

	January	February	March	April	May	June	July	August	September	October	November	December	Totals		Description	Modifier
Revenue	REAL	REAL	REAL	REAL	REAL	REAL	EST	EST	EST	EST	EST	EST				
Membership Dues	\$9,761.29	\$9,219.28	\$12,011.34	\$10,467.16	\$10,539.50	\$13,061.57	\$11,385.52	\$11,466.85	\$11,538.52	\$11,602.62	\$11,660.63	\$11,713.64	\$134,427.92		Growth Estimate	5.00%
Workshop Gross	\$2,537.06	\$183.45	\$2,789.97	\$971.99	\$624.03	\$5,511.09	\$2,102.93	\$2,102.93	\$2,102.93	\$2,102.93	\$2,102.93	\$2,102.93	\$25,235.18		Average	N/A
Donations	\$38.37	\$185.00	\$1,050.40	\$487.89	\$26.92	\$3.10	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$7,791.68		Average [2]	\$1,000
Sales	\$840.00	\$440.00	\$359.52	\$935.00	\$644.14	\$399.52	\$603.03	\$603.03	\$603.03	\$603.03	\$603.03	\$603.03	\$7,236.36		Average	N/A
Maker Studio Rental	\$500.00	\$500.00	\$500.00	\$500.00	\$250.00	\$250.00	\$416.67	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$6,666.67		Average	N/A
Storage Rental	\$0.00	\$0.00	\$25.00	\$25.00	\$25.00	\$0.00	\$25.00	\$12.50	\$12.50	\$12.50	\$12.50	\$12.50	\$150.00		Average	N/A
Security Depost Refund	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		Exact	
Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		Exact	
Uncategorized Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		Exact	
Maker Faire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		Exact	
<b>Gross Total</b>	<b>\$13,676.72</b>	<b>\$10,527.73</b>	<b>\$16,736.23</b>	<b>\$13,387.04</b>	<b>\$12,084.59</b>	<b>\$19,250.28</b>	<b>\$15,520.65</b>	<b>\$15,935.31</b>	<b>\$16,006.98</b>	<b>\$16,071.08</b>	<b>\$16,129.10</b>	<b>\$16,182.10</b>	<b>\$181,507.81</b>			
Expenses	REAL	REAL	REAL	REAL	REAL	REAL	EST	EST	EST	EST	EST	EST			Description	Modifier
Rent	\$7,850.00	\$7,850.00	\$28,325.00	\$7,850.00	\$8,085.50	\$8,085.50	\$8,085.50	\$8,085.50	\$8,085.50	\$8,085.50	\$8,085.50	\$8,085.50	\$116,559.00		Real Rent	\$8,085.50
Advertising & Promotion	\$0.00	\$0.00	\$107.60	\$0.00	\$0.00	\$0.00	\$20.96	\$20.96	\$20.96	\$20.96	\$20.96	\$20.96	\$233.37		Average	2021
Repairs & Maintenance	\$255.38	\$383.58	\$1,633.43	\$816.96	\$0.00	\$0.00	\$332.26	\$332.26	\$332.26	\$332.26	\$500.00	\$500.00	\$5,418.39		Average	2021
Merchant Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		Exact	
Bank Service Charges	\$5.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.00		Exact	
Equipment Purchase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,369.02 [3]	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,369.02		Exact	
Software Subscriptions	\$86.31	\$86.31	\$86.31	\$136.31	\$50.00	\$50.00	\$82.54	\$82.54	\$82.54	\$82.54	\$82.54	\$82.54	\$990.48		Average	N/A
Payment Processing Fee	\$114.55	\$183.84	\$148.22	\$110.20	\$136.68	\$109.09	\$133.76	\$133.76	\$133.76	\$133.76	\$133.76	\$133.76	\$1,605.16		Average	N/A
Workshop Instructor Fee	\$371.50	\$0.00	\$1,442.50	\$492.50	\$567.50	\$360.00	\$1,051.47	\$300.00	\$0.00	\$0.00	\$0.00	\$300.00	\$4,885.47		Gross - Mat /2	
Workshop Payment Processing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		Exact	
Insurance Property	\$62.50	\$62.50	\$62.50	\$62.50	\$0.00	\$68.80	\$62.50	\$62.50	\$62.50	\$62.50	\$62.50	\$62.50	\$693.80		Real Insurance	\$62.50
Office Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$205.29	\$0.00	\$6.92	\$6.92	\$6.92	\$6.92	\$6.92	\$6.92	\$246.81		Average	2021
Utilities - Dumpster	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$131.03	\$1,572.36		exact	
Utilities - Internet	\$99.95	\$99.95	\$152.95	\$152.95	\$152.95	\$152.95	\$152.95	\$152.95	\$152.95	\$152.95	\$152.95	\$152.95	\$1,729.40		exact	
Utilities - Natural Gas	\$1,045.19	\$960.57	\$1,453.46	\$1,000.59	\$584.94	\$400.00	\$126.00	\$126.00	\$126.00	\$126.00	\$126.00	\$126.00	\$6,200.75		Average	2021
Utilities - Electric	\$621.35	\$702.00	\$683.00	\$709.00	\$627.00	\$709.00	\$725.00	\$725.00	\$725.00	\$725.00	\$725.00	\$725.00	\$8,401.35		average	2021
Utilities - Water	\$120.61	\$120.61	\$150.59	\$150.59	\$150.59	\$150.59	\$150.59	\$150.59	\$150.59	\$150.59	\$150.59	\$150.59	\$1,747.12		exact	
Utilities - Web Hosting	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$10.01	\$120.12		exact	
Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$476.00 [4]	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$476.00		one time	
Maker Faire Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		exact	
Volunteer Meals	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		exact	
Security Deposit Refund	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		exact	
Workshop/Event Materials	\$1,305.58 [5]	\$0.00	\$0.00	\$1,421.50 [6]	\$0.00	\$0.00	\$0.00	\$1,480.00 [7]	\$0.00	\$0.00	\$0.00	\$0.00	\$4,207.08		exact	
Uncategorized Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		exact	
Moving Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		exact	
<b>Total Expenses</b>	<b>\$12,078.96</b>	<b>\$10,590.40</b>	<b>\$34,386.60</b>	<b>\$13,044.14</b>	<b>\$11,177.49</b>	<b>\$15,595.99</b>	<b>\$11,071.49</b>	<b>\$11,800.02</b>	<b>\$10,020.02</b>	<b>\$10,020.02</b>	<b>\$10,187.76</b>	<b>\$10,487.76</b>	<b>\$160,460.67</b>			
<b>Net Profit</b>	<b>\$1,597.76</b>	<b>-\$62.67</b>	<b>-\$17,650.37</b>	<b>\$342.90</b>	<b>\$907.10</b>	<b>\$3,654.29</b>	<b>\$4,449.16</b>	<b>\$4,135.29</b>	<b>\$5,986.95</b>	<b>\$6,051.06</b>	<b>\$5,941.33</b>	<b>\$5,694.33</b>	<b>\$21,047.14</b>			

[1] Our growth over the first quarter was 7.23%. I decided to use a conservative 5% estimate.

[2] Based on 2021's donations

[3] Kiln purchase

[4] TN Solicitations Fee & 990 Filing Fee

[5] Clay purchase accounted for the majority of this

[6] Clay

[7] Clay