0.00
50141 · FICA	\$32,735.86
50142 · Tennessee State Unemp. Insur.	\$7,153.30
<b>Total 50140 · Payroll Taxes</b>	<u>39,889.17</u>
50150 · Health Insurance	\$38,443.07
50170 · Other Fringe Benefits	\$589.05
<b>Total 50100 · Personnel</b>	<u>479,851.69</u>
<b>60100 · Purchased Services</b>	
60110 · Purchased Personnel	\$96,377.21
60120 · Purchased Services-Other	\$26,164.74
60130 · Purchased Entertainment	\$64,739.00
60140 · Web Development	\$202.05
60100 · Purchased Services - Other	\$5,334.06
<b>Total 60100 · Purchased Services</b>	<u>192,817.06</u>
<b>60200 · Operating Expenses</b>	
60266 · Parking	\$3,133.00
60202 · Food and Hospitality	\$15,772.56
60204 · Meetings	\$41.05
60206 · Office Supplies	\$5,302.73
60207 · Supplies	\$21,223.04
60208 · Postage	\$4,472.00
60210 · Cleaning Supplies	\$36.94
60212 · Internet/Office Telephones	\$8,985.68
60214 · Cell Phones	\$6,541.03
60216 · Janitorial	\$11,884.49
60218 · Seminars/Tuition/Training	\$2,800.00
60220 · Travel	\$13,974.30
60222 · Minor Equipment	\$2,568.50
60224 · Equipment Repairs and Maint.	\$10,489.31
60226 · Equipment Rental <expense>	\$44,152.19
60228 · Advertising and Marketing	\$28,120.13
60230 · Legal and Professional	\$1,110.25
60232 · Audit	\$10,000.00
60234 · Insurance	\$59,933.31
60238 · Dues	\$3,577.49
60240 · Books and Subscriptions	\$957.76
60242 · Bank Fees	\$3,015.76
60244 · Gifts and Contributions	\$5,689.88
60246 · Taxes and Licenses	\$10,188.77
60248 · Special Events	\$26,005.27
60250 · Board Expense	\$846.89
60252 · Volunteer Expense	\$354.01
60256 · Printing	\$9,325.31
60260 · Computer Software/Hardware (Unc	\$1,374.65
60299 · Miscellaneous	\$1,020.47
<b>Total 60200 · Operating Expenses</b>	<u>312,896.77</u>
<b>60300 · Occupancy Expense</b>	
60311 · Interest Expense	\$1,178.51
60320 · Utilities-Gas	\$6,659.02
60330 · Utilities-Electric	\$53,915.06

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	<u>Total</u>
60340 · Utilities-Water	\$4,589.99
60350 · Building Repairs and Maint.	\$27,947.21
60360 · Waste Management	\$4,581.18
60370 · Pest Control	\$1,815.00
60400 · Security Monitoring	<u>\$1,031.20</u>
Total 60300 · Occupancy Expense	<u>101,717.17</u>
 Total Expense	 <u>1,087,282.70</u>
 Net Income	 <u><u>\$9,219.46</u></u>