

Middle Tennessee Council - # 560						Boy Scouts of America	
Summary Budget Analysis Report							
Period Ending: December 31, 2019							
Operating Fund - Unrestricted		Actuals		Budget	Future Budgets		
		2017	2018	2019	2020	2021	2022
Support and Revenue							
Direct Support							
	Direct Mail						
	Friends of Scouting	2,658,304	2,703,202	2,754,000			
	Project Sales						
	Special Events - Net	230,522	211,144	209,500			
	Legacies and Bequests						
	Foundations and Trusts						
	Other Direct	50,000					
	Total Direct Support	2,938,826	2,914,346	2,963,500			
	Associated Organizations						
	United Way	119,636	105,860	104,935			
	Unassociated Organizations						
	Other Indirect						
	Government Fees and Grants						
	Total Indirect Support	119,636	105,860	104,935			
	Revenue						
	Sale of Supplies - Net	499,460	472,840	483,875			
	Product Sales - Net	691,603	717,284	762,000			
	Investment Income	557,162	603,442	636,054			
	Realized Gain/Loss on Investments	243,741					
	Camping	1,592,352	1,586,850	1,666,865			
	Activities	545,505	247,696	345,424			
	Other Revenue	32,960	49,789	44,000			
	Total Revenue	4,162,783	3,677,900	3,938,218			
Total Support and Revenue		7,221,245	6,698,106	7,006,653			
Expenses							
Employee Compensation							
	Salaries	3,121,739	3,098,740	3,215,276			
	Employee benefits	578,971	574,536	639,946			
	Payroll taxes	248,549	238,031	275,053			
	Employee related	7,195	13,222	10,500			
	Total Employee Compensation	3,956,454	3,924,529	4,140,775			
Other Expenses							
	Professional Fees	68,323	100,071	66,298			
	Supplies	1,272,351	1,001,913	1,096,438			
	Telephone	60,920	62,798	68,100			
	Postage and Shipping	34,317	29,359	47,700			
	Occupancy	498,924	556,629	515,720			
	Rental and Maintenance of Equipment	110,237	118,628	116,500			
	Publications and Media	9,489	8,443	12,000			
	Travel	207,509	261,317	305,290			
	Local Conferences and Meetings	31,600	40,209	48,500			
	Specific Assistance to Individuals	96,613	114,734	121,500			
	Recognition and Awards	31,914	39,455	36,500			
	Interest Expense						
	Insurance	222,015	189,004	187,732			
	Other Expenses	86,619	83,950	89,399			
	Charter and National Service Fee	77,870	81,507	84,767			
	Total Other Expenses	2,808,701	2,688,016	2,796,443			
Total Expenses		6,765,155	6,612,546	6,937,218			
Net Revenue / Expense		456,089	85,560	69,435			
Unrestricted Net Assets - Beginning of Year		3,247,448	3,453,537				
	Change in Net Assets from Operations	456,089	85,560	69,435			
	Transfer of Assets	-250,000	-2,346,106				

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	Period Ending: December 31, 2019								
Operating Fund - Unrestricted			Actuals		Budget	Future Budgets			
	Adjustment of Net Assets								
Unrestricted Net Assets - End of Period			3,453,537	1,192,992	69,435				
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