



**Fiscal Year 2022-2023**

**OPERATING REVENUES**

Government Grants	\$	16,255,000.00	
DPIL Program County Affiliate 50% funding	\$	3,700,000.00	
Contributions: Corporate/Foundation/Individual funding	\$	695,000.00	
Grant Management/Indirect Cost	\$	120,000.00	
Interest income	\$	10,000.00	
Dividend Income	\$	100,000.00	
<b>TOTAL OPERATING REVENUES</b>			\$ 20,880,000.00

**PROGRAM COSTS - All Programs**

Marketing: Fdn & Programs marketing/collateral	\$	350,000.00	
Statewide Partners' Event	\$	60,000.00	
Travel & Workshop/Meeting expenses	\$	100,000.00	
Research on Programs/Data Systems	\$	100,000.00	
			\$ 610,000.00

**DPIL Program: BOOKS & MAILING COSTS**

Books and mailings Cost	\$	7,400,000.00	
Grants Passed through to County Affiliates	\$	325,000.00	
Assistance Funding for county affiliates as needed	\$	175,000.00	
			\$ 7,900,000.00

<b>K-3 Summer Rural Reading Initiative (K pilot FY23)</b>	\$	500,000.00	
<b>K-3: Summer Rising 1st, 2nd, 3rd grade Initiative</b>	\$	6,500,000.00	
<b>Book Bus Program</b>	\$	85,000.00	
<b>Storybook Trails Program</b>	\$	35,000.00	
<b>Caregiver Engagement Program</b>	\$	2,650,000.00	
<b>TDOE Special Projects - Books/Literacy Resources</b>	\$	900,000.00	
<b>SELECT Annual Convening and TELL Directory</b>	\$	100,000.00	
			\$ 10,770,000.00

<b>TOTAL PROGRAM COSTS</b>	\$	19,280,000.00
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**OPERATING REVENUES OVER (UNDER)  
PROGRAM COSTS**

**\$ 1,600,000.00**

**ADMINISTRATIVE EXPENSES**

Bank charges	\$	25,000.00
Dues and subscriptions	\$	10,000.00
Health insurance	\$	77,284.80
Insurance - BOP/WC/D&O	\$	7,500.00
IT Support & Computers (website, CRM, STS)	\$	54,000.00
Software Licenses - other than state	\$	30,000.00
Licenses and taxes - corporate	\$	500.00
Office supplies and expense	\$	25,000.00
Office Furniture - Computers to be capitalized	\$	25,000.00
Payroll taxes	\$	69,709.75
Postage and shipping	\$	3,000.00
Printing/media		
Professional fees - Outsourced Accounting, Tax, Audit, HR	\$	107,200.00
1099 Employees	\$	20,000.00
Rent	\$	62,400.00
Rent - equipment	\$	1,500.00
Retirement plan expense	\$	141,525.00
Salaries and wages	\$	903,500.00
Seminars & training	\$	35,000.00
Telecommunications	\$	10,000.00

<b>TOTAL OPERATING EXPENSES</b>	\$	1,608,119.55
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**OPERATING REVENUES OVER (UNDER)  
OPERATING EXPENSES**

**\$ (8,119.55)**