

**MONROE HARDING INC.**  
**2010 Fiscal Year Budget**

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|  | <b>2010</b>        |
|--|--------------------|
| <b>INCOME</b>                          | <b>Budget</b>      |
| Mid-Tenn Churches                      | \$ 103,000         |
| West Tenn Churches                     | \$ 500             |
| Special Offering                       | \$ 8,000           |
| Other Churches                         | \$ 1,000           |
| <b>TOTAL CHURCH SUPPORT</b>            | <b>\$112,500</b>   |
| Individual Gifts                       | \$ 105,000         |
| Memorials & Commemoratives             | \$ 9,500           |
| Foundations                            | \$ 130,000         |
| Corporate Gifts                        | \$ 35,000          |
| Clubs & Organizations                  | \$ 10,000          |
| Special Events                         | \$ 196,950         |
| United Way                             | \$ 20,000          |
| Combined Federal Campaign              | \$ 250             |
| Plummer Fund                           | \$ 10,500          |
| Stanley Fund                           | \$ -               |
| Title 1 Grant                          | \$ 55,000          |
| Donated Materials & Services           | \$ 6,000           |
| <b>TOTAL INDIVIDUAL/ORGANIZATION</b>   | <b>\$578,200</b>   |
| <b>TOTAL CONTRIBUTIONS</b>             | <b>\$690,700</b>   |
| <b>OTHER REVENUE</b>                   |                    |
| Ind. Living State Contract             | \$ 9,133           |
| L2 State Stand-alone Contracts         | \$ 591,300         |
| Level 2 Continuum State Contract       | \$ 1,156,320       |
| Level 3 Continuum State Contract       | \$ 830,375         |
| Level 1 Foster Care State Contract     | \$ 284,400         |
| Therapeutic Foster Care State Contract | \$ 103,700         |
| Therapeutic Visitation Foster Care     | \$ 1,200           |
| State Grant-Ind. Living                | \$ 90,000          |
| NCAC grant-Vocation                    | \$ 72,000          |
| Metro CEF Grant                        | \$ 83,900          |
| Sub-Contract/Private-Resident Support  | \$ 60,200          |
| USDE Reimbursements                    | \$ 26,000          |
| Facilities Rental                      | \$ 12,425          |
| Food Services                          | \$ 600             |
| Other Revenue                          | \$ 6,000           |
| <b>TOTAL OTHER REVENUE</b>             | <b>\$2,327,553</b> |

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| <b>EXPENSES</b>                             | <b>2010<br/>Budget</b> |
|---|------------------------|
| Staff Salaries & Wages                      | \$ 1,683,118           |
| Employee Benefits                           | \$ 239,000             |
| Payroll Taxes                               | \$ 175,600             |
| Professional Fees                           | \$ 56,200              |
| Recruitment                                 | \$ 14,400              |
| Volunteer /Board Expenses                   | \$ 4,350               |
| Contracted Services-General                 | \$ 7,000               |
| Contracted Services-Collaborative           | \$ 1,292,040           |
| Contracted Services-RSI Foster Care Parents | \$ 266,400             |
| Special Event-Direct Benefits Costs         | \$ 14,700              |
| Supplies                                    | \$ 20,950              |
| Postage & Shipping                          | \$ 10,275              |
| Telephone                                   | \$ 36,480              |
| Occupancy                                   | \$ 160,550             |
| Utilities                                   | \$ 69,000              |
| Equipment & Equip. Rental                   | \$ 15,200              |
| Public Relations/ Marketing & Printing      | \$ 14,550              |
| Travel                                      | \$ 32,800              |
| Conferences, Mtgs & Courses                 | \$ 44,500              |
| Special Occasions                           | \$ 21,900              |
| Memberships & Subscriptions                 | \$ 2,875               |
| Insurance                                   | \$ 55,000              |
| Resident's Expenses                         | \$ 148,065             |
| Depreciation                                | \$ 90,000              |
| Miscellaneous                               | \$ 3,800               |
|   |                        |
|   |                        |
|   |                        |
| <b>TOTAL EXPENSES</b>                       | <b>\$4,478,753</b>     |
|   |                        |
| <b>NET SURPLUS/(DEFICIT)</b>                | <b>\$0</b>             |