

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2005**Open to Public Inspection**Department of the Treasury
Internal Revenue Service**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)**

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2005 calendar year, or tax year beginning 11/01, 2005, and ending 10/31, 2006**B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return
☐ Amended return
☐ Application pending

Please use
IRS label
or print
or type.
See
specific
instruc-
tions.CREATING AN ENVIRONMENT OF SUCCESS, INC
3518 W. HAMILTON AVE
NASHVILLE, TN 37218**D Employer Identification Number**

62-1528325

E Telephone number

615-299-8097

F Accounting method:☐ Cash☒ Accrual☐ Other (specify) ▶

• **Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).**

H and I are not applicable to section 527 organizations.

H (a) Is this a group return for affiliates? . . . ☐ Yes ☒ No**H (b)** If "Yes," enter number of affiliates ▶**H (c)** Are all affiliates included? ☐ Yes ☐ No

(If "No," attach a list. See instructions.)

H (d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No**I** Group Exemption Number. . . ▶**M** Check ☐ if the organization is **not** required to attach Schedule B (Form 990, 990-EZ, or 990-PF).**G Web site:** ▶ N/A**J Organization type**(check only one) ☒ 501(c) 3 (insert no.) ☐ 4947(a)(1) or ☐ 527**K** Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization chooses to file a return, be sure to file a complete return. **Some states require a complete return.****L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 1,940,001.**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (See Instructions)

REVENUE	1 Contributions, gifts, grants, and similar amounts received:			
	a Direct public support	1 a	773,495.	
	b Indirect public support	1 b		
	c Government contributions (grants)	1 c		
	d Total (add lines 1a through 1c) (cash \$ 773,495. noncash \$)	1 d	773,495.	
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2	1,150,111.	
	3 Membership dues and assessments	3	750.	
	4 Interest on savings and temporary cash investments	4	1,774.	
	5 Dividends and interest from securities	5		
	6a Gross rents	6 a		
	b Less: rental expenses	6 b		
	c Net rental income or (loss) (subtract line 6b from line 6a)	6 c		
7 Other investment income (describe)	7			
REVENUE	8a Gross amount from sales of assets other than inventory	(A) Securities		(B) Other
	b Less: cost or other basis and sales expenses	8 a		
	c Gain or (loss) (attach schedule)	8 b		
	d Net gain or (loss) (combine line 8c, columns (A) and (B))	8 c		
	8d			
	9 Special events and activities (attach schedule). If any amount is from gaming, check here. ☐			
	a Gross revenue (not including \$ of contributions reported on line 1a)	9 a	13,871.	
	b Less: direct expenses other than fundraising expenses	9 b		
c Net income or (loss) from special events (subtract line 9b from line 9a)	9 c	STATEMENT. 1	13,871.	
REVENUE	10a Gross sales of inventory, less returns and allowances	10 a		
	b Less: cost of goods sold	10 b		
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10 c		
11 Other revenue (from Part VII, line 103)	11			
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	1,940,001.		
EXPENSES	13 Program services (from line 44, column (B))	13	1,337,523.	
	14 Management and general (from line 44, column (C))	14	404,302.	
	15 Fundraising (from line 44, column (D))	15	44,229.	
	16 Payments to affiliates (attach schedule)	16		
	17 Total expenses (add lines 16 and 44, column (A))	17	1,786,054.	
NET ASSETS	18 Excess or (deficit) for the year (subtract line 17 from line 12)	18	153,947.	
	19 Net assets or fund balances at beginning of year (from line 73, column (A))	19	9,728.	
	20 Other changes in net assets or fund balances (attach explanation)	20	SEE STATEMENT. 2	1,399.
	21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	165,074.	

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here... ☐	22			
23	Specific assistance to individuals (att sch)	23			
24	Benefits paid to or for members (att sch)	24			
25	Compensation of officers, directors, etc.	25	54,000.	37,800.	16,200.
26	Other salaries and wages	26	385,377.	271,096.	114,281.
27	Pension plan contributions	27			
28	Other employee benefits	28	37,466.	26,021.	11,445.
29	Payroll taxes	29			
30	Professional fundraising fees	30			
31	Accounting fees	31			
32	Legal fees	32			
33	Supplies	33	5,358.	4,911.	375.
34	Telephone	34	14,453.	10,121.	4,332.
35	Postage and shipping	35	9,609.	8,411.	348.
36	Occupancy	36	129,224.	123,224.	5,338.
37	Equipment rental and maintenance	37	14,558.	13,804.	754.
38	Printing and publications	38	21,661.	19,712.	418.
39	Travel	39	54,675.	48,905.	5,416.
40	Conferences, conventions, and meetings	40			
41	Interest	41	82,614.	54,362.	28,252.
42	Depreciation, depletion, etc (attach schedule)	42	50,268.	50,268.	
43	Other expenses not covered above (itemize):				
a	SEE STATEMENT 3	43a	926,791.	668,888.	217,143.
b		43b			
c		43c			
d		43d			
e		43e			
f		43f			
g		43g			
44	Total functional expenses. Add lines 22 through 43. (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15)	44	1,786,054.	1,337,523.	404,302.

Joint Costs. Check ☐ if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____.

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Form 990 (2005)

Part III Statement of Program Service Accomplishments

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ▶ SEE STATEMENT 4

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)

a SEE STATEMENT 5

(Grants and allocations \$) If this amount includes foreign grants, check here ☐ 1,337,523.

b

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

c

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

d

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

e Other program services

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

f **Total of Program Service Expenses** (should equal line 44, column (B), Program services) ▶ 1,337,523.

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Form 990 (2005)

Part IV Balance Sheets (See Instructions)**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
A S S E T S	45 Cash — non-interest-bearing	149,644.	45	165,936.
	46 Savings and temporary cash investments	9,003.	46	9,323.
	47 a Accounts receivable	47 a 125,351.		
	b Less: allowance for doubtful accounts	47 b 2,660.	78,567.	47 c 122,691.
	48 a Pledges receivable	48 a		
	b Less: allowance for doubtful accounts	48 b	71,200.	48 c
	49 Grants receivable		49	
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		50	
	51 a Other notes & loans receivable (attach sch.)	51 a		
	b Less: allowance for doubtful accounts	51 b		51 c
	52 Inventories for sale or use	216,007.	52	397,885.
	53 Prepaid expenses and deferred charges	8,966.	53	8,966.
	54 Investments — securities (attach schedule)	☐ Cost ☒ FMV	54	
	55 a Investments — land, buildings, & equipment: basis	55 a		
	b Less: accumulated depreciation (attach schedule)	55 b		55 c
56 Investments — other (attach schedule)	SEE STMT. 6.	10,900.	56	10,900.
57 a Land, buildings, and equipment: basis	57 a 1,036,527.			
b Less: accumulated depreciation (attach schedule)	STATEMENT 7	57 b 339,811.	745,484.	57 c 696,716.
58 Other assets (describe ► SEE STATEMENT 8)		19,920.	58	19,920.
59 Total assets (must equal line 74). Add lines 45 through 58		1,309,691.	59	1,432,337.
L I A B I L I T I E S	60 Accounts payable and accrued expenses	158,697.	60	155,278.
	61 Grants payable		61	
	62 Deferred revenue		62	
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63	
	64 a Tax-exempt bond liabilities (attach schedule)		64 a	
	b Mortgages and other notes payable (attach schedule)	1,118,956.	64 b	1,095,646.
	65 Other liabilities (describe ► SEE STATEMENT 9)	22,310.	65	16,339.
66 Total liabilities. Add lines 60 through 65		1,299,963.	66	1,267,263.
N E T A S S E T S O R F U N D B A L A N C E S	Organizations that follow SFAS 117, check here ► ☒ and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	-91,273.	67	165,074.
	68 Temporarily restricted	101,001.	68	
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here ► ☐ and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	9,728.	73	165,074.
	74 Total liabilities and net assets/fund balances. Add lines 66 and 73	1,309,691.	74	1,432,337.

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Form 990 (2005)

Yes	No
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75b		X

75c		X

75d	X	

Other
(see below)
column. See

(E) Expense
count and other

Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

(A) Name and address	(B) Loans and Advances	(C) Compensation	(D) Contributions to employee benefit plans and deferred compensation plans	(E) Expense account and other allowances

Yes	No
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76		X

77		X
78a		X

78a		11
78b	N/A	

79		X
80		Y

ova		Λ

81b		X

Form 999 (2005)

Form **990** (2005)

Part VI Other Information (continued)

	Yes	No
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)		
82b N/A		
83a Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
84a Did the organization solicit any contributions or gifts that were not tax deductible?		X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
84b N/A		
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?		
85a N/A		
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?		
85b N/A		
If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c Dues, assessments, and similar amounts from members.		
85c N/A		
d Section 162(e) lobbying and political expenditures.		
85d N/A		
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices.		
85e N/A		
f Taxable amount of lobbying and political expenditures (line 85d less 85e).		
85f N/A		
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		
85g N/A		
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?		
85h N/A		
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12.		
86a N/A		
b Gross receipts, included on line 12, for public use of club facilities		
86b N/A		
87 501(c)(12) organizations. Enter: a Gross income from members or shareholders		
87a N/A		
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)		
87b N/A		
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX.		X
89a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0. ; section 4912 ▶ 0. ; section 4955 ▶ 0.		
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction.		X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. ▶ 0.		
d Enter: Amount of tax on line 89c, above, reimbursed by the organization ▶ 0.		
90a List the states with which a copy of this return is filed ▶ NONE		
b Number of employees employed in the pay period that includes March 12, 2005 (See instructions.)		0
91a The books are in care of ▶ KALISHA MOORE Telephone number ▶ 615-299-8097 Located at ▶ 3518 W HAMILTON AVE, NASHVILLE TN ZIP + 4 ▶ 37218		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
If 'Yes,' enter the name of the foreign country ▶		
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Statements		
c At any time during the calendar year, did the organization maintain an office outside of the United States?		X
If 'Yes,' enter the name of the foreign country ▶		
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 — Check here. N/A ▶ ☐ and enter the amount of tax-exempt interest received or accrued during the tax year. ▶ 92 N/A		

BAA

Form 990 (2005)

Part VII Analysis of Income-Producing Activities (See the instructions.)**Note:** Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a AWARDS BANQUET					41,540.
b RESTAURANT INCOME					37,121.
c SKI TRIP INCOME					7,155.
d SUMMER BUSINESS TRIPS					7,089.
e TRAINING CENTER INCOM					1,057,206.
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					750.
95 Interest on savings & temporary cash invmnts			14	1,774.	
96 Dividends & interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					13,871.
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a					
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				1,774.	1,164,732.
105 Total (add line 104, columns (B), (D), and (E))					1,166,506.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See the instructions.)

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
	SEE STATEMENT 11

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

- a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.			
	Signature of officer SAMUEL KIRK, PRESIDENT		Date	
Paid Preparer's Use Only	Preparer's signature	Date	Check if self-employed ☐	Preparer's SSN or PTIN (See General Instruction W) P00546174
	Firm's name (or yours if self-employed), address, and ZIP + 4 AKERSLOOT, PATTERSON & ASSOCIATES, PLLC 3326 ASPEN GROVE DRIVE, SUITE 500 FRANKLIN, TN 37067	EIN 62-1384008	Phone no. 615-376-8800	

SCHEDULE A
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Organization Exempt Under**
Section 501(c)(3)**(Except Private Foundation) and Section 501(e), 501(f), 501(k),**
501(n), or 4947(a)(1) Nonexempt Charitable Trust**Supplementary Information — (See separate instructions.)****▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

OMB No. 1545-0047

2005

Name of the organization

CREATING AN ENVIRONMENT OF SUCCESS, INC

Employer identification number

62-1528325

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See instructions. List each one. If there are none, enter 'None.')

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
NONE				
Total number of other employees paid over \$50,000	0			

Part II – A Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See instructions. List each one (whether individuals or firms). If there are none, enter 'None.')

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services	0	

Part II – B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of other contractors receiving over \$50,000 for other services	0	

Part III Statements About Activities (See instructions.)

Yes No

1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities. . . . ▶ \$ <u>N/A</u>	1	X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)		
a	Sale, exchange, or leasing of property?	2a	X
b	Lending of money or other extension of credit?	2b	X
c	Furnishing of goods, services, or facilities?	2c	X
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X
e	Transfer of any part of its income or assets?	2e	X
3a	Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments.)	3a	X
b	Do you have a section 403(b) annuity plan for your employees?	3b	X
c	During the year, did the organization receive a contribution of qualified real property interest under section 170(h)?	3c	X
4a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4a	X
b	Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4b	X

Part IV Reason for Non-Private Foundation Status (See instructions.)The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶ IL
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). Check the box that describes the type of supporting organization: ☐ Type 1 ☐ Type 2 ☐ Type 3

Provide the following information about the supported organizations. (See instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	455,039.	613,335.	616,894.	246,114.	1,931,382.
16 Membership fees received	430.				430.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	918,442.	278,668.	308,611.	325,861.	1,831,582.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	1,614.	707.	707.	2,857.	5,885.
19 Net income from unrelated business activities not included in line 18					0.
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0.
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					0.
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					0.
23 Total of lines 15 through 22	1,375,525.	892,710.	926,212.	574,832.	3,769,279.
24 Line 23 minus line 17	457,083.	614,042.	617,601.	248,971.	1,937,697.
25 Enter 1% of line 23	13,755.	8,927.	9,262.	5,748.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a 38,754.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 1,937,697.
d Add: Amounts from column (e) for lines: 18 5,885. 19					26d 5,885.
22					26e 1,931,812.
e Public support (line 26c minus line 26d total)					26f 99.70 %
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					
27 Organizations described on line 12: N/A					
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2004) _____ (2003) _____ (2002) _____ (2001) _____					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2004) _____ (2003) _____ (2002) _____ (2001) _____					
c Add: Amounts from column (e) for lines: 15 _____ 16 _____ 17 _____ 20 _____ 21 _____					27c _____
d Add: Line 27a total _____ and line 27b total					27d _____
e Public support (line 27c total minus line 27d total)					27e _____
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e)					27f _____
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

		Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)			

32 Does the organization maintain the following:			
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			

33 Does the organization discriminate by race in any way with respect to:			
a Students' rights or privileges?	33a		
b Admissions policies?	33b		
c Employment of faculty or administrative staff?	33c		
d Scholarships or other financial assistance?	33d		
e Educational policies?	33e		
f Use of facilities?	33f		
g Athletic programs?	33g		
h Other extracurricular activities?	33h		
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)			

34a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b Has the organization's right to such aid ever been revoked or suspended?	34b		
If you answered 'Yes' to either 34a or b, please explain using an attached statement.			

35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation	35		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check **a** ☐ if the organization belongs to an affiliated group. Check **b** ☐ if you checked 'a' and 'limited control' provisions apply.

Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38 Total lobbying expenditures (add lines 36 and 37)	38		
39 Other exempt purpose expenditures	39		
40 Total exempt purpose expenditures (add lines 38 and 39)	40		
41 Lobbying nontaxable amount. Enter the amount from the following table —			
If the amount on line 40 is —	The lobbying nontaxable amount is —		
Not over \$500,000	20% of the amount on line 40		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	41	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
42 Grassroots nontaxable amount (enter 25% of line 41)	42		
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43		
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44		
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.			

4 -Year Averaging Period Under Section 501(h)(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50.)

Lobbying Expenditures During 4 -Year Averaging Period					
Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

Yes	No	Amount

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (add lines **c** through **h**.)

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

BAA

Schedule A (Form 990 or 990-EZ) 2005

d. If the answer to any of the above is 'Yes,' complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ▶ ☐ Yes ☒ No

BAA Schedule A (Form 990 or 990-EZ) 2005

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CREATING AN ENVIRONMENT OF SUCCESS, INC

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STATEMENT 1
FORM 990, PART I, LINE 9
NET INCOME (LOSS) FROM SPECIAL EVENTS

<u>SPECIAL EVENTS</u>	<u>GROSS RECEIPTS</u>	<u>LESS CONTRI-BUTIONS</u>	<u>GROSS REVENUE</u>	<u>LESS DIRECT EXPENSES</u>	<u>NET INCOME (LOSS)</u>
SPECIAL EVENTS	13,871.	0.	13,871.	0.	13,871.
TOTAL	<u>\$ 13,871.</u>	<u>\$ 0.</u>	<u>\$ 13,871.</u>	<u>\$ 0.</u>	<u>\$ 13,871.</u>

STATEMENT 2
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES

UNREALIZED GAIN ON INVESTMENTS.....	\$ 1,399.
TOTAL	<u>\$ 1,399.</u>

STATEMENT 3
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A) <u>TOTAL</u>	(B) <u>PROGRAM SERVICES</u>	(C) <u>MANAGEMENT & GENERAL</u>	(D) <u>FUNDRAISING</u>
ADVERTISING	24,331.	22,868.	1,263.	200.
AUTOMOBILE	13,347.	8,826.	4,521.	
BAD DEBTS	168,405.		168,405.	
BANK CHARGES	10,075.	6,362.	3,713.	
BARGAIN CENTER	28,544.	27,904.		640.
BOARD MEETINGS	12,291.	8,169.	4,122.	
COMMUNITY RELATIONS MEETINGS	450.	150.	300.	
CONTRACT LABOR	118,282.	108,811.	9,471.	
CONTRACT SERVICES	47,705.	36,450.	4,414.	6,841.
CONTRIBUTIONS	1,083.		1,083.	
DUES AND SUBSCRIPTIONS	2,497.	1,279.	1,218.	
ENRICHMENT TRIP	12,131.	12,131.		
FUNDRAISING MEALS	25,092.			25,092.
FUNDRAISING SUPPLIES	5,261.			5,261.
FUNDRAISING SUPPORT	1,251.			1,251.
LICENSES AND PERMITS	1,446.	1,040.	406.	
MEMBER RELATIONS	1,668.	1,668.		
MISCELLANEOUS	4,410.	766.	3,644.	
PROFESSIONAL FEES	10,361.	338.	10,023.	
PROPERTY TAXES	5,980.	5,841.	139.	
SALES TAX EXPENSE	53,608.	50,173.	3,435.	
SCHOLARSHIP	4,775.	3,525.		1,250.
SECURITY	1,410.	1,410.		
SKI TRIP	19,813.	19,813.		
SUMMER BUSINESS CAMPS	231,236.	230,959.	52.	225.
TRAINING MATERIALS	1,619.	685.	934.	
UNEMPLOYMENT TAXES	480.	480.		
UTILITIES	53,303.	53,303.		
WASTE DISPOSAL	13,964.	13,964.		
YAB INVESTMENT CLUB	125.	125.		
YAB JUNIOR EXECUTIVE CAMP	2,443.	2,443.		

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STATEMENT 3 (CONTINUED)
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A)	(B)	(C)	(D)
	TOTAL	PROGRAM SERVICES	MANAGEMENT & GENERAL	FUNDRAISING
YAB OTHER	580.	580.		
YAB OWNERSHIP MANAGEMENT PROG.	5,262.	5,262.		
YAB REAL ESTATE COMPANY	705.	705.		
YAB RESTAURANT	26,399.	26,399.		
YAB SPECIALTY CO.	1,251.	1,251.		
YAB TECHNOLOGY CENTER	9,822.	9,822.		
YAB TRAINING CENTER	5,386.	5,386.		
TOTAL	\$ 926,791.	\$ 668,888.	\$ 217,143.	\$ 40,760.

STATEMENT 4
FORM 990, PART III
ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO PROVIDE ENTREPRENEURIAL TRAINING TO YOUTH AND THE COMMUNITY

STATEMENT 5
FORM 990, PART III, LINE A
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

DESCRIPTION	GRANTS AND ALLOCATIONS	PROGRAM SERVICE EXPENSES
YOUTH ABOUT BUSINESS HAS PROVIDED ENTREPRENEURIAL TRAINING TO OVER 400 BETWEEN THE AGES OF 10-18. THE OWNERSHIP MANAGEMENT PROGRAM ALLOWS YOUTH BETWEEN 14 & 18 TO APPLY BUSINESS PRINCIPLES LEARNED IN THE CENTER IN REAL WORLD SITUATIONS. THE MENTORING PROGRAM ALLOWS YOUTH BETWEEN 10 & 13 TO SHADOW BUSINESS OWNERS DURING THE SUMMER. STUDENTS ARE ALSO ELIGIBLE TO RECEIVE SCHOLARSHIPS UPON GRADUATION OF HIGH SCHOOL.		1,337,523.
INCLUDES FOREIGN GRANTS: NO		
	\$ 0.	\$ 1,337,523.

STATEMENT 6
FORM 990, PART IV, LINE 56
INVESTMENTS - OTHER

DESCRIPTION OF INVESTMENT	VALUATION METHOD	BOOK VALUE
INVESTMENT IN TIME SHARE	COST	\$ 10,900.
	TOTAL	\$ 10,900.

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STATEMENT 7
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
AUTOMOBILES / TRANSPORTATION EQUIPMENT	\$ 1,500.	\$ 175.	\$ 1,325.
MISCELLANEOUS	1,035,027.	339,636.	695,391.
TOTAL	<u>\$ 1,036,527.</u>	<u>\$ 339,811.</u>	<u>\$ 696,716.</u>

STATEMENT 8
FORM 990, PART IV, LINE 58
OTHER ASSETS

SECURITY DEPOSIT	\$ 19,920.
TOTAL	<u>\$ 19,920.</u>

STATEMENT 9
FORM 990, PART IV, LINE 65
OTHER LIABILITIES

LEASE OBLIGATION	\$ 10,426.
RENT DEPOSITS	5,913.
TOTAL	<u>\$ 16,339.</u>

STATEMENT 10
FORM 990, PART V-A
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
SAMUEL E. KIRK 6600 ASCOT DRIVE ANTIOCH, TN 37013	EXECUTIVE DIREC 0	\$ 54,000.	\$ 0.	\$ 0.
MARCUS ROBERTSON 460 GREAT CIRCLE ROAD NASHVILLE, TN 37228	BOARD MEMBER 0	0.	0.	0.
BARRY HICKS 5 WATEROAKS DURHAM, NC 27703	BOARD MEMBER 0	0.	0.	0.
DWAYNE RAYNER 428 PLAZA REAL, SUITE 328 BOCA RATON, FL 33432	BOARD MEMBER 0	0.	0.	0.

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STATEMENT 10 (CONTINUED)
FORM 990, PART V-A
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED</u>	<u>COMPEN- SATION</u>	<u>CONTRI- BUTION TO EBP & DC</u>	<u>EXPENSE ACCOUNT/ OTHER</u>
MICHAEL DAVIS 2817 WEST END AVE, SUITE 209 NASHVILLE, TN 37203	BOARD MEMBER 0	\$ 0.	\$ 0.	\$ 0.
MILTON JENKINS 3208 BERNARD GREENSBORO, NC 27405	BOARD MEMBER 0	0.	0.	0.
KELLI MOLETTE 4909 MAYMANOR CIRCLE NASHVILLE, TN 37205	BOARD MEMBER 0	0.	0.	0.
	TOTAL	\$ 54,000.	\$ 0.	\$ 0.

STATEMENT 11
FORM 990, PART VIII
RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES

<u>LINE #</u>	<u>EXPLANATION OF ACTIVITIES</u>
93A	THE TRAINING CENTERS AND BUSINESS CAMPS PROVIDE THE ARENA FOR STUDENST TO APPLY THE BUSINESS PRINCIPLES LEARNED FROM THE YOUTH ABOUT BUSINESS CURRICULUM.
94	DUES COLLECTED ARE THE INITIAL FEES PAID FOR STUDENTS TO RECEIVE THE NECESSARY MATERIALS TO PARTICIPATE IN OUT PROGRAMS
101	FUNDS FROM SPECIAL EVENTS PROVIDE SPONSORSHIPS FOR YOUTH PARTICIPANTS

2005**FEDERAL EXEMPT ORGANIZATION TAX SUMMARY****PAGE 1****CLIENT CES****CREATING AN ENVIRONMENT OF SUCCESS, INC****62-1528325**

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	2005	2004	DIFF
REVENUE			
CONTRIBUTIONS, GIFTS, AND GRANTS	773,495	455,039	318,456
PROGRAM SERVICE REVENUE	1,150,111	918,442	231,669
MEMBERSHIP DUES AND ASSESSMENTS	750	430	320
INTEREST ON SAVINGS/TEMP CASH INVEST	1,774	1,614	160
NET INCOME (LOSS) - SPECIAL EVENTS	13,871	9,935	3,936
 TOTAL REVENUE	 1,940,001	 1,385,460	 554,541
EXPENSES			
PROGRAM SERVICES	1,337,523	1,012,760	324,763
MANAGEMENT AND GENERAL	404,302	279,194	125,108
FUNDRAISING	44,229	51,094	-6,865
 TOTAL EXPENSES	 1,786,054	 1,343,048	 443,006
NET ASSETS OR FUND BALANCES			
EXCESS OR (DEFICIT) FOR THE YEAR	153,947	42,412	111,535
NET ASSETS/FUND BAL. AT BEG. OF YEAR	9,728	-236,883	246,611
OTHER CHANGES IN NET ASSETS/FUND BAL	1,399	204,199	-202,800
NET ASSETS/FUND BAL. AT END OF YEAR	165,074	9,728	155,346