	2020 Budget
REVENUE	
Contributions	175,000
Foundations	540,000
United Way	131,500
Government Grants	807,000
TDOC	250,000
Breakfast Event	800,000
Bowling Events	210,000
Franklin Wine Festival	265,000
Other Events	66,000
Misc Income	15,000
In-Kind Contributions	80,000
Total TOTAL REVENUE	3,339,500
EXPENSES	
Personnel	2,229,448
Professional Fees	135,000
Programming	127,328
IT Expense	66,209
Occupancy	90,769
Fundraising & Events	211,292
Travel	23,415
Staff & Board Development	28,601
Dues & Subscriptions	13,903
National BBBSA Fees	28,914
P&C Insurance	<u>78,376</u>
Total TOTAL EXPENSES	3,033,254
NET REVENUE	306,246
Depreciation Expense	(61,200)
In Kind Expenses	(80,000)
TDOC Distribution	(165,000)
ENDING NET REVENUE	<u>4</u> 6