MONROE HARDING, INC.

FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

DECEMBER 31, 2008 AND 2007

MONROE HARDING, INC.

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Independent Auditors' Report

To the Board of Directors Monroe Harding, Inc. Nashville, Tennessee

We have audited the accompanying statements of financial position of Monroe Harding, Inc. as of December 31, 2008 and 2007, and the related statements of activities, cash flows and functional expenses for the years then ended. These financial statements are the responsibility of Monroe Harding, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Monroe Harding, Inc. as of December 31, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated April 22, 2009, on our consideration of Monroe Harding, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and important for assessing the results of our audit.

To the Board of Directors Monroe Harding, Inc.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements of Monroe Harding, Inc. taken as a whole. The accompanying schedules of comparison of public support and revenue with budget and comparison of expenses with budget are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the 2008 basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Crosslin + Associates, P.C.

Nashville, Tennessee April 22, 2009

MONROE HARDING, INC. STATEMENTS OF FINANCIAL POSITION

ASSETS

	December 31,	
	2008	2007
Cash and cash equivalents	\$ 399,931	\$ 491,466
Accounts receivable (Note B)	199,613	234,910
Pledges receivable (Note B)	62,000	-
Prepaid expenses	19,991	13,885
Investments (Notes C, K and M)	3,841,264	5,846,973
Beneficial interests in perpetual trusts (Note K and M)	409,563	620,811
Land, buildings and equipment, net (Note D)	918,834	971,398
Total assets	<u>\$5,851,196</u>	<u>\$8,179,443</u>
LIABILITIES AND NET ASS	ETC	
LIADILITIES AND NET ASS	<u>E15</u>	
LIABILITIES		
Accounts payable	\$ 83,567	\$ 78,518
Accrued expenses	40,312	30,190
Children's account	22,432	18,413
Medical reimbursement	2,985	2,868
Total liabilities	149,296	129,989
NET ASSETS		
Unrestricted (Note A)		
Undesignated	1,181,045	1,329,675
Board designated for capital improvements (Note H)	122,154	156,197
Board designated endowment (Note K)	3,841,264	5,846,973
Temporarily restricted (Note E)	147,874	95,798
Permanently restricted (Note K)	409,563	620,811
Total net assets	5,701,900	8,049,454
Total liabilities and net assets	<u>\$5,851,196</u>	<u>\$8,179,443</u>

See accompanying notes to financial statements.

MONROE HARDING, INC. STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2008 AND 2007

	2008			
		Temporarily	Permanently	
	<u>Unrestricted</u>	Restricted	Restricted	Total
PUBLIC SUPPORT AND REVENUE				
Public support				
Church and private gifts	\$ 212,978	\$ 158,931	\$ -	\$ 371,909
Governmental contracts and sub-contracts	2,241,152	-	-	2,241,152
USDE	34,595	-	-	34,595
Special events	160,304	-	-	160,304
Miscellaneous	31,937	-	-	31,937
Gifts in-kind	10,181	-	-	10,181
Net assets released from restriction	107,391	(107,391)		
Total public support	2,798,538	51,540	-	2,850,078
Revenue				
Gain on sale of equipment	539	_	_	539
Income and net loss on investments	(1,419,868)	_	_	(1,419,868)
Income and net (loss) gain on beneficial	(1,41),000)			(1,41),000)
interests in perpetual trusts	26,034	-	(211,248)	(185,214)
Interest	3,957	536	(211,210)	4,493
Total public support and revenue	1,409,200	52,076	(211,248)	1,250,028
Four public support and revenue			<u>(211,210</u>)	1,200,020
EXPENSES				
Program services				
Residential care	2,750,147	-	-	2,750,147
General and occupancy	365,933			365,933
Total program services	3,116,080			3,116,080
C				
Supporting services Administrative	272 169			272 169
	272,168 35,355	-	-	272,168 35,355
General and occupancy	173,979	-	-	<u> </u>
Fund raising Total supporting services	481,502			481,502
Total expenses	3,597,582	·		3,597,582
Total expenses	5,397,382			
Net (decrease) increase in net assets	(2,188,382)	52,076	(211,248)	(2,347,554)
Net assets, beginning of year	7,332,845	95,798	620,811	8,049,454
Net assets, end of year	<u>\$ 5,144,463</u>	<u>\$ 147,874</u>	<u>\$ 409,563</u>	<u>\$ 5,701,900</u>

	200)7	
	Temporarily		
<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>
\$ 259,285	\$ 60,702	\$ -	\$ 319,987
2,238,136	120,433	-	2,358,569
29,991	-	-	29,991
163,030	-	-	163,030
27,855	-	-	27,855
14,426	-	-	14,426
98,348	(98,348)		
2,831,071	82,787	-	2,913,858
-	-	-	-
(19,758)	-	-	(19,758)
25,755	-	6,847	32,602
7,938	1,297	-	9,235
2,845,006	84,084	6,847	2,935,937
2,747,776	-	-	2,747,776
329,698			329,698
3,077,474			3,077,474
253,263	-	-	253,263
34,308	-	-	34,308
165,487	-	-	165,487
453,058		-	453,058
3,530,532			3,530,532
(685,526)	84,084	6,847	(594,595)
8,018,371	11,714	613,964	8,644,049
<u>\$ 7,332,845</u>	<u>\$ 95,798</u>	<u>\$620,811</u>	<u>\$ 8,049,454</u>

See accompanying notes to financial statements.

MONROE HARDING, INC. STATEMENTS OF CASH FLOWS

	Year Ended December 31, 2008 2007	
	2008	2007
Cash flows from operating activities:		
Decrease in net assets	\$(2,347,554)	\$(594,595)
Adjustments to reconcile decrease in net	+(=,=,= = .)	+()
assets to net cash used in operating activities:		
Depreciation	91,632	88,152
Gain on sale of equipment	(539)	_
Gifts of equipment	(4,900)	(10,285)
Net loss on investments and beneficial interests		
in perpetual trusts	1,808,593	235,712
Decrease (increase) in accounts receivable	35,297	(96,921)
(Increase) decrease in pledges receivable	(62,000)	23,545
(Increase) decrease in prepaid expenses	(6,106)	40,238
Increase in accounts payable	5,049	36,030
Increase (decrease) in accrued expenses	10,122	(2,854)
Increase in children's account	4,019	764
Increase (decrease) in medical reimbursement	117	(517)
Net cash used in operating activities	(466,270)	(280,731)
Cash flows from investing activities:		
Net sales of investments, net of brokerage fees	408,364	373,698
Proceeds from sales of equipment	17,075	-
Purchases of equipment	(50,704)	(35,203)
Net cash provided by investing activities	374,735	338,495
Net (decrease) increase in cash and cash equivalents	(91,535)	57,764
Cash and cash equivalents, beginning of year	491,466	433,702
Cash and cash equivalents, end of year	<u>\$ 399,931</u>	<u>\$ 491,466</u>

See accompanying notes to financial statements.

MONROE HARDING, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2008

	Program Services		
	Residential Care	General and <u>Occupancy</u>	
Total salaries, wages and benefits	<u>\$1,753,539</u>	\$ -	
Other expenses:	<u> </u>	<u>Ψ</u>	
Food and kitchen supplies	60,827	-	
Medical	1,051	-	
Clothing	1,300	-	
School and educational	6,845	-	
Dorm supplies	8,557	-	
Allowances	10,972	-	
Recreational and special	29,234	-	
Travel and transportation	13,251	-	
Automobile gas and oil	17,262	-	
Utilities	_	72,831	
Contracted services	670,778		
Maintenance	_	171,315	
Insurance	_	37,499	
Supplies and small equipment	37,505	-	
Telephone	28,744	-	
Postage	1,660	-	
Training	35,581	-	
Professional, legal and accounting	5,190	-	
Dues and publications	2,993	-	
Licenses and permits	1,026	-	
Banking fees	-	-	
Haircuts	615	-	
Life skills	4,351	-	
Fire and safety	_	2,775	
Volunteer services	3,325	-	
Printing	1,152	-	
Recruitment	8,157	-	
Youth specific assistance	46,048	-	
Provision for depreciation	-	81,513	
Provision for doubtful accounts	184		
Total other expenses	996,608	365,933	
Total expenses	<u>\$2,750,147</u>	<u>\$365,933</u>	

Supp	orting Services		
	General		
	and	Fund	
<u>Administrative</u>	Occupancy	<u>Raising</u>	Total
<u>\$231,850</u>	<u>\$ -</u>	<u>\$110,990</u>	<u>\$2,096,379</u>
-	-	-	60,827
-	-	-	1,051
-	-	-	1,300
-	-	-	6,845
-	-	-	8,557
-	-	-	10,972
3,508	-	13,295	46,037
197	-	957	14,405
-	-	-	17,262
-	19,504	-	92,335
702	-	4,104	675,584
-	1,871	-	173,186
-	3,582	-	41,081
4,700	-	11,690	53,895
2,292	_	418	31,454
419	_	10,181	12,260
4,600	-	1,514	41,695
20,365	-	-	25,555
2,710	-	309	6,012
384	-	-	1,410
32	-	1,603	1,635
-	_	-	615
_	-	_	4,351
_	279	_	3,054
_	-	_	3,325
52	_	17,718	18,922
357		1,200	9,714
557	_	1,200	46,048
	10,119	_	91,632
_	10,117	_	
40,318	35,355	62,989	1,501,203
<u>\$272,168</u>	<u>\$35,355</u>	<u>\$173,979</u>	<u>\$3,597,582</u>

See accompanying notes to financial statements.

MONROE HARDING, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2007

	Program Services		
	Residential Care	General and <u>Occupancy</u>	
Total salaries, wages and benefits	<u>\$1,663,384</u>	<u>\$ -</u>	
Other expenses:			
Food and kitchen supplies	59,087	-	
Medical	1,316	-	
Clothing	1,804	-	
School and educational	14,889	-	
Dorm supplies	11,252	-	
Allowances	11,185	-	
Recreational and special	32,698	-	
Travel and transportation	12,714	-	
Automobile gas and oil	12,148	-	
Utilities	_	63,671	
Contracted services	729,220	-	
Maintenance	-	148,868	
Insurance	_	36,533	
Supplies and small equipment	34,684	-	
Telephone	30,561	-	
Postage	3,155	-	
Training	24,948	-	
Professional, legal and accounting	22,553	-	
Dues and publications	3,380	-	
Licenses and permits	722	-	
Banking fees	-	-	
Haircuts	138	-	
Life skills	5,145	-	
Fire and safety	_	3,374	
Volunteer services	4,122	-	
Printing	4,124	-	
Recruitment	8,660	-	
Youth specific assistance	53,887	-	
Provision for depreciation	-	77,252	
Provision for doubtful accounts	2,000	-	
Total other expenses	1,084,392	329,698	
Total expenses	<u>\$2,747,776</u>	<u>\$329,698</u>	

Supp	orting Services		
	General		
	and	Fund	
Administrative	Occupancy	<u>Raising</u>	Total
<u>\$217,325</u>	<u>\$ -</u>	<u>\$107,227</u>	<u>\$1,987,936</u>
-	-	-	59,087
-	-	-	1,316
-	-	-	1,804
-	-	-	14,889
-	-	-	11,252
-	-	-	11,185
2,519	-	15,771	50,988
966	-	1,062	14,742
-	-	-	12,148
-	16,396	-	80,067
702	-	4,109	734,031
-	3,236	-	152,104
-	3,592	_	40,125
4,188	-	9,724	48,596
2,386	-	388	33,335
510	-	9,340	13,005
2,793	-	530	28,271
19,415	-	220	42,188
2,077	-	342	5,799
70	-	300	1,092
142	-	1,666	1,808
_	-	-	138
-	_	_	5,145
_	184	_	3,558
_	-	_	4,122
60	_	14,410	18,594
110	_	398	9,168
-	_	-	53,887
_	10,900	_	88,152
_		_	2,000
35,938	34,308	58,260	1,542,596
<u>\$253,263</u>	\$34,308	\$165,487	<u>\$3,530,532</u>

See accompanying notes to financial statements.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Organization and General

Monroe Harding, Inc. ("MH") is a not-for-profit organization that provides care and lodging for abused and neglected children in Nashville, Tennessee.

Basis of Presentation

The financial statements of MH have been prepared on the accrual basis of accounting.

MH classifies its revenue, expenses, gains and losses into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets of MH and changes therein are classified as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of MH and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they must be maintained permanently by MH. Generally, the donors of these assets permit MH to use all or part of the income earned on related investments for general or specific purposes.

The amount for each of these classes of net assets is presented in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities.

In the event a donor makes changes to the nature of a restricted gift which affects its classification among the net asset categories, such amounts are reflected as reclassifications in the statement of activities.

Cash and Cash Equivalents

For financial statement purposes, MH considers all cash and all highly liquid investments not held for long-term investment, and which have original maturities of three months or less, to be cash equivalents.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Contributions

MH reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

MH reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, MH reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Investments

MH reports investments at fair value with gains and losses included in the statement of activities.

Land, Buildings and Equipment

Land, buildings and equipment are carried at cost. The fair value of donated labor services associated with fixed assets are added to the cost of the asset. Repairs and maintenance are charged to expense as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to thirty-nine years.

Pledges Receivable

Pledges receivable are recorded at their fair value and reflect discounts for payment terms greater than one year. Pledges receivable are considered to be either conditional or unconditional promises to give. A conditional contribution is one which depends on the occurrence of some specified uncertain future event to become binding on the donor. Conditional contributions are not recorded as revenue until the condition is met, at which time they become unconditional. Unconditional contributions are recorded as revenue at the time verifiable evidence of the pledge is received.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Income Taxes

MH is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code; accordingly, no provision for income taxes is included in the accompanying financial statements.

Estimates

Judgment and estimation is exercised by management in certain areas of the preparation of financial statements. The more significant areas include the recovery period for buildings and equipment and the collectibility of pledges receivable. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from these estimates.

Recent Accounting Pronouncements

Effective January 1, 2008, MH adopted SFAS No. 157, "Fair Value Measurements," which established a framework for measuring fair value in accordance with GAAP, and expands disclosures about the use of fair value measurements. The adoption of SFAS No. 157 did not have an impact on MH's financial position or changes in net assets. Assets recorded at fair value in the statement of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value. Level inputs, as defined by SFAS No. 157, are as follows:

Level 1 - Values are unadjusted quoted prices for identical assets in active markets accessible at the measurement date.

Level 2 - Inputs include quoted prices for similar assets in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.

Level 3 - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

B. <u>ACCOUNTS AND PLEDGES RECEIVABLE</u>

Accounts receivable are due primarily from various government and private agencies. No allowance for uncollectible amounts was considered necessary at December 31, 2008 and 2007.

Pledges receivable were due and collected in January 2009. No allowance for uncollectible pledges receivable was considered necessary at December 31, 2008. There were no pledges receivable at December 31, 2007.

C. <u>INVESTMENTS</u>

Investments at December 31 consisted of the following:

	20	08	20	007
	Cost	Fair Value	Cost	Fair Value
Stocks and bonds Interest bearing	\$4,317,633	\$3,491,994	\$5,394,827	\$5,313,449
accounts	184,027	184,027	295,744	295,744
Mutual funds	228,462	165,243	221,055	237,780
Total	<u>\$4,730,122</u>	<u>\$3,841,264</u>	<u>\$5,911,626</u>	<u>\$5,846,973</u>

The yield on investments was as follows:

	200)8	200	7
Dividends and interest (Loss) gain on sale of investments, net	\$ 177,477	3.66%	\$ 222,801	3.62%
of brokerage fees	(773,140)	(15.96)%	179,612	2.92%
Unrealized losses on investments	(824,205)	(17.01)%	(422,171)	<u>(6.86</u>)%
Total	<u>\$(1,419,868</u>)	<u>(29.31</u>)%	<u>\$(19,758</u>)	<u>(.32</u>)%

D. LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment at December 31 consisted of the following:

	2008	2007
Land	\$ 22,055	\$ 22,055
Buildings, contents, and		
improvements	957,257	948,941
Scarborough Cottage	130,092	130,092
Grace Cottage	41,227	41,227
Grana Cottage	338,062	338,062
Gymnasium	68,485	68,485
Automobiles	134,743	148,316
Water, sewer, and roadway	107,223	107,223
Recreation Cottage	11,891	11,891
Wilson Cottage	416,446	416,446
C	2,227,481	2,232,738
Less accumulated depreciation	(1,308,647)	(1,261,340)
Land, buildings and equipment, net	<u>\$ 918,834</u>	<u>\$ 971,398</u>

E. <u>TEMPORARILY RESTRICTED NET ASSETS</u>

Temporarily restricted net assets at December 31 consisted of the following:

	2008	2007
Special project funds Pledges receivable (time restriction)	\$ 85,874 <u>62,000</u>	\$95,798
	<u>\$147,874</u>	<u>\$95,798</u>

Net assets of \$107,391 and \$98,348 were released from donor restrictions by satisfying the restricted purposes or by occurrence of other events specified by donors for the years ended December 31, 2008 and 2007, respectively. The purpose restrictions accomplished were for program services and the acquisition of capital assets.

F. <u>RETIREMENT PLAN</u>

MH has a retirement plan with Mutual of American Life Insurance Company in accordance with Internal Revenue Code Section 401. The plan is a defined contribution plan that covers full-time employees who have a minimum of one year of service with MH or another nonprofit organization. MH contributes an amount equal to 8% of the participants' compensation, which is fully vested after 4 years of service with MH or any other nonprofit health or social service organization.

Retirement expense under the plan totaled \$89,428 and \$63,723 for 2008 and 2007, respectively.

G. <u>COMMITMENTS AND CONTINGENCIES</u>

The Company leases certain real property for independent living residents. The leases expire in 2009. Minimum future rental payments under non-cancelable operating leases are as follows:

Year Ending December 31,	<u>Amount</u>
2009	\$ 48,100

In the normal course of business, operating leases are generally renewed annually or replaced by other leases. Total rental expense for operating leases was \$108,994 and \$91,407 for 2008 and 2007, respectively.

H. <u>CAPITAL IMPROVEMENT RESTRICTIONS</u>

The Board of Directors and certain donors have designated funds for capital improvements and fixed asset additions. The Board designated balances were \$122,154 and \$156,197 as of December 31, 2008 and 2007, respectively.

I. <u>AUXILIARY ACTIVITIES</u>

The ladies auxiliary club raises funds annually on behalf of MH, the proceeds of which are used to satisfy various needs of MH. The accounts of the ladies auxiliary club have not been combined with the financial statements of MH since the financial transactions are considered immaterial.

J. <u>CONCENTRATION OF CREDIT RISK</u>

MH maintains its cash and cash equivalents in high credit quality financial institutions at balances which, at times, may exceed federally insured limits. MH has not experienced any losses in such accounts. Management believes it is not exposed to any significant concentration risk on cash and cash equivalents. Credit risk also extends to uncollateralized receivables.

K. <u>ENDOWMENT</u>

MH's endowment consists of individual funds established for a variety of purposes and includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Permanently restricted endowment funds are beneficial interests in perpetual trusts held by the Westminster Presbyterian Church of Nashville and First Presbyterian Church of Clarksville, Tennessee.

Interpretation of Relevant Law

The Board of Directors of MH has interpreted the applicable state laws as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, MH classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by MH in a manner consistent with the standard of prudence prescribed by applicable state laws. In accordance with applicable state laws, MH considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of MH and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of MH
- The investment policies of MH

K. <u>ENDOWMENT</u> - Continued

<u>2008</u>

Endowment Net Asset Composition by Type of Fund as of December 31, 2008:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Donor-restricted endowment funds Board-restricted endowment funds	\$	\$ - 	\$409,563 	\$ 409,563 <u>3,841,264</u>
Total funds	<u>\$3,841,264</u>	<u>\$ -</u>	<u>\$409,563</u>	<u>\$4,250,827</u>

Changes in Endowment Net Assets for the Year Ended December 31, 2008:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	<u>\$ 5,846,973</u>	<u>\$ -</u>	<u>\$ 620,811</u>	<u>\$ 6,467,784</u>
Investment return: Investment income Net depreciation	177,477	-	26,034	203,511
(realized and unrealized) Total investment return	<u>(1,597,345</u>) <u>(1,419,868</u>)	<u> </u>	<u>(211,248)</u> (185,214)	<u>(1,808,593</u>) <u>(1,605,082</u>)
Appropriation of endowment assets for expenditure	(610,000)		(26,034)	(636,034)
Transfers to create board- designated endowment funds	24,159			24,159
Endowment net assets, end of year	<u>\$ 3,841,264</u>	<u>\$</u>	<u>\$ 409,563</u>	<u>\$ 4,250,827</u>

K. <u>ENDOWMENT</u> - Continued

<u>2007</u>

Endowment Net Asset Composition by Type of Fund as of December 31, 2007:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
Donor-restricted endowment funds Board-restricted endowment funds	\$	\$ - 	\$620,811 	\$ 620,811 <u>5,846,973</u>
Total funds	<u>\$5,846,973</u>	<u>\$ -</u>	<u>\$620,811</u>	<u>\$6,467,784</u>

Changes in Endowment Net Assets for the Year Ended December 31, 2007:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
Endowment net assets, beginning of year	<u>\$ 6,463,230</u>	<u>\$ -</u>	<u>\$ 613,964</u>	<u>\$ 7,077,194</u>
Investment return: Investment income Net (depreciation) appreciation	222,801	-	25,755	248,556
(realized and unrealized) Total investment return	<u>(242,559</u>) <u>(19,758</u>)	<u> </u>	<u>6,847</u> <u>32,602</u>	<u>(235,712)</u> <u>12,844</u>
Appropriation of endowment assets for expenditure	(610,000)	<u> </u>	(25,755)	(635,755)
Transfers to create board- designated endowment funds	13,501			13,501
Endowment net assets, end of year	<u>\$ 5,846,973</u>	<u>\$ -</u>	<u>\$ 620,811</u>	<u>\$ 6,467,784</u>

K. <u>ENDOWMENT</u> - Continued

Return Objectives and Risk Parameters

MH has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that MH must hold in perpetuity or for donor-specified periods as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of selected market and comparative indices while assuming a moderate level of investment risk. Actual returns will vary in any given year.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, MH relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). MH targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

MH has a current policy of appropriating for distribution each year \$610,000 from its endowment fund. In establishing this policy, MH considered the long-term expected return on its endowment. MH's objective is to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

L. <u>GIFTS IN-KIND</u>

MH records donated materials and services at fair value on the date of donation. During 2008 and 2007, MH recorded donated labor and materials with a fair value of \$10,181 and \$14,426, respectively.

M. FAIR VALUE OF FINANCIAL INSTRUMENTS

Required disclosures concerning the estimated fair value of financial instruments are presented below. The estimated fair value amounts have been determined based on MH's assessment of available market information and appropriate valuation methodologies. The following table summarizes required fair value disclosures and measurements at December 31, 2008 for assets measured at fair value on a recurring basis under SFAS No. 157, "Fair Value Measurements":

	_	Fair Value Measurements at Reporting Date Using				
		Quoted Prices in		Significant		
		Active Markets for	Significant	Unobservable		
	Assets Measured	Identical Assets	Other Observable	Inputs		
	<u>at Fair Value</u>	<u>(Level 1)</u>	(Level 2)	<u>(Level 3)</u>		
Investments Beneficial interests in	\$3,841,264	\$2,272,949	\$1,568,315	\$ -		
perpetual trusts	s 409,563	-	409,563	-		

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Cash, Receivables, Accounts Payable and Accrued Expenses

The carrying values of these items approximate their fair values due to the short maturities of these instruments.

Investments and Beneficial Interests in Perpetual Trusts

Fair values are based on quoted market prices, where available, and on Level 2 inputs. The carrying amounts and the fair values of MH's investments are presented in Note C.

SUPPLEMENTAL INFORMATION

MONROE HARDING, INC. COMPARISON OF PUBLIC SUPPORT AND REVENUE WITH BUDGET YEAR ENDED DECEMBER 31, 2008

	<u>Actual</u>	Budget	Actual Over (Under) Budget
PUBLIC SUPPORT AND REVENUE			
(BUDGETARY)			
Middle Tennessee Churches	\$ 103,167	\$ 98,000	\$ 5,167
West Tennessee Churches	640	600	40
Other churches	-	600	(600)
Individual gifts	79,817	94,000	(14,183)
Memorials	8,275	16,500	(8,225)
Foundation and corporate gifts	132,578	135,000	(2,422)
Special offerings	6,273	5,200	1,073
Special events	160,304	177,850	(17,546)
Governmental contracts and sub-contracts	2,214,445	2,790,000	(575,555)
USDE reimbursement	34,595	25,000	9,595
United Way	16,097	11,500	4,597
Gain on sale of equipment	539	-	539
Income and net (loss) gain on investments	(1,430,196)	600,000	(2,030,196)
Interest - Plummer Fund	21,580	20,000	1,580
Other income (loss)	(162,542)	17,950	(180,492)
Rental income	27,365	32,500	(5,135)
Stanley income	4,454	4,500	(46)
Clubs and organizations	7,633	7,000	633
	1,225,024	4,036,200	(2,811,176)
PUBLIC SUPPORT AND REVENUE			
(NONBUDGETARY)			
Education fund interest	10,327	10,000	327
Interest - capital account	4,496	5,500	(1,004)
Gifts in-kind	10,181	5,500	4,681
	25,004	21,000	4,004
Total public support and revenue	<u>\$ 1,250,028</u>	<u>\$4,057,200</u>	<u>\$(2,807,172</u>)

EXPENSES	<u>Actual</u>	Budget	Actual (Over) <u>Under Budget</u>
SALARIES AND WAGES			
Staff Salaries and Wages	\$ 1,675,107	\$ 1,730,800	\$ 55,693
Salary/Wages-Accrued Vacation	10,122	1,000	(9,122)
Total salaries and wages	1,685,229	1,731,800	46,571
EMPLOYEE BENEFIT			
Medical and Dental Plan Premiums	133,833	126,000	(7,833)
Life & Disability Insurance	7,838	8,000	162
Pension Plan Benefits	89,428	81,000	(8,428)
Cafeteria Plan-Medical Reimb.	6,353	3,500	(2,853)
Other			
Total employee benefits	237,452	218,500	(18,952)
PAYROLL TAXES			
Employer FICA	102,886	107,000	4,114
Employer Medicare Tax	24,062	25,000	938
Employer Unemployment Premiums	4,614	4,500	(114)
Workers' Compensation	42,135	28,000	(14,135)
Total payroll taxes	173,697	164,500	(9,197)
PROFESSIONAL FEES			
Auditing Fees	12,250	12,000	(250)
Accounting Services	1,500	1,600	100
Legal Fees	-	2,000	2,000
Therapy Session	2,340	3,500	1,160
Payroll Processing Services	6,465	6,500	35
Other Professional Consultant Fees	3,000	14,400	11,400
Total Professional Fees	25,555	40,000	14,445
RECRUITMENT			
Classified Advertisement	1,200	2,000	800
Background checks	6,057	8,700	2,643
Fingerprinting	2,457	3,600	1,143
Total Recruitment	9,714	14,300	4,586

	<u>Actual</u>	Budget	Actual (Over) <u>Under Budget</u>
VOLUNTEER SERVICES			
Volunteer Training	53	-	(53)
Volunteer Food and Supplies	280	300	20
Recognition Awards	110	1,050	940
Other Volunteer Expenses	2,568	3,000	432
Board Retreat	411	700	289
Board/Committee Meetings	2,345	1,000	(1,345)
Board Recognition Awards	424		(424)
Total Volunteer Services	6,191	6,050	(141)
CONTRACTED SERVICES			
Maintenance	1,020	2,900	1,880
Housekeeping	7,020	7,100	80
Seminar/Comp. Training Class	1,500	-	(1,500)
Contracted Program Services	660,472	1,048,450	387,978
Total Contracted Services	670,012	1,058,450	388,438
SPECIAL EVENTS			
Facility Costs	3,579	3,500	(79)
Food and Beverages	9,319	8,000	(1,319)
Entertainment and Related Expense	2,100	1,500	(600)
Favors and Giveaways	121	200	. 79
Presentation Costs	664	500	(164)
Prizes/Gifts Certificates	305	_	(305)
Total Special Events	16,088	13,700	(2,388)
SUPPLIES			
Office Supplies	30,629	32,600	1,971
Stationery	393	1,000	607
Cleaning Supplies	1,791	1,800	9
Kitchen Supplies	1,380	1,500	120
Chaplain Supplies	-	100	100
Promotional Items	1,597	1,000	(597)
Other	3,859	-	(3,859)
Total Supplies	39,649	38,000	(1,649)
POSTAGE & SHIPPING			
General Postage	12,201	14,950	2,749
Express Delivery	59	50	(9)
Total Postage & Shipping	12,260	15,000	2,740

	<u>Actual</u>	<u>Budget</u>	Actual (Ove <u>Under Budg</u>	· ·
TELEPHONE				
Long Distance Telephone	1,299	1,400	101	
Local Telephone	12,104	17,000	4,896	
Internet Service Provider	7,890	8,325	435	
Pagers & Cellular Phones	10,161	6,675	(3,486	
Total Telephone	31,454	33,400	1,946	
OCCUPANCY				
Rental fee - Off Campus Homes	108,994	107,200	(1,794	Ð
Repairs & Maintenance-Buildings	14,732	19,000	4,268	·
Repairs & Maintenance-Autos	7,728	6,500	(1,228	
Repairs & Maintenance-Equipment	20,309	6,000	(14,309	·
Fire and Security	3,054	3,300	246	<i>,</i>
Extermination	3,606	4,400	794	
Garbage Service	2,872	3,300	428	
Grounds Maintenance	15,470	18,500	3,030	
Total Occupancy	176,765	168,200	(8,565	-
UTILITIES				
Electric	39,670	35,000	(4,670	n
Water	10,988	11,000	12	·
Gas	41,677	39,000	(2,677	
Total Utilities	92,335	85,000	(7,335	
EQUIPMENT & EQUIPMENT RENTAL	2.002	5 000	1.010	
Equipment Rental	3,082	5,000	1,918	
Equipment Maint. contracts	1,838	1,000	(838	·
Equipment Purchases (not capitalized)	10,167	10,000	(167	
Total Equipment & Equipment Rental	15,087	16,000	913	j
PUBLIC RELATIONS & MARKETING				
Printing and Binding	16,164	15,350	(814)
Artwork, Photos, Design & Layout	11	50	39)
Promotional Efforts	1,561	600	(961	
Web Page Hosting	-	300	300)
Advertising Fees	1,177	1,000	(177	')
Other Printing and Publications	9			<u>)</u>)
Total Public Relations & Marketing	18,922	17,300	(1,622	!)

	<u>Actual</u>	Budget		al (Over) er Budget
TRAVEL				
General Travel-Staff	13,556	15,700		2,144
Auto Gas and Oil	17,262	18,500		1,238
Total Travel	30,818	34,200		3,382
CONFERENCES, MTGS & COURSES				
Staff Development	28,451	24,200	(4,251)
Staff Travel & Out-of-Pocket	9,691	5,200	(4,491)
Professional Meetings	919	380	(539)
Other Meeting Expenses	1,134	2,220		1,086
Total Conferences, Meetings				
and Courses	40,195	32,000	(8,195)
SPECIAL OCCASIONS				
Staff Retreat	-	500		500
Holiday Gifts-Employee	5,050	5,000		(50)
Holiday Gifts-Resident	-	-		-
Recognition Gifts & Awards-Public	-	150		150
Recognition Gifts & Awards-Employee	7,197	4,600	(2,597)
Recognition Gifts & Awards-Youth	327	500		173
Special Lunches/Banquets	13,422	15,950		2,528
Total Special Occasions	25,996	26,700		704
MEMBERSHIPS & SUBSCRIPTIONS				
Membership Dues-Other Organizations	5,866	5,500	(366)
Agency Affiliation Fees	-	-		-
Subscription & Publication	146	500		354
Total Memberships and Subscriptions	6,012	6,000	(12)
INSURANCE EXPENSE				
Auto Insurance	6,663	5,000	(1,663)
Multi-Peril Insurance	25,686	28,500		2,814
Umbrella Insurance	6,772	7,000		228
Director & Officers Liability	1,960	2,100		140
Total Insurance Expense	41,081	42,600		1,519

	<u>Actual</u>	<u>Budget</u>	Actual (Over) <u>Under Budget</u>
RESIDENT'S EXPENSES			
Allowances	10,972	12,500	1,528
Clothing	1,300	8,000	6,700
Food	59,430	59,500	70
Resident supplies	2,937	2,500	(437)
Dorm & Cottage supplies	5,620	12,500	6,880
Resident Travel	659	1,500	841
Haircuts	615	400	(215)
Medical	1,051	2,000	949
Outings	4,666	11,500	6,834
Arts and Enrichment	1,420	700	(720)
Education	1,852	4,500	2,648
G.E.D. Materials	1,485	2,500	1,015
Life Skills	4,351	10,300	5,949
Vocation	-		
Summer Programs-Education	2,088	3,500	1,412
Youth Training	7,917	13,300	5,383
Youth-Civic Engagements/Incentives	179	11,500	11,321
Furniture & Appliances	-	3,000	3,000
Youth Specific Assistance	37,952	45,000	7,048
Emergency Housing Food	17	-	(17)
Emergency Youth Transportation	190	300	110
Total Resident's Expense	144,701	205,000	60,299
DEPRECIATION & AMORTIZATION Depreciation-Furniture, Fixtures &			
Equipment	40,232	36,000	(4,232)
Depreciation-Building &	10,232	50,000	(1,232)
Land Improvements	51,400	53,000	1,600
Total Depreciation & Amortization	91,632	89,000	(2,632)
	/1,002		(_,)
MISCELLANEOUS EXPENSES			
Losses on Sales of Fixed Assets	2,971	_	(2,971)
Provision for Doubtful Accounts	184	-	(184)
Miscellaneous Banking Fees	1,828	1,500	(328)
Filing Fees-Licenses & Permits	1,217	2,000	783
Other Miscellaneous Expenses	537	500	(37)
Total Miscellaneous Expense	6,737	4,000	(2,737)
Total Expenses	<u>\$ 3,597,582</u>	<u>\$ 4,059,700</u>	<u>\$ 462,118</u>