| Girl Scouts of Middle Tennessee | | |
|--|--------------|-----------|
| Annual Opearating Budget | | Approved |
| Ailliudi Opediatilig buuget | | Budget |
| OPERATING INCOME | | FY 13-14 |
| | | F1 13-14 |
| 1 Annual Giving | <u>,</u> | F.CO. 000 |
| 2 General campaign - Davidson County | \$ | 560,000 |
| 3 General campaign - Outlying Counties | | 75,000 |
| 4 General campaign-United Way Designations | \$ | 15,000 |
| 5 Family Contributions Campaign | | 75,000 |
| 6 Gold Community Luncheon - Nashville | \$ | 155,500 |
| 7 Golf Tournament (net) | \$ | 75,000 |
| 8 Jewelry (incl in line 6 FY 11-12) | | NA |
| 9 Spirit of Nashville (incl in line 6 FY 11-12) | _ | NA |
| 10 Subtotal - Annual Giving | \$ | 955,500 |
| | <u> </u> | |
| 11 United Way Allocations | \$ | 55,000 |
| | | |
| 12 Total Public Support | \$ | 1,010,500 |
| | | |
| 13 Other Operating Income | | |
| 14 Camp and Outdoor Program Fees | \$ | 551,050 |
| 15 Council Sponsored Program Fees | \$ | 78,610 |
| 16 Interest Income | \$ | 20,000 |
| 17 Insurance Proceeds | | ., |
| 18 Retail Sales (net) | \$ | 110,450 |
| 19 Subtotal - Other Operating Income | \$ | 760,110 |
| 1) Subtotal Other Operating meanic | 7 | 700,110 |
| 20 Total - Adult Generated Operating Income | \$ | 1,770,610 |
| 21 Girl Generated Income | | |
| 22 Fall Product Sale (net) | \$ | 128,899 |
| 23 Cookie Sale allocated to Operations (net) | \$ | 2,629,972 |
| 24 Total Girl Generated Operating Income | \$ | 2,758,871 |
| 24 Total dill dellerated operating meome | - | 2,730,071 |
| 25 Total Operating Income | \$ | 4,529,481 |
| OPERATING EXPENSES | - | 4,323,401 |
| 26 Salaries | \$ | 2,197,929 |
| 27 Program Consultants | \$ | 67,400 |
| 28 Employee Benefits | \$ | 526,431 |
| 29 Total Personnel | \$ | 2,791,760 |
| 30 Professional Fees | \$ | 102,300 |
| 31 Supplies | \$ | 274,140 |
| | \$ | |
| 32 Telephone 33 Postage & Shipping | \$ | 75,220 |
| 34 Occupancy | \$ | 25,245 |
| 35 Rental of Equipment | \$ | 515,935 |
| | \$ | 38,550 |
| 36 Printing & Subscriptions | \$ | 100,570 |
| 37 Travel 38 Training Conformers and Food for Events | \$ | 113,564 |
| 38 Training, Conferences and Food for Events 39 Financial Assistance | \$ | 215,428 |
| | \$ | 87,375 |
| 40 Membership Dues | \$ | 8,230 |
| 41 General Insurance | \$ | 80,850 |
| 42 Miscellaneous | | 18,280 |
| 43 Total Operating Expenses | \$ | 4,447,447 |
| 44 Net Income (Loss) from Normal Operating Activities | \$ | 82,034 |