

FIRST STEPS
FY 2016 BUDGET SUMMARY

	FIRST STEPS	
	FY2016 Budget	FY 2015 Budget
REVENUE		
DOE	926,680	926,507
DHS	18,850	22,000
United Way	128,146	132,000
Metro	16,900	15,360
Parent Pay	690,659	640,000
Insurance/Private Pay	410,180	345,000
Grants/Foundation s	113,000	150,000
Interest/Investments	30	600
Contributions	33,000	45,000
Special Events	33,000	45,500
Miscellaneous	1,500	-
POF	72,000	72,000
Pool Income	15,000	10,000
Total Program Revenue	2,458,945	2,403,967
	FIRST STEPS	
	FY2016 Budget	FY 2015 Budget
EXPENSES		
Salaries & Benefits	1,874,241	1,864,145
Payroll Service Fees	1,950	-
Billing Fees	34,336	-
Mileage	59,420	57,500
Communication	16,179	18,000
Supplies	49,271	62,500
Training	20,122	23,000
Insurance	14,291	24,000
Equip Rental & Maint	35,864	30,000
Printing	-	-
Marketing	6,040	-
Professional Fees	88,651	115,625
Postage & shipping	1,915	-
Occupancy	113,984	111,000
Dues/Licences	9,101	3,682
Bad Debt	2,051	-
Depreciation	68,093	60,000
Special Events	8,954	8,750
Mortgage	30,264	33,000
Miscellaneous	20,700	16,500
Administrative	-	-
TOTAL EXPENSES	2,455,427	2,427,702
DIRECT INCOME	3,518	(23,735)