

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

2007

Open to Public Inspection

Department of the Treasury
Internal Revenue Service(77)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2007 calendar year, or tax year beginning 10/01, 2007, and ending 9/30, 2008

B Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Termination
☐ Amended return
☐ Application pending

Please use
IRS label
or print
or type.
See
specific
instruc-
tions.C
GIRL SCOUTS OF MIDDLE TENNESSEE, INC.
4522 GRANNY WHITE PIKE
NASHVILLE, TN 37204

D Employer Identification Number

62-0589380

E Telephone number

(615) 383-0490

F Accounting method:

☐ Cash☒ Accrual☐ Other (specify) ▶

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.

H (a) Is this a group return for affiliates? . . . ☐ Yes ☒ No

H (b) If 'Yes,' enter number of affiliates ▶

H (c) Are all affiliates included? ☐ Yes ☐ No

(If 'No,' attach a list. See instructions.)

H (d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number. . . ▶

M Check ☐ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

G Web site: ▶ WWW.GSMIDTN.ORG

J Organization type

(check only one) ☒ 501(c) 3 (insert no.) ☐ 4947(a)(1) or ☐ 527K Check here ☐ if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 10,857,822.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

1 Contributions, gifts, grants, and similar amounts received:					
a Contributions to donor advised funds.		1a			
b Direct public support (not included on line 1a).		1b	987,376.		
c Indirect public support (not included on line 1a).		1c	159,116.		
d Government contributions (grants) (not included on line 1a).		1d			
e Total (add lines 1a through 1d) (cash \$ 1,123,247. noncash \$ 23,245.)		1e		1,146,492.	
2 Program service revenue including government fees and contracts (from Part VII, line 93)		2		525,367.	
3 Membership dues and assessments.		3			
4 Interest on savings and temporary cash investments.		4			
5 Dividends and interest from securities.		5		212,535.	
6a Gross rents.		6a			
b Less: rental expenses.		6b			
c Net rental income or (loss). Subtract line 6b from line 6a.		6c			
7 Other investment income (describe)		7			
8a Gross amount from sales of assets other than inventory.		(A) Securities		(B) Other	
		3,022,111.	8a		
b Less: cost or other basis and sales expenses.		4,571,264.	8b	265.	
c Gain or (loss) (attach schedule). STATEMENT 1		-1,549,153.	8c	-265.	
d Net gain or (loss). Combine line 8c, columns (A) and (B).			8d		-1,549,418.
9 Special events and activities (attach schedule). If any amount is from gaming, check here. ☐					
a Gross revenue (not including \$ 21,985. of contributions reported on line 1b)		9a	228,828.		
b Less: direct expenses other than fundraising expenses.		9b	163,122.		
c Net income or (loss) from special events. Subtract line 9b from line 9a. STATEMENT 2		9c		65,706.	
10a Gross sales of inventory, less returns and allowances.		10a	5,720,964.		
b Less: cost of goods sold.		10b	2,904,174.		
c Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a. STATEMENT 3		10c		2,816,790.	
11 Other revenue (from Part VII, line 103).		11		1,525.	
12 Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11.		12		3,218,997.	
13 Program services (from line 44, column (B)).		13		4,078,593.	
14 Management and general (from line 44, column (C)).		14		327,936.	
15 Fundraising (from line 44, column (D)).		15		451,263.	
16 Payments to affiliates (attach schedule).		16			
17 Total expenses. Add lines 16 and 44, column (A).		17		4,857,792.	
18 Excess or (deficit) for the year. Subtract line 17 from line 12.		18		-1,638,795.	
19 Net assets or fund balances at beginning of year (from line 73, column (A)).		19		17,355,027.	
20 Other changes in net assets or fund balances (attach explanation). SEE STATEMENT 4		20		361,800.	
21 Net assets or fund balances at end of year. Combine lines 18, 19, and 20.		21		16,078,032.	

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a Grants paid from donor advised funds (attach sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here ☐	22a				
22b Other grants and allocations (att sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here ☐	22b				
23 Specific assistance to individuals (attach schedule). ST. 5	23	51,174.	51,174.		
24 Benefits paid to or for members (attach schedule).	24				
25a Compensation of current officers, directors, key employees, etc. listed in Part V-A.	25a	585,283.	466,177.	48,821.	70,285.
b Compensation of former officers, directors, key employees, etc. listed in Part V-B.	25b	0.	0.	0.	0.
c Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	25c	0.	0.	0.	0.
26 Salaries and wages of employees not included on lines 25a, b, and c.	26	1,878,618.	1,496,318.	156,702.	225,598.
27 Pension plan contributions not included on lines 25a, b, and c.	27	54,185.	43,158.	4,520.	6,507.
28 Employee benefits not included on lines 25a - 27.	28	233,272.	185,620.	19,457.	28,195.
29 Payroll taxes	29	174,234.	138,088.	14,532.	21,614.
30 Professional fundraising fees	30				
31 Accounting fees.	31	15,000.	10,938.	1,351.	2,711.
32 Legal fees.	32	2,972.	2,167.	268.	537.
33 Supplies	33	185,456.	177,063.	2,357.	6,036.
34 Telephone.	34	64,785.	55,707.	2,751.	6,327.
35 Postage and shipping.	35	52,521.	41,002.	1,424.	10,095.
36 Occupancy	36	414,764.	394,651.	6,654.	13,459.
37 Equipment rental and maintenance.	37	50,898.	43,322.	2,350.	5,226.
38 Printing and publications.	38	93,469.	84,633.	3,049.	5,787.
39 Travel	39	87,299.	78,638.	3,602.	5,059.
40 Conferences, conventions, and meetings	40	180,136.	165,721.	8,130.	6,285.
41 Interest	41				
42 Depreciation, depletion, etc (attach schedule).	42	299,027.	281,348.	8,383.	9,296.
43 Other expenses not covered above (itemize):					
a SEE STATEMENT 6	43a	434,699.	362,868.	43,585.	28,246.
b _____	43b				
c _____	43c				
d _____	43d				
e _____	43e				
f _____	43f				
g _____	43g				
44 Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15)	44	4,857,792.	4,078,593.	327,936.	451,263.

Joint Costs. Check ☐ if you are following SOP 98-2.Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____.

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ▶ SEE STATEMENT 7

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)

a SEE STATEMENT 8

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

4,078,593.

b

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

c

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

d

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

e Other program services

(Grants and allocations \$) If this amount includes foreign grants, check here ☐

f **Total of Program Service Expenses** (should equal line 44, column (B), Program services) ▶ 4,078,593.

BAA

Form 990 (2007)

Part IV Balance Sheets (See the instructions.)**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
ASSETS	45 Cash — non-interest-bearing	566,555.	45	211,416.
	46 Savings and temporary cash investments	3,487,969.	46	3,899,224.
	47a Accounts receivable	47a 26,848.		
	b Less: allowance for doubtful accounts	47b	60,424.	47c 26,848.
	48a Pledges receivable	48a 1,031,201.		
	b Less: allowance for doubtful accounts	48b	1,253,805.	48c 1,031,201.
	49 Grants receivable		49	
	50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)		50a	
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)		50b	
	51a Other notes and loans receivable (attach schedule)	51a		
	b Less: allowance for doubtful accounts	51b		51c
	52 Inventories for sale or use	85,972.	52	124,365.
	53 Prepaid expenses and deferred charges	88,831.	53	67,356.
	54a Investments — publicly-traded securities. STMT. 9 ☐ Cost ☒ FMV	5,971,482.	54a	4,641,040.
	b Investments — other securities (attach sch) STMT. 10 ☐ Cost ☒ FMV	370,582.	54b	577,604.
55a Investments — land, buildings, & equipment: basis	55a 11,828,709.			
b Less: accumulated depreciation (attach schedule) STATEMENT. 11	55b 6,094,901.	5,823,591.	55c 5,733,808.	
56 Investments — other (attach schedule)	SEE STMT. 12		56 44,770.	
57a Land, buildings, and equipment: basis	57a			
b Less: accumulated depreciation (attach schedule)	57b		57c	
58 Other assets, including program-related investments (describe ► _____)		58		
59 Total assets (must equal line 74). Add lines 45 through 58	17,709,211.	59	16,357,632.	
LIABILITIES	60 Accounts payable and accrued expenses	242,957.	60	149,697.
	61 Grants payable		61	
	62 Deferred revenue	84,289.	62	99,916.
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63	
	64a Tax-exempt bond liabilities (attach schedule)		64a	
	b Mortgages and other notes payable (attach schedule)		64b	
	65 Other liabilities (describe ► SEE STATEMENT 13 _____)	26,938.	65	29,987.
66 Total liabilities. Add lines 60 through 65	354,184.	66	279,600.	
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	15,974,584.	67	14,626,335.
	68 Temporarily restricted	1,262,701.	68	1,341,583.
	69 Permanently restricted	117,742.	69	110,114.
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances. Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21)	17,355,027.	73	16,078,032.
74 Total liabilities and net assets/fund balances. Add lines 66 and 73	17,709,211.	74	16,357,632.	

Part VI Other Information (continued)

		Yes	No
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	X	
b	If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b 32,909.		
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b	Did the organization comply with the disclosure requirements relating to <i>quid pro quo</i> contributions?	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		X
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	N/A	
85a	501(c)(4), (5), or (6). Were substantially all dues nondeductible by members?	N/A	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	N/A	
If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.			
c	Dues, assessments, and similar amounts from members. 85c N/A		
d	Section 162(e) lobbying and political expenditures. 85d N/A		
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices. 85e N/A		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e). 85f N/A		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	N/A	
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	N/A	
86	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12. 86a N/A		
b	Gross receipts, included on line 12, for public use of club facilities 86b N/A		
87	501(c)(12) organizations. Enter: a Gross income from members or shareholders 87a N/A		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 87b N/A		
88a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX.		X
b	At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Part XI.		X
89a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0.; section 4912 ▶ 0.; section 4955 ▶ 0.		
b	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction.		X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. ▶ 0.		
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization ▶ 0.		
e	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?		X
f	All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract?		X
g	For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		X
90a	List the states with which a copy of this return is filed ▶ TN		
b	Number of employees employed in the pay period that includes March 12, 2007 (See instructions.) 90b 85		
91a	The books are in care of ▶ PAM SELF Telephone number ▶ (615) 460-0233 Located at ▶ 4522 GRANNY WHITE PIKE NASHVILLE TN ZIP + 4 ▶ 37204		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
If 'Yes,' enter the name of the foreign country ▶			
See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , Report of Foreign Bank and Financial Accounts.			

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Form 990 (2007)

Part VI Other Information (continued)

Yes No

c At any time during the calendar year, did the organization maintain an office outside of the United States? 91 c ☐ Yes ☒ No

If 'Yes,' enter the name of the foreign country ▶

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 — Check here. N/A ☐

and enter the amount of tax-exempt interest received or accrued during the tax year. 92 N/A

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a CAMPING & PROGRAMS					525,367.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts					
96 Dividends & interest from securities			14	212,535.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop.					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	-1,549,418.	
101 Net income or (loss) from special events			1	65,706.	
102 Gross profit or (loss) from sales of inventory					2,816,790.
103 Other revenue: a					
b MISC. INCOME			1	1,525.	
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				-1,269,652.	3,342,157.
105 Total (add line 104, columns (B), (D), and (E))					2,072,505.

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
1	SEE STATEMENT 15

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

- a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Part XI Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a controlling organization as defined in section 512(b)(13).

				Yes	No	
106	Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If 'Yes,' complete the schedule below for each controlled entity					X

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	----- ----- -----			
b	----- ----- -----			
c	----- ----- -----			
Totals				

				Yes	No	
107	Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If 'Yes,' complete the schedule below for each controlled entity					X

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	----- ----- -----			
b	----- ----- -----			
c	----- ----- -----			
Totals				

				Yes	No	
108	Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above?					X

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	► Signature of officer	_____ Date
	► Type or print name and title.	

Paid Preparer's Use Only	Preparer's signature	► _____	Date	_____	Check if self-employed	► ☒	Preparer's SSN or PTIN (See General Instruction X)	N/A
	Firm's name (or yours if self-employed), address, and ZIP + 4	► FRASIER, DEAN & HOWARD, PLLC 3310 WEST END AVENUE, STE. 550 NASHVILLE, TN 37203			EIN	► N/A		
				Phone no.	► (615) 383-6592			

BAA

Form 990 (2007)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

**Organization Exempt Under
Section 501(c)(3)**

**(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust**

Supplementary Information — (See separate instructions.)

► **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

OMB No. 1545-0047

2007

Name of the organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

Employer identification number

62-0589380

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See instructions. List each one. If there are none, enter 'None.')

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
MARY FISCHER NASHVILLE, TN	DIR OF SALES 35	62,803.	6,843.	0.
Total number of other employees paid over \$50,000	0			

Part II – A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions. List each one (whether individuals or firms). If there are none, enter 'None.')

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services	0	

Part II – B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of other contractors receiving over \$50,000 for other services	0	

Part III Statements About Activities (See instructions.)

Yes No

1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities. . . . ▶ \$ <u>N/A</u> (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1		X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.				
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)			
a	Sale, exchange, or leasing of property?	2a		X
b	Lending of money or other extension of credit?	2b		X
c	Furnishing of goods, services, or facilities?	2c		X
SEE FORM 990, PART V				
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X	
e	Transfer of any part of its income or assets?	2e		X
3a	Did the organization make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how the organization determines that recipients qualify to receive payments.)	3a		X
b	Did the organization have a section 403(b) annuity plan for its employees?	3b		X
c	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' attach a detailed statement	3c		X
d	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d		X
4a	Did the organization maintain any donor advised funds? If 'Yes,' complete lines 4b through 4g. If 'No,' complete lines 4f and 4g.	4a		X
b	Did the organization make any taxable distributions under section 4966?	4b		N/A
c	Did the organization make a distribution to a donor, donor advisor, or related person?	4c		N/A
d	Enter the total number of donor advised funds owned at the end of the tax year ▶			N/A
e	Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶			N/A
f	Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶			0
g	Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year. . . ▶			0.

Part IV Reason for Non-Private Foundation Status (See instructions.)I certify that the organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). **Enter the hospital's name, city, and state** ▶ _____
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☒ An organization that normally receives: **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions — subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organization: ▶
☐ Type I ☐ Type II ☐ Type III-Functionally Integrated ☐ Type III-Other

Provide the following information about the supported organizations. (See instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support
			Yes	No	
Total					0.

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

BAA

Schedule A (Form 990 or 990-EZ) 2007

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	989,097.	1,380,261.	1,424,767.	1,695,426.	5,489,551.
16 Membership fees received					0.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	7,225,630.	6,635,466.	6,838,847.	7,016,164.	27,716,107.
18 Gross income from interest, dividends, amts rec'd from payments on securities loans (sec. 512(a)(5)), rents, royalties, income from similar sources, and unrelated business taxable income (less sec. 511 taxes) from businesses acquired by the organization after June 30, 1975	227,223.	286,934.	158,788.	105,450.	778,395.
19 Net income from unrelated business activities not included in line 18					0.
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0.
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					0.
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets SEE STMT. 16	19,280.		20,323.	21,500.	61,103.
23 Total of lines 15 through 22	8,461,230.	8,302,661.	8,442,725.	8,838,540.	34,045,156.
24 Line 23 minus line 17	1,235,600.	1,667,195.	1,603,878.	1,822,376.	6,329,049.
25 Enter 1% of line 23	84,612.	83,027.	84,427.	88,385.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24	N/A				26a
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2003 through 2006 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c
d Add: Amounts from column (e) for lines: 18 _____ 19 _____ 22 _____ 26b _____					26d
e Public support (line 26c minus line 26d total)					26e
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f %
27 Organizations described on line 12:					
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2006) _____ 48,338. (2005) _____ 112,907. (2004) _____ 23,495. (2003) _____ 41,624.					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2006) _____ 0. (2005) _____ 0. (2004) _____ 0. (2003) _____ 0.					
c Add: Amounts from column (e) for lines: 15 _____ 5,489,551. 16 _____ 17 _____ 27,716,107. 20 _____ 21 _____					27c 33,205,658.
d Add: Line 27a total _____ 226,364. and line 27b total _____ 0.					27d 226,364.
e Public support (line 27c total minus line 27d total)					27e 32,979,294.
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e)					27f 34,045,156.
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g 96.87 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h 2.29 %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2003 through 2006, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

		Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)			

32 Does the organization maintain the following:			
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			

33 Does the organization discriminate by race in any way with respect to:			
a Students' rights or privileges?	33a		
b Admissions policies?	33b		
c Employment of faculty or administrative staff?	33c		
d Scholarships or other financial assistance?	33d		
e Educational policies?	33e		
f Use of facilities?	33f		
g Athletic programs?	33g		
h Other extracurricular activities?	33h		
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)			

34a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b Has the organization's right to such aid ever been revoked or suspended?	34b		
If you answered 'Yes' to either 34a or b, please explain using an attached statement.			

35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.	35		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check **a** ☐ if the organization belongs to an affiliated group. Check **b** ☐ if you checked 'a' and 'limited control' provisions apply.

Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for all electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38 Total lobbying expenditures (add lines 36 and 37)	38		
39 Other exempt purpose expenditures	39		
40 Total exempt purpose expenditures (add lines 38 and 39)	40		
41 Lobbying nontaxable amount. Enter the amount from the following table —			
If the amount on line 40 is —	The lobbying nontaxable amount is —		
Not over \$500,000	20% of the amount on line 40		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	41	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
42 Grassroots nontaxable amount (enter 25% of line 41)	42		
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43		
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44		
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.			

4 -Year Averaging Period Under Section 501(h)(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50.)

	Lobbying Expenditures During 4 -Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2006	(c) 2005	(d) 2004	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

Yes	No	Amount

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (add lines **c** through **h**.)

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

BAA

Schedule A (Form 990 or 990-EZ) 2007

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 1
FORM 990, PART I, LINE 8
NET GAIN (LOSS) FROM NONINVENTORY SALES

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE: 3,022,111.
COST OR OTHER BASIS: 4,571,264.

TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES \$ -1,549,153.

OTHER ASSETS

DESCRIPTION: LINCOYA CAMPSITE RETURNED TO GOVERNMENT
DATE ACQUIRED: VARIOUS
HOW ACQUIRED: PURCHASE
DATE SOLD: VARIOUS
TO WHOM SOLD:
GROSS SALES PRICE: 0.
COST OR OTHER BASIS: 50,459.
BASIS METHOD: COST
DEPRECIATION: 50,194.

GAIN (LOSS) -265.

DESCRIPTION: ARMYPOST CAMPSITE RETURNED TO GOVERNMENT
DATE ACQUIRED: VARIOUS
HOW ACQUIRED: PURCHASE
DATE SOLD: VARIOUS
TO WHOM SOLD:
GROSS SALES PRICE: 0.
COST OR OTHER BASIS: 52,247.
BASIS METHOD: COST
DEPRECIATION: 52,247.

GAIN (LOSS) 0.

DESCRIPTION: LINCOYA TRAILER DESTROYED
DATE ACQUIRED: 4/01/1993
HOW ACQUIRED: PURCHASE
DATE SOLD: VARIOUS
TO WHOM SOLD:
GROSS SALES PRICE: 0.
COST OR OTHER BASIS: 7,871.
BASIS METHOD: COST
DEPRECIATION: 7,871.

GAIN (LOSS) 0.

TOTAL GAIN (LOSS) OTHER ASSETS \$ -265.

TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES \$ -1,549,418.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 2
FORM 990, PART I, LINE 9
NET INCOME (LOSS) FROM SPECIAL EVENTS

<u>SPECIAL EVENTS</u>	<u>GROSS RECEIPTS</u>	<u>LESS CONTRI- BUTIONS</u>	<u>GROSS REVENUE</u>	<u>LESS DIRECT EXPENSES</u>	<u>NET INCOME (LOSS)</u>
QSP EVENT	180,633.	0.	180,633.	154,384.	26,249.
GOLD AWARD LUNCHEON	70,180.	21,985.	48,195.	8,738.	39,457.
TOTAL	<u>\$ 250,813.</u>	<u>\$ 21,985.</u>	<u>\$ 228,828.</u>	<u>\$ 163,122.</u>	<u>\$ 65,706.</u>

STATEMENT 3
FORM 990, PART I, LINE 10
GROSS PROFIT (LOSS) FROM SALES OF INVENTORY

COOKIE INCOME.....	\$ 4,991,474.
NUTS & CANDY INCOME.....	269,045.
RETAIL SHOP INCOME.....	453,614.
TRADING POST INCOME.....	6,831.
GROSS SALES.....	<u>\$ 5,720,964.</u>
LESS RETURNS & ALLOWANCES.....	<u>0.</u>
NET SALES.....	<u>\$ 5,720,964.</u>
LESS COST OF GOODS SOLD.....	<u>2,904,174.</u>
GROSS PROFIT FROM SALES OF INVENTORY.....	<u>\$ 2,816,790.</u>

STATEMENT 4
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES

UNREALIZED GAIN ON INVESTMENTS.....	\$ 361,800.
TOTAL	<u>\$ 361,800.</u>

STATEMENT 5
FORM 990, PART II, LINE 23
SPECIFIC ASSISTANCE TO INDIVIDUALS

FINANCIAL AID.....	\$ 51,174.
TOTAL	<u>\$ 51,174.</u>

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 6
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A)	(B)	(C)	(D)
	TOTAL	PROGRAM SERVICES	MANAGEMENT & GENERAL	FUNDRAISING
AWARDS & GIFTS	65,216.	58,040.	975.	6,201.
BANK FEES	6,760.	6,689.	59.	12.
CAPITAL BUDGET R&M	91,062.	91,062.		
INSURANCE	83,217.	70,708.	5,979.	6,530.
MEMBERSHIP DUES	12,176.	7,126.	1,999.	3,051.
MISCELLANEOUS	-591.	-584.	-7.	
PROFESSIONAL FEES	62,950.	45,904.	5,669.	11,377.
PROGRAM CONSULTANTS	70,011.	67,601.	1,363.	1,047.
RECRUITING	16,495.	16,322.	145.	28.
TRUST FUND MGMT. FEE	27,403.		27,403.	
TOTAL	\$ 434,699.	\$ 362,868.	\$ 43,585.	\$ 28,246.

STATEMENT 7
FORM 990, PART III
ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO PROVIDE PROGRAMS FOR YOUNG GIRLS IN THE MIDDLE TENNESSEE AND SOUTHERN KENTUCKY AREA IN ORDER TO TEACH MORAL VALUES AND DEVELOP SELF-CONFIDENCE.

STATEMENT 8
FORM 990, PART III, LINE A
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

DESCRIPTION	GRANTS AND ALLOCATIONS	PROGRAM SERVICE EXPENSES
THE PROGRAMS PROVIDED BY THE CUMBERLAND VALLEY GIRL SCOUTS HELP YOUNG GIRLS FROM ALL OVER MIDDLE TENNESSEE AND SOUTHERN KENTUCKY DEVELOP SELF-CONFIDENCE AND MORAL CHARACTER THROUGH VARIOUS CHALLENGING AND EXCITING ACTIVITIES. THE CUMBERLAND VALLEY GIRL SCOUTS PROVIDES PROGRAMS FOR 24,000 GIRLS IN THE AREA, WITH HELP FROM OVER 7,000 WOMEN LEADERS AND VOLUNTEERS.		4,078,593.
INCLUDES FOREIGN GRANTS: NO		
	\$ 0.	\$ 4,078,593.

STATEMENT 9
FORM 990, PART IV, LINE 54A
INVESTMENTS - PUBLICLY TRADED SECURITIES

CORPORATE STOCKS	VALUATION METHOD	AMOUNT
COMMON STOCKS AND STOCK FUNDS	MARKET VALUE	\$ 3,255,747.
TOTAL		\$ 3,255,747.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 9 (CONTINUED)
FORM 990, PART IV, LINE 54A
INVESTMENTS - PUBLICLY TRADED SECURITIES

<u>CORPORATE BONDS</u>	<u>VALUATION METHOD</u>	<u>AMOUNT</u>
CORPORATE BONDS AND BOND FUNDS	MARKET VALUE	\$ 1,385,293.
	TOTAL	\$ 1,385,293.
PUBLICLY TRADED SECURITIES		<u>\$ 4,641,040.</u>

STATEMENT 10
FORM 990, PART IV, LINE 54B
INVESTMENTS - OTHER SECURITIES

<u>OTHER SECURITIES</u>	<u>VALUATION METHOD</u>	<u>AMOUNT</u>
SHORT TERM INVESTMENTS	MARKET VALUE	\$ 577,604.
	TOTAL	\$ 577,604.

STATEMENT 11
FORM 990, PART IV, LINE 55B
INVESTMENTS - LAND, BUILDINGS, AND EQUIPMENT

<u>CATEGORY</u>	<u>BASIS</u>	<u>ACCUM. DEPREC.</u>	<u>BOOK VALUE</u>
MACHINERY AND EQUIPMENT	\$ 1,712,147.	\$ 1,635,655.	\$ 76,492.
BUILDINGS	8,273,198.	3,703,494.	4,569,704.
IMPROVEMENTS	763,860.	755,752.	8,108.
LAND	1,079,504.		1,079,504.
TOTAL	<u>\$ 11,828,709.</u>	<u>\$ 6,094,901.</u>	<u>\$ 5,733,808.</u>

STATEMENT 12
FORM 990, PART IV, LINE 56
INVESTMENTS - OTHER

<u>DESCRIPTION OF INVESTMENT</u>	<u>VALUATION METHOD</u>	<u>BOOK VALUE</u>
REAL ESTATE	MARKET VALUE	\$ 44,770.
	TOTAL	<u>\$ 44,770.</u>

STATEMENT 13
FORM 990, PART IV, LINE 65
OTHER LIABILITIES

CUSTODIAL FUNDS..... \$ 29,987.
TOTAL \$ 29,987.

STATEMENT 14
FORM 990, PART V-A
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED</u>	<u>COMPEN- SATION</u>	<u>CONTRI- BUTION TO EBP & DC</u>	<u>EXPENSE ACCOUNT/ OTHER</u>
AGENCIA CLARK BRENTWOOD, TN	PRESIDENT/CEO 35.00	\$ 208,580.	\$ 11,887.	\$ 0.
DEB VARALLO NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
STEVE HORRELL NASHVILLE, TN	CHAIR 2.00	0.	0.	0.
CLAIRE GULMI NASHVILLE, TN	TREASURER 2.00	0.	0.	0.
PAIGE ALLEN ANTIOCH, TN	SR MEMBER 2.00	0.	0.	0.
DR. BO THOMAS NASHVILLE, TN	1ST VICE CHAIR 2.00	0.	0.	0.
ANNA LETCHER NASHVILLE, TN	3RD VICE CHAIR 2.00	0.	0.	0.
FRANK HAMMER NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
JOHN BAILEY NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
MARGARET BEHM NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED)
FORM 990, PART V-A
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED</u>	<u>COMPEN- SATION</u>	<u>CONTRI- BUTION TO EBP & DC</u>	<u>EXPENSE ACCOUNT/ OTHER</u>
LUCILE HOUSEWORTH NASHVILLE, TN	MEMBER-AT-LARGE 2.00	\$ 0.	\$ 0.	\$ 0.
DAVE ANDERSON NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
DR. O. REBECCA HAWKINS COLUMBIA, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
SUSAN HUGGINS NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
MARGARET O. DOLAN NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
LEE ANN INGRAM FRANKLIN, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
MELISSA FRIST NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
MARILYN DUBREE NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
DR. ELIZABETH LAROCHE MURFREESBORO, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
KIMBERLY JACKSON NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
JEFF HAYNES BRENTWOOD, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
KELVIN JONES NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED)

FORM 990, PART V-A

LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED</u>	<u>COMPEN- SATION</u>	<u>CONTRI- BUTION TO EBP & DC</u>	<u>EXPENSE ACCOUNT/ OTHER</u>
ARTHER KEITH NASHVILLE, TN	MEMBER-AT-LARGE 2.00	\$ 0.	\$ 0.	\$ 0.
TRACY POINTER NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
SHARON ROBERSON NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
CAROL RICE NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
RITA MITCHELL NASHVILLE, TN	2ND VICE CHAIR 2.00	0.	0.	0.
LATRISHA STEWART NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
ART REBROVICK NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
ROCIO RODRIGUEZ NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
JEANNIE WHITED NASHVILLE, TN	MEMBER-AT-LARGE 2.00	0.	0.	0.
TRINA BOONE NASHVILLE, TN	SR BOARD MEMBER 2.00	0.	0.	0.
BLAINE BROWN NASHVILLE, TN	SR BOARD MEMBER 2.00	0.	0.	0.
CONNIE CIGARRAN NASHVILLE, TN	SECRETARY 2.00	0.	0.	0.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED)

FORM 990, PART V-A

LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
BELINDA BRACEY NASHVILLE, TN	DIR. HUMAN RSCS 35.00	\$ 14,154.	\$ 1,208.	\$ 0.
LAUREN RECTOR COLUMBIA, TN	SR BD MEMBER 2.00	0.	0.	0.
PAM SELF NASHVILLE, TN	COO 35.00	113,548.	3,730.	0.
THERESA CARL NASHVILLE, TN	VP FUND DEV. 35.00	115,151.	7,743.	0.
SUSAN CHAPMAN NASHVILLE, TN	VP COMM/BD REL. 35.00	70,786.	7,636.	0.
LINDE PFLAUM BRENTWOOD, TN	DIR. MEM. MKTG. 30.00	63,064.	7,217.	0.
	TOTAL	\$ 585,283.	\$ 39,421.	\$ 0.

STATEMENT 15

FORM 990, PART VIII

RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE #	EXPLANATION OF ACTIVITIES
93(A)	TO PROVIDE TRAINING, EDUCATIONAL AND RECREATIONAL ACTIVITIES, PROGRAM RESOURCE MATERIALS, AND TRAINED VOLUNTEER LEADERS TO SERVE BOTH MAINSTREAM GIRLS AND GIRLS WITH SPECIAL NEEDS.
102	TO PROMOTE THE DEVELOPMENT OF CAREER INTERESTS, SKILLS, AND WORK HABITS (GOAL SETTING, DECISION MAKING, ACCURACY, PUNCTUALITY, MEETING THE PUBLIC, ETC.)

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FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 16
SCHEDULE A, PART IV-A, LINE 22
OTHER INCOME

DESCRIPTION	(A) 2006	(B) 2005	(C) 2004	(D) 2003	(E) TOTAL
MISCELLANEOUS INCOME	\$ 19,280.	\$ 0.	\$ 20,323.	\$ 21,500.	\$ 61,103.
TOTAL	<u>\$ 19,280.</u>	<u>\$ 0.</u>	<u>\$ 20,323.</u>	<u>\$ 21,500.</u>	<u>\$ 61,103.</u>