

Tennessee Repertory Theatre BUDGET 2008-09

INCOME

Earned

Ticket sales			
Subscriptions	\$180,716		
Single ticket sales			
Sweeney Todd	\$40,000		
Moonlight and Magnolias	\$32,500		
Glengarry Glen Ross	\$37,000		
Rabbit Hole	\$28,000		
Darwin in Malibu	\$28,000	\$165,500	\$346,216
Holiday Special/Santaland Diaries			\$85,750
Fundraisers			\$24,750
Sponsorships			\$75,000
Rentals/sales			\$37,200
Workshop/class			\$8,300
MTSU Internship fees			\$2,000
Total Earned			\$579,216

Contributed

Grants			
TAC	\$54,000		
MNAC	\$66,000	\$120,000	
Endowment			\$52,700
Individuals			\$112,900
New Works Artist-in-Residency			\$50,000
Corporations			\$10,000
Foundations			\$393,305
Total Unearned			\$738,905

TOTAL INCOME **\$1,318,121**

EXPENSES

Administrative

Office expenses			
Rent	\$86,205		
Office postage	\$1,400		
Phones/internet	\$11,500		
IT support from iTom	\$6,950		
Office Equipment	\$8,938		
Office supplies	\$1,300		
Office printing	\$250	\$116,543	
Banking fees/annual payroll fee		\$1,370	
Line of credit interest		\$2,200	
Credit card fees		\$1,000	
Insurance		\$15,000	
Bookkeeping: Audit/990		\$12,650	
Organizational/Professional dues & fees		\$4,450	
Meals/Entertainment		\$475	
Admin.Miscellaneous		\$750	
Marketing			
Playbill	\$5,000		
Postage/Direct Mail fees	\$4,000		
Outreach & Adult Education	\$1,000		
Single ticket marketing 6@\$17,000/show	\$102,000		
Season marketing	\$28,500	\$140,500	

Fundraising & Development		
Printing	\$2,000	
Postage/Direct Mail fees	\$2,000	
Board & Volunteers	\$1,000	
Development Misc.	\$4,000	
Fundraisers	\$5,000	\$14,000
Administrative salaries		
Audience Development Director		
Business Administrator		
Marketing Manager		
Development Assistant		
Marketing Associate		
Administrative Assistant	\$218,533	
Benefits for full time	\$40,217	\$258,750
Total Administrative		\$567,688

Artistic

Production		
Sweeney Todd	\$117,421	
Moonlight and Magnolias	\$46,066	
Glengarry Glen Ross	\$49,006	
Rabbit Hole	\$46,897	
Darwin in Malibu	\$44,408	
Santaland Diaries	\$24,398	
TPAC ticketing 7% of income	\$30,238	
Royalties	\$22,655	\$381,089
New Works Artist-in-Residency		\$50,000
Shops maintenance & consumables		\$6,000
Storage		\$6,400
Rentals/sales		\$2,000
Workshops/classes		\$4,950
Artistic Miscellaneous		\$2,275
Seasonal personnel		
Stage Management/Carpenter intern		
Costume shop/Wardrobe intern		
Theatre Management intern		
Master carpenter		
Artistic Associate	35,650	
Payroll taxes	\$2,727	\$38,377
Artistic salaries		
Producing Artistic Director		
Head of Design/Resident Scenic Designer		
Company Stage Manager/Workshops Director		
Technical Director		
Tech.& Intern Coordinator/Props Assistant		
Rentals Manager/Assist. Costumer		
Costume Designer/Shop Manager(parttime)	\$219,530	
Benefits for full time	\$37,816	
Benefits for part time	\$1,996	\$259,342
Total Artistic		\$750,433
TOTAL EXPENSES		\$1,318,121