CHAPTER: TENNESSEE

BRANCH: NASHVILLE

2018 Budget Model

	S/E Total	Ongoing Total	Grand Total
SUPPORT & REVENUE			
FNDTNS & ORGS			-
COMM & INDUSTRY			-
MEMORIALS		20,000	20,000
FEDERATED FUNDS		10,000	10,000
GENERAL CONTRIBUTIONS		5,000	5,000
ANNUAL FUND		30,000	30,000
WILLS & BEQUESTS			-
MAJOR GIFTS		125,000	125,000
DIRECT CONTRIBUTIONS		**190,000**	**190,000**
S/E INCOME	1,045,706		1,045,706
CREDIT CARD FEES			13,651
SE INCOME MINUS CC FEES			**1,032,055**
S/E INDUCEMENTS	135,481	13%	135,481
2018 SPONSORSHIP	145,500	14%	
REVENUE	**910,225**		**896,574**
TOTAL SUP & REV	**910,225**	190,000	**1,086,574**
EXPENSES:			
EMP BENEFITS		202,597	202,597
TAXES SUMMARY		17,221	17,221
RETIREMENT		36,750	36,750
SALARIES		12,865	12,865
COMPENSATION		**269,433**	**269,433**
DATA PROCESSING		20,000	20,000
EQUIPMENT SUPPLIES	1,706	6,319	8,025
EQUIPMENT MAINTENANCE		3,000	3,000
DEPRECIATION		6,472	6,472
PRINTING	10,554	2,295	12,849
POSTAGE	675	2,850	3,525
CONFERENCES	1,500	12,700	14,200
TRAVEL	3,490	9,110	12,600
OCCUPANCY		35,000	35,000
TELEPHONE		5,000	5,000
REG/LIC/TAX	300	600	900
PROFESSIONAL FEES			-
TRAINING			-
MISC EXP	-	1,500	1,500
OTHER ADMIN EXPENSES		156,104	156,104
OTHER EXP	**18,225**	**260,950**	**279,175**
TOTAL OPER EXP	**18,225**	**530,383**	**548,608**
INC OVR/UND OP EXP	**892,000**	**(340,383)**	**537,966**
'18 BUDGET +/- '17 FCST			
N. INC % TO SUP & REV			50%